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#### ABSTRACT

The initial stages of test development of the Vocational and Occupational Interest Choice Examination (VOICE), developed for Air Force recruiters, are described. Reviewed are a number of relevant occupational interest inventories from which a pool of 400 items was drawn corresponding to eight career fields: general accounting, administration, weather observation, security, radio relay equipment repair, aerospace ground equipment repair, maintenance specialization, and general purpose vehicle repair. Each item presents an activity and asks the examinee to indicate whether he likes, dislikes, or is indifferent to that activity. The instrument was administered in a field test to 4800 airmen. Described are statistical procedures used to identify satisfied personnel, develop two types of occupational interest scales, and cross-validate the procedures used in those scales. Statistical analyses indicate that the experimental inventory possesses considerable utility for distinguishing among career groups and between satisfied and dissatisfied personnel within career fields and a men-in-general group. Several recommendations are made to eliminate a number of problems prior to operational use of this instrument. Information regarding the VOICE questionnaire may be obtained by writing to the authors at Educational Testing Service, Princeton, N.J. 08540. (RC)



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Stage I Development of VOICE

Gary J. Echternacht Richard R. Reilly Patty J. McCaffrey

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October 1973

EDUCATIONAL TESTING SERVICE PRINCETON, NEW JERSEY

#### Stage I Development of VOICE

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#### SECTION I

#### Introduction

With the advent of an all-volunteer recruitment policy, the United States Air Force is replacing automated assignment of enlisted recruits to career fields with a guaranteed assignment program. Until recently, the majority of Air Force enlistees have been assigned to career fields by a computer assignment system. Early in basic training they were given an overview and audio-visual presentation of the fields available to them and asked to indicate their choices. The assignments, made by computer at the conclusion of basic training, used variables such as the number of persons needed in each field and the preferences expressed by the enlistees.

In 1971, USAF recruiters began offering, prior to enlistment, guaranteed assignment in any one of 26 Air Force career fields. Since then, the program has expanded so that now, in 1973, there are approximately 132 career fields from which an enlistee may choose.

Should this program expand even further, the responsibilities traditionally assumed by recruiters would be altered considerably. In addition to promoting the Air Force as a career, recruiters would be placed in the role of vocational counselors, guiding recruits to potentially far-reaching commitments. The implications for reenlistment are obvious.

However, to guide men into rewarding careers, the recruiters will need either a much broader background in counseling than most of them now have or effective devices for measuring the vocational interests of recruits. Vocational interest inventories, or questionnaires, are used extensively for



this purpose by high school and college counselors. Unfortunately they are not appropriate for Air Force personnel. The questions, or items, do not reflect the nature of the activities of an enlisted man on duty. Furthermore, degree-of-job-satisfaction is not a factor in the interest scales, or scores, of the inventories used in schools and colleges. These scales reflect either the respondent's membership in an occupational group or his response to groups of homogeneous items.

The Air Force needs a vocational-interest inventory for use in conjunction with their aptitudinal selection measures. The inventory should be designed specifically for Air Force recruiters who are administering a guaranteed assignment program. This report describes the initial stages of the development of such an instrument called the Vocational and Occupational Interest Choice Examination (VOICE).

### A Brief Review of Vocational Interest Measures

Vocational interest measurement has one of the oldest and most successful records in the history of psychological testing. Two excellent summaries and evaluations of the published inventories can be found in Buros (1965) and Robinson, Athanasiou, and Head (1969). Much of this section is based upon Chapter 13 of Robinson et al, where concise evaluations of 13 interest inventories, also reviewed in Buros, are presented in addition to a review of one developed since Buros' publication. In this section, some of the difficulties and shortcomings of many interest inventories that render their use by the Air Force inappropriate are enumerated. The aim is not to unjustly criticize these inventories, because many of them, especially the Strong and Kuder, have been used with considerable success in guidance programs but to explain why VOICE was developed for the Air Force's recruiting programs.



The Strong Vocational Interest Blank is one of the most highly regarded and well-researched inventories available. However, it has some psychometric problems, such as out-of-date norms and possible response set. Although the scale authors are continually making improvements, there is one problem that renders the Strong inapplicable for the Air Force; almost all the items and scales refer to occupations at the top fifth of the occupational status hierarchy. Very few refer to nonprofessional occupations, which largely make up the choices available to the enlisted man. Furthermore, the number of scales (112 on one form) makes interpreting a profile complex; and scoring the scales by hand is a tedious process, although a computerized scoring system could minimize this problem.

The Kuder Preference Record--Occupational and Vocational are two highly rated and frequently used inventories. The occupational form was designed to compete with the Strong. The chief criticism of the Kuder forms has been against the interpretations of results based on the forced choice method of responding. Buros points out the difficulties of interpreting results in either a normative or an ipsative mode. It is believed that recruiters would have considerable difficulty making accurate and useful interpretations with either form.

One recently published inventory which might have been considered for use by the Air Force is the Minnesota Vocational Interest Inventory. This inventory was designed to measure the nonprofessional occupational interests of men who enlist in the Navy. Development of the Minnesota Inventory, funded by the Office of Naval Research, began in 1946. In its evolution, the inventory moved from a military setting to a nonprofessional civilian setting. The item format is the same as that used in the Kuder



inventories and suffers from the same limitations created by the use of the forced choice format. Both occupational and homogeneous scales are presented. Buros does not review the Minnesota Inventory, but Robinson et al give it very favorable treatment.

The Gordon Occupational Checklist was also designed for use in measuring nonprofessional vocational interests. It has been criticized because scores are given on a priori scales, with only an afterthought for item analysis. Also, there is some difficulty with the definitions of the scales, as well as with the underlying factor structure.

Other inventories that could be considered are the Picture Interest Inventory, Guilford-Zimmerman Interest Inventory, How-Well-Do-You-Know-Your-Interests, Geist Picture Interest Inventory, Curtis Interest Scale, Fowler-Permeuter Interest Record, Career-Finder, and Qualifications Record. All of them have numerous shortcomings: most frequently, poor item construction and analysis, potential response set, statistical problems, and psychometric inadequacies of reliability, horogeneity, discrimination, and cross-validation.



#### SECTION II

#### Development of Instruments

#### An Overview

Eight career fields were selected by the project directors, in consultation with the contract monitor, to serve as a basis for developing the interest inventory. Each field was in the guaranteed assignment program as of May 1, 1972, had a high inward flow of personnel, and was selected so that it represented two career fields from each aptitude index of the Airman Qualifying Examination—Mechanical, Administrative, Electric, and General. The Airman Qualifying Examination was the operational selection and classifying instrument used by the Air Force during the time period of the contract.

After the career fields had been selected, the ETS project directors met with Air Force personnel in San Antonio and Washington, D. C., to discuss general considerations relevant to the project and a variety of more specific topics related to it. Discussion centered on the relation of the interest inventory to the needs of the Air Force for selection in both the guaranteed enlistment program and the automated assignment system. Background materials for writing items for the interest inventory were procured. Sampling considerations and the advantages and disadvantages of various plans were discussed. Job satisfactions were briefly discussed and a list of a priori percentages for job satisfaction was obtained for the eight selected career fields. VOICE became the acronym for the inventory.

An item pool of 400 interest items was constructed at ETS and reviewed on the basis of job analysis data and job descriptions outlined in the Airman Classification Manual. This manual gives a detailed description of



each career field and the related fields that appear in the Dictionary of Occupational Titles (1969). A short job satisfaction questionnaire was also constructed.

After approval of the inventory and questionnaire by Headquarters USAF, 4800 airmen were selected from bases throughout the world for field testing, validating, and norming the instruments. The inventories were mailed to the airmen through their Consolidated Base Personnel Officer (CBPO). One follow-up mailing was sent to the CBPOs.

To obtain information for comparative purposes, recruits in basic training were administered only the interest items of the inventory. This group--called men-in-general--was compared with satisfied airmen in each career field and also served in an attempt to estimate reliability coefficients. Multiple discriminant analysis and stepwise regression were used extensively in the development and validation of both the occupational and a priori scales. A cross-validation procedure was used to estimate the scale accuracy.

#### Details of the Selection of Eight AFSC Career Fields

To select eight career fields for the inventory, the project directors requested that background information provided by the Air Force include the Airman Qualifying Examination (AQE) entry requirements for a number of fields. The information received included a Uniform Airman Record summary of the frequency and percent of enlisted personnel assigned by AFSC as of December 31, 1971; an Airman Classification Chart; AQE requirements by career field; Air Force Specialty Codes included in the guaranteed assignment program; and three booklets about the guaranteed enlistment program.

Using these materials, a list was made of all jobs in the Guaranteed Assignment Program for which Current Job Analyses were available. For

each job the frequency (N) of enlisted personnel assignment was indicated and also the minimum AQE aptitude requirement as of June 1971. Since it was desirable to select from each AQE aptitude index one career field with a high and one career field with a low score requirement, the career fields were sorted by type of aptitude requirement (i.e., Administrative, General, Electrical, and Mechanical), then by high score requirement (at least 80 in Electrical, 60 in General and Administrative, and 50 in Mechanical), and then by low score (40 or less in Administrative, General, and Mechanical, and 50 or less in Electrical). This sorting resulted in eight groups of career fields.

From each group, the three fields with the largest Ns were selected for consideration, except for General-high which had only two fields of potential interest. A total of 23 (7 x 3 = 21 + 2 = 23) career fields were considered for final selection. Brief descriptions of these fields were examined and discussed with the contract monitor, and on the basis of the magnitude of N, similarity, and judgment, the eight fields given in Table 1 were selected. Career fields considered but not selected appear in Table 2.

AQE score distributions for each aptitude type and job classification in each field were requested so the fields could be compared for overlap in AQE scores. No significant overlap was found for career fields in the same area.

#### Development of VOICE

Construction of the interest scales began with an inventory of the ETS test collection (including 49 interest measures) and a review of all relevant occupational interest inventories. From these sources an item proof of 400 occupational interest items were written. It was decided,



Table 1

Eight Career Fields

|                               | Ħ                             |                           | ,                |                     | man man                         | lepairman                            |                              | ıirman                            |
|-------------------------------|-------------------------------|---------------------------|------------------|---------------------|---------------------------------|--------------------------------------|------------------------------|-----------------------------------|
| Title                         | General Accounting Specialist | Administration Specialist | Weather Observer | Security Specialist | Radio Relay Equipment Repairman | Aerospace Ground Equipment Repairman | Maintenance Specialist - Jet | General Purpose Vehicle Repairman |
| N                             | 1,702                         | 35,571                    | 3,369            | 21,074              | 967,4                           | 8,533                                | 23,583                       | 3,773                             |
| AFSC                          | 671X0                         | 702X0                     | 252X1            | 811X0               | 304X0                           | 421X3                                | 431X1C                       | 473X0                             |
| Minimum<br>Score              | A80                           | A40                       | 080              | 040                 | E80                             | M/E40                                | M/E50                        | M40                               |
| Aptitude<br>Score<br>Required | High                          | Low                       | High             | Low                 | High                            | Low                                  | High                         | Low                               |
| Aptitude<br>Type              | Administrative                |                           | General          |                     | Electrical                      |                                      | Mechanical                   |                                   |



Table 2

# Backup Career Fields

|                   | Title    | Disbursement Accounting Specialist | Personnel Specialist | Administration Specialist - Publi-<br>cations, Documentation, Administrative<br>Communications Management | Air Operations Specialist | Medical Service Specialist | Fire Protection Specialist | Protective Equipment Specialist | AC&W Radar Repairman | Avionics Instrument Systems Specialist | Aircraft Pneudraulic Repairman | Refrigeration & Air Conditioning Specialist | Telephone Switching Repairman,<br>Electro/Mechanical | Maintenance Specialist -<br>Reciprocating Engine Aircraft | Pavements Maintenance Specialist | Heating Systems Specialist |
|-------------------|----------|------------------------------------|----------------------|---|---------------------------|----------------------------|----------------------------|---------------------------------|----------------------|--|--------------------------------|---|--|---|----------------------------------|----------------------------|
|                   | Z        | 4,095                              | 10,984               | 3,441   | 3,854                     | 9,514                      | 8,525                      | 2,413                           | 3,632                | 3,030                                  | 3,854                          | 2,384                                       | 1,567  | 8,127   | 2,865                            | 1,594                      |
|                   | AFSC     | 671X3                              | 732X0                | 702 <b>X</b> 0A   | 271X0                     | 902X0                      | 571X0                      | 922X0                           | 303X2                | 325X1                                  | 421X2                          | 545X0                                       | 362X1  | 431X1A  | 551X0                            | 247X0                      |
| Minimum           | Score    | A80                                | A60                  | A40   | A40                       | 095                        | G40                        | G40                             | E80                  | E80                                    | M/E40                          | M/E50                                       | E/M60  | M/E50   | M40                              | M40                        |
| Aptitude<br>Score | Required | High                               | High                 | Low   | Low                       | High                       | Low                        | Low                             | High                 | High                                   | Low                            | Low   | High   | High  | Low                              | Low                        |
| Aptitude          | Type     | Administrative                     |                      |   |                           | General                    |                            |                                 | Electrical           |  |                                |   | Mechanical   |   |                                  |                            |



for scoring purposes, to assign related items to separate interest scales or groups, for example, mechanical, computational, clerical, and so forth. An a priori scale approach was planned for two reasons. First, the significance of response to single items is not very reliable. Second, the scale definitions would provide guidelines for writing items if alternate or parallel forms of the inventory were needed. Since occupational scales were to be developed, a pool of miscellaneous items were also written.

The imems were based on two principal criteria: (1) each item would be assigned to one of 14 scales thought to be relevant to Air Force career fields (with the exception of the items assigned to the miscellaneous category) and (2) the language of the items should be appropriate for the probable reading level of recruited Air Force personnel.

Each item presents an activity (e.g., "Tinker with a broken sewing machine") and asks the examinee to indicate whether he likes, dislikes, or is indifferent to the activity. The items were listed singly, not in groups. This format was chosen for its simplicity and efficiency.

Zuckerman (1953) Showed that individual item arrangement is more efficient than triad arrangement in terms of response time. Perry (1953) conducted another study in which the item pools were of equal size and triads were compared with individual items. Although a slight superiority was shown for the triads, it was not consistent. Items arranged individually also have the advantage of being easier to score.

The scales originally developed resulted from a thorough review of the major occupational interest inventories extant and adaptations of them which were, in the judgment of the investigators, related to the Air Force Career Fields. In addition, a review of the jobs within the various career



fields suggested other scales which had no counterparts in other published inventories. In the course of writing the items, it became apparent that some of the scales originally planned were not feasible because of the ambiguity of content or of the number of items that could be written. The result was a tentative set of 14 definable scales. These scales and the number of items in each are listed in Table 3.

When the items were being written, two reference sources proved most helpful. One was AFM 39-1 (Department of the Air Force, 1970) which contained specific descriptions of Air Force jobs. The second was the Dictionary of Occupational Titles (DOT) (1969). It was thought that candidates for the Air Force would probably be more familiar with the nonmilitary counterparts of Air Force jobs, so that, where possible, the DOT descriptions of jobs similar to those described in AFM 39-1 were also used as source material.

The next step was to send the 400 items in the proposed inventory format to the ETS Test Development Division for review. Revisions were made as a result of this review and the items were sent to the Air Force Personnel Research Laboratory for review and approval. Their helpful comments led to an extensive revision aimed at improving face validity and representing more accurately the job types available to enlisted men in the Air Force. In the course of the review process, approximately 20 percent of the original items were either modified or eliminated, and new items were substituted. In one case an entire scale (Textile Services) was eliminated. The final version of the interest inventory consisted of 400 items grouped in four general sections: Occupations (90 items), Work Tasks (210 items), Leisure Activities (70 items), and Desired Learning Experiences (30 items).



Table 3
Original Scales for Item Pool

| . 1        | Number   |                 | Number   |
|------------|----------|-----------------|----------|
| Scale      | Of Items | Scale           | Of Items |
| Mechanical | 37       | Computational   | 34       |
| Academic   | 26       | Health Service  | 36       |
| M-Scale    | 34       | Pedagogy        | 15       |
| Outdoors   | 41       | Food Service    | 20       |
| Scientific | 34       | Textile Service | 15       |
| Electronic | 34       | Audiographic    | 15       |
| Clerical   | 35       | Miscellaneous   | 24       |



The scales listed in Table 3 were revised, and the final version contained 13 separate scales in addition to a pool of miscellaneous items. The scales and their item numbers are listed in Table 4.

#### Development of Job Satisfaction Scales

Prior to developing a job satisfaction scale, a search was conducted for existing job satisfaction scales and research dealing with them.

The 13 scales given by Robinson et al (Chapter 5, 1969) were examined in considerable detail. It was concluded that there are several factors that may affect job satisfaction. In general, the factors could be characterized as either extrinsic or intrinsic. In order to include each significant factor, a draft scale of 47 items was developed. Four subscales were then devised, and the draft submitted to the ETS Test Development Division for review and to the Air Force Personnel Research Laboratory for review and trial testing. Comments and suggestions received from ETS's Test Development Division and from the Air Force were incorporated in the final version.

Four job satisfaction scales were developed and titled, "Job,"

"Peer," "Supervision," and "Air Force." The 16-item Job scale was designed to measure intrinsic satisfaction with the actual work activities. The 10-item Peer scale was designed to measure satisfaction with one's fellow co-workers. The Supervision scale contained 12 items and measured satisfaction with one's supervisor. The Air Force scale was a brief 8-item scale aiming to measure satisfaction with working conditions in the Air Force. Items were written in brief form, often consisting of only one word. Items were also stated in such a way that positive response to some items would indicate satisfaction and to other items dissatisfaction.



Table 4

Final Interest Scales and Items in Each

| Items  | 266, 285, 303, 307, 309, 310, 314, 315, 316, 330, 335, 337, 339, 347, 351, 365, 371, 372, | 377, 378, 379, 380,<br>388, 389, 390, 391,<br>399, 400                             | 8, 23, 24, 28, 31, 37, 38, 40, 50, 51, 53, 59, 61, 65, 69, 71, 73, 75, 78, 79, 81, 89, 90, 93, 100, 101, 102, | 106, 116, 118, 123, 124, 128, 130, 132, 133, 146, 161, 168, 172, 178, 181, 184, 198, 200, 208, 212, 221, 224, 233, 251, 280, 283, 284, 287, 288, 289, 291, 292, 293, | 294, 295, 291, 298, 299, 304, 305, 306, 308, 318, 342,<br>346, 349, 359, 360, 365, 370 | -:   | L4   |  |   |  |  |   |
|--------|---|--|---|--|--|--|--|--|---|--|--|---|
| Scales | Academic:   |  | Miscellaneous:  |  |  |  |  |  |   |  |  |   |
| Items  | 5, 22, 55, 56, 63, 83, 104, 115, 134, 141, 157, 175, 203, 218, 222, 225, 228, 358         | 6, 13, 21, 48, 86, 121, 127, 167, 179, 234, 245, 253, 264, 324, 328, 376, 381, 392 | 80, 119, 129, 170, 171, 182, 183, 186, 211, 220, 229, 235   | 2, 10, 14, 17, 19, 27, 32, 36, 46, 58, 60, 64, 108, 160, 190, 214, 345, 354, 363, 368  | 2, 32, 46, 54, 149, 196, 209, 214, 215, 234, 236, 265, 300                             | 1, 15, 16, 74, 91, 105, 139, 151, 152, 156, 166, 169, 174, 187, 242, 248, 250, 252, 271, 301, 340, 371, 374, 389, 390, 399 | 4, 20, 21, 57, 62, 66, 85, 99, 113, 142, 144, 154, 162, 193, 21 <sup>c</sup> , 213, 237, 238, 244, 249, 254, 256, 265, 268, 274, ½/8, 378, 385 | 16, 26, 66, 70, 82, 88, 95, 97, 103, 112, 138, 140, 147, 152, 199, 217, 219, 223, 227, 232, 243, 257, 258, 313, 341, 361, 364, 372, 375, 386, 388, 391, 394, 395 | 3, 25, 68, 82, 83, 92, 96, 109, 136, 145, 159, 163, 195, 197, 207, 239, 259, 260, 262, 267, 276, 277, 279, 282, 317, 323, 336, 338, 350, 357, 400 | 26, 35, 45, 49, 84, 87, 92, 94, 111, 135, 143, 148, 153, 155, 158, 164, 191, 194, 202, 204, 205, 246, 255, 261, 271, 275, 290, 296, 311, 320, 322, 325, 327, 331, 332, 334, 343, 344, 348, 384 | 7, 9, 12, 18, 39, 42, 52, 67, 72, 76, 107, 114, 117, 120, 122, 126, 131, 137, 150, 165, 173, 176, 185, 188, 201, 206, 216, 231, 240, 241, 247, 263, 269, 270, 272, 273, 281, 286, 373, 380 | 10, 11, 17, 27, 29, 30, 32, 33, 34, 41, 43, 44, 47, 77, 110, 125, 177, 180, 189, 226, 230, 302, 312, 319, 326, 333, 352, 353, 355, 356, 362, 367, 369 |
| Scales | Audiographic:   | Food Service:  | Pedagogy:   | M-Scale  | Leadership:  | Computational:   | Health Service:  | Scientific:  | Electronic:   | Mechanics:   | Clerical:  | Outdoors:   |



The four job satisfaction scales are modifications of scales used in the Job Description Index (JDI) of Locke, Smith and Hulin (1965). An approach similar to that used in the JDI was considered appropriate because of its low verbal level and research indicating that the JDI scales have predictive, convergent, and discriminant validity, as well as internal consistency and stability (Robinson et al, 1969, pp. 105-107).



#### SECTION III

#### Field Test

VOICE was administered in a field test to a sample consisting of 4800 airmen, 600 from each of the eight selected career fields. To be in the sampling frame for a given career, an airman needed to have both AQE scores on file and at least six, but not more than 42, months of on-the-job experience. A simple random sample of personnel within each career field was selected from the airman tape files maintained by the Computational Sciences Division of the Air Force Human Resources Laboratory.

#### Preparatory Steps

The following information was obtained for each participant: his social security number (SSAN), CBPO, and career field. The men were grouped and listed by CBPO. The Personnel Research Laboratory supplied mailing labels for the selected airmen (2 sets), mailing labels for the CBPOs (3 sets), rosters of selected airmen by CBPO (3 sets), initial and follow-up letters to CBPOs and airmen, and a magnetic computer tape containing the AQE scores, Air Force Service Career codes, and SSANs of the 4800 selected airmen.

#### The Role of the CBPO

The participants in the field test were distributed among 128 CBPOs throughout the world. Each participating CBPO was notified by headquarters USAF that he would be receiving an approved interest survey which should be distributed to identified personnel. Initial and follow-up mailings to the CBPOs, by the contractor, contained a letter from the Personnel Research Division outlining the project, instructions for survey administration, a roster of the participating airmen, and preaddressed sealed packets for



distribution to the men. Each sealed packet contained a VOICE booklet, answer sheet, introductory letter, pencil, and business reply envelope. The men were told to return their completed VOICE booklets directly to the ETS project directors.

The initial mailing of VOICE to CBPOs began January 12, 1973. On January 19, a postal card was sent to each CBPO indicating that materials had been mailed and requesting cooperation by quickly distributing the materials. Follow-up mailings to nonrespondents began February 5 and were continued until March 9.

In early March, the Contract Monitor telephoned CBPOs in the continental United States whose bases ETS reported had either a large nonresponse rate or a large nonresponse for the Security Specialist career. We were particularly interested in Security Specialists' responses because this group had a low response rate (less than 300 returns at the time), and it was believed that a minimum of 300 useable answer sheets from each career would be necessary to develop the scales. The response rate from those bases that were called increased significantly, particularly from those with large numbers of Security Specialist nonrespondents.

#### Collection of the Completed Inventories

To control the flow of the large amounts of material from the field test, a system of clerical updating was used for the inventories as they passed through the various stages of processing. An illustration of a control sheet appears in Exhibit 1. As can be seen, there was space for indicating such information as the participant's social security number (SSAN), his name, general comments, answer sheet number (A/S#), follow-up answer sheet number (A/S#2), the date his material was received, the date of scan-editing, and ready for scoring (SCRIBE).



Page 58

| RÎC                                     |                                       |  | 5010 COMBAT :            | I SUPPORT GP/DPMQS<br>Y CONTROL OFFICER | PMOS<br>(CER (EH) |              | CBPO Pag               | CBPO Page 1 of 2  |                     |
|---|---------------------------------------|--|--------------------------|---|-------------------|--------------|------------------------|-------------------|---------------------|
|   |                                       |  | APO SEATTI               | E 98737                                 |                   |              |                        | N/S. 1088         | - """               |
| CBPO NUMBER EM<br>INSTALLATION LOCATION |                                       | THE RESERVE AND PROPERTY OF THE PROPERTY OF TH | Comments                 | A/S #                                   | A/S # (2)         | Date Rect    | To AF for<br>Follow-up | Scan-Edit<br>Date | Ready for<br>SCRIBE |
| NAME - EIELSON<br>IO - AFG              |                                       |  |                          |   |                   |              |                        |                   |                     |
| E/COUNTRY -                             | · ALS<br>5010 COMBAT SUPPORT GP/DPMOS | OPMOS  |                          |   |                   |              |                        |                   |                     |
|   |                                       |  |                          |   |                   |              |                        |                   |                     |
| # <sub>SM</sub>                         | DAFSC                                 | ON CORP.   |                          |   |                   |              |                        |                   |                     |
| 1088                                    | 25.21                                 | ţ,   | Sastrone 3 - 6<br>Glante | / 8801                                  | J                 | 2/13         |                        | 2/18              | +                   |
| 200                                     | • •                                   |  | Patterment               |   |                   | 2/12         | {                      | 2/10              |                     |
| 7.00                                    | 1727                                  | <b>X</b>   | 2nd sets PCS             | 7                                       |                   | 4//6         |                        | 4/17              | 7                   |
| 2                                       | 2521                                  |  | Burit 2nd At             | 7 0601                                  | 72574             | 2/27         | -                      | 2/28              | om                  |
| 160/                                    | 2521                                  |  | duchteate.               | 7 1601                                  | 7258 /            | 3/20         | 1                      | 3/20              | 7                   |
| 187                                     | 2521                                  | EN.  | ±9₩                      | 1093 1                                  | 7259 4            | 2//4         | 1                      | 2/38              | \                   |
| /93                                     | 2521                                  | <b>.</b>   |                          | 1093 /                                  |                   | 2/13         | ı                      | 2/28              | \                   |
| 1001                                    | 4213                                  | 730110 EH  | RS                       | 1094 /                                  | 72101             | 2/27         | ļ                      | 2/28              | frug                |
| 981                                     | 4213                                  | EH   | *                        | 1095                                    | 7216 /            | 4/16         | 1                      | 7//6              | }                   |
| 760/                                    | 4213                                  | 122  | And complete.            | 1096                                    | 72627             | 4/16         | 1                      | 9//7              | 7                   |
| 160/                                    | 4213                                  | 730321 EH  | Pcs                      | 1097                                    | 7263/             | 41.c<br>2127 |                        | 21/4              | omet                |
| 8601                                    | 4213                                  |  |                          | 1098 /                                  |                   | 2//3         | ļ                      | \$7/2             | 7                   |
| 1099                                    | 6730                                  | #  | So Here &                | 7 6501                                  | 7264              | 1//h<br>7/25 | 1                      | 2/28              | omet.               |
| 1100                                    | 4730                                  | EH.  |                          | 1100 /                                  | ļ                 | 2/13         | +,                     | 80/0              | 7                   |
| 1101.                                   | £Z30                                  | EN   |                          | 11011                                   | I                 | 2/13         | 1                      | 2/28              | 7                   |
| 1/02                                    | <b>4730</b>                           | EK   | And Armsterd             | 1102 /                                  | 7265              | 4//4         | 1                      | 3//4              | 7                   |
| १/४३                                    | 4730                                  | EHEH   |                          | 1103 /                                  | 1                 | 2/13         | 1                      | 2/28              | 4                   |
| · }#!                                   | ****                                  | H  |                          | 1 6011                                  |                   | 2/13         | 1                      | 2/28              | 7                   |
| 1,05                                    | 4711                                  | H3   |                          | 1105 /                                  |                   | 2//3         | 1                      | 2/28              | 7                   |
| 7011                                    | 6711                                  | EH   |                          | 1106 /                                  |                   | 2/13         | 1                      | 82/2              | 7                   |
| 1107.                                   | 1129                                  | 730310 EH  |                          | 1107                                    |                   | 2/13         | 1                      | 2/28              | 7                   |
| 1108                                    | 6711                                  | <b>E</b>   |                          | 1.08.2.                                 | 1                 | 2//3         | 1                      | 80/2              | 7                   |
| 60//                                    | 6711.                                 | ***  |                          | 7 6011                                  |                   | 2/13         | ļ                      | 2/28              | 7                   |
| 1110                                    | 11129                                 | H3   |                          | 1110 /                                  | ١                 | 2/13         | ļ                      | 2/28              | 7                   |
| ////                                    | 7020                                  | 730310. EH   |                          | / ////                                  | ļ                 | 2//3         | 1                      | 2/28              | 7                   |
|   |                                       |  |                          |   |                   |              |                        |                   |                     |



Exhibit 1



As the completed inventories were received, they were checked in, and the scan-editing process was begun. The purpose of the scan-editing was to check the answer sheets as follows:

- Checked to see that SSAN, AFSC, and A/S# were properly gridded;
- Identified inventories that were incomplete in any of the sections;
- 3. Identified inventories with "patterned" responses as well as multiple responses to items; and
- 4. Identified respondents whose AFSC numbers did not correspond to those on record.

Detailed scan-edit procedures are given in Exhibit 2.

Inventories were collected until 3537 had been returned. Of those returned, 3104 were found to be useable. All AFSCs had more than 300 useable returns, which was considered the minimum number required for analysis. Most returns found in the scan-edit to be unuseable were blank or incomplete, or the airman had been discharged or separated, or he reported himself to be in a different career field from that supplied by the Personnel Research Laboratory. A complete tally of the useable and unuseable returns by career field and reason for nonuse appear in Table 5.

The response rates achieved for the various CBPOs were also calculated. They were generally high. Of the 128 CBPOs involved, 111 achieved response rates of 60 percent or better. A list of the CBPOs from whom cooperation was requested is given in Table 6 with the number of inventories mailed to the CBPO and the response rate achieved.



#### Exhibit 2

#### CONTROL AND SCAN-EDIT PROCEDURES

Control Sheets are in order by answer sheet number.

#### When answer sheet arrives

- 1. Find proper control sheet.
- 2. Fill in A/S# (for second mailing use A/S# (2)).
- 3. Fill in date received.
- 4. Fill in Scan-Edit date (see below for procedures).
- 5. Check Ready for SCRIBE box if there are no scan-edit problems.

#### Scan-Edit procedures are as follows:

- On back, check to see if A/S# is gridded; if not, grid it.
- Check to see that all items have been answered. Look also for obvious patterning and for multiple responses to one question. Note all discrepancies in general comment area of control sheet. Some of the possible problems are listed below.
  - A. If Sections 1 to 4 are incomplete, put answer sheet in the appropriate stack.
  - B. If Section 5 is incomplete, put answer sheet in appropriate stack. These will be scored but Job Satisfaction will not be rated.
  - C. If obvious patterning occurs, put in appropriate stack. Decisions will be made at a later time.
  - D. If there is a multiple response to one question, put in appropriate stack for a later decision.
  - E. If AFSC does not agree with that provided by the AF, put in appropriate stack so we can check with the AF for resolution.
  - F. If the airman has returned a blank answer sheet, put in the appropriate stack. These will be resolved later.
- 3. Erase any excess marks on the paper.
- 4. Fill in any partial marks.
- 5. Turn to front page. Repeat Step 1.
- 6. See if AFSC is gridded. If not, grid, using 0 in the fourth digit. See if AFSC is the same as that on the roster.
- 7. Check that SSAN is gridded. If not, grid.
- 8. Repeat Steps 2, 3, and 4.
- 9. Tally AFSC numbers.
- 10. Put in SCRIBE stack.



Table 5
Test Administration

|       | able<br>urns | Unuseable<br>Returns        |        |
|-------|--------------|-----------------------------|--------|
| AFSC  | Number       | Reason                      | Number |
| 2521  | 457          | Incomplete                  | 121    |
| 3040  | 409          | Patterned Responses         | 22     |
| 4213  | 361          | Wrong AFSC Number           | 51     |
| 4311  | 364          | Completed by wrong SSAN     | 1      |
| 4730  | 346          | Answer Sheet Number Unknown | 5      |
| 6711  | 467          | Returned Blank, no reason   | 37     |
| 7020  | 385          | Claimed One Completed       | 9      |
| 8110  | 315          | Separated or Discharged     | 86     |
| Total | 3104         | Transferred or Reassigned   | 25     |
| 10041 | 3104         | PCS                         | 33     |
|       |              | 3.D <b>A</b>                | 11     |
|       |              | AWOL or Deserter Status     | 4      |
|       |              | Patient Status              | 2      |
|       |              | Military Confinement        | 3      |
|       |              | On Leave                    | 1      |
|       |              | Addressee Unknown on Base   | 22     |
|       |              |                             |        |
|       |              | Total                       | 433    |

GRAND TOTAL: 3537



# . Response Rate by CBPO

| Percent | Responding | 60.47          | 90.00         | 83,33           | 100.00        | 94.44               | 75.51         | 91.67         | 78.46           | 46.55               | 79.55              | 89.19         | 100.00        | 81.25           | 63.04              | 80.53       | 69.74        | 100.00        | 100.00      | 64.29         | 76.00              | 96.15         | 66.27        | 69.05         | 65.52       | 63.46           | 100.00             | 87.50      | 100.00          | 79.17     | 50.00                 | 65.00        | 86.11         | 80.49        | 80.95         | 100.00       | 68.09         | 100.00             | 96.59       | 78,13                   | 83,33             | 100 |
|---------|------------|----------------|---------------|-----------------|---------------|---------------------|---------------|---------------|-----------------|---------------------|--------------------|---------------|---------------|-----------------|--------------------|-------------|--------------|---------------|-------------|---------------|--------------------|---------------|--------------|---------------|-------------|-----------------|--------------------|------------|-----------------|-----------|-----------------------|--------------|---------------|--------------|---------------|--------------|---------------|--------------------|-------------|-------------------------|-------------------|-----|
|         | Sent       | 43             | 20            | 18              | 33            | 18                  | 86            | 24            | 65              | 28                  | 88                 | 37            | 13            | 16              | 92                 | 113         | 65           | 7             | 14          | 26            | 50                 | 26            | 169          | 77            | 59          | 25              | 9                  | œ          | 17              | 54        | 10                    | 70           | 36            | 41           | 21            | 8            | 47            | 48                 | 47          | 99                      | 42                | ,   |
|         | Base       | APO. New York  | Randolph, TX  | Reese, TX       | APO. New York | Michard, Gebaur, MO | ,<br>Y        | USAFPCS, VA   | APO, New York   | Seymour Johnson, NC | Shaw, SC           | Sheppard, TX  | Moody, GA     | McClellen, CA   | Nellis, NV         | Offutt, NE  | APO, Seattle | APO, New York | Patrick, FL | Pease, NH     | Plattsburgh, NY    | APO, New York | Tinker, OK   | APO, New York | Tyndall, FL | APO, New York   | AF Academy, CO     | Vance, OK  | Vandenberg, CA  |           | Forrestal Bldg, D. C. | Webb, TX     | Westover, MA  | Whiteman, MO | APO, New York | Williams, AZ | Wurtsmith, MI | APO, San Francisco | McGuire, NJ | Minot, ND               | Mcuntain Home, ID |     |
|         | Code       | RF             | 2             | æ               | RP.           | R                   | XX            | SA            | S               | SM                  | SP                 | SO            | Ĕ             | Ħ               | R                  | 6           | OP           | PE            | PF          | PJ            | PS                 | ST            | TE           | IJ            | ΤX          | ğ               | ns                 | æ          | ΛQ              | WE        | MG                    | ¥            | F.            | 5            | R             | 3            | MZ            | Æ                  | Ā           | 윷                       | Œ                 |     |
| Percent | Responding | 100.00         | 100.00        | 40.74           | 81.82         | 58.62               | 86.49         | 62.79         | 0.00            | 00.09               | 91.67              | 84.21         | 55.74         | 69.51           | 57.97              | 84.21       | 100.00       | 29.99         | 70.00       | 34.62         | 48.15              | 88.00         | 63.79        | 65,38         | 76.47       | 63.89           | 75.00              | 62.96      | 100.00          | 57.14     | 70.49                 | 69.44        | 75.34         | 100.00       | 70.59         | 73.91        | 67.86         | 90.91              | 61.90       | 50.00                   | 76.60             |     |
|         | Sent       | 9              | 6             | 81              | 77            | 29                  | 37            | 38            | -               | 2                   | 48                 | 19            | 61            | 82              | 69                 | 9/          | œ            | က             | 10          | 56            | 27                 | 25            | 28           | 56            | 17          | 36              | 16                 | 24         | 7               | 21        | 61                    | 72           | 73            | 6            | 17            | 23           | 28            | 11                 | 21          |                         | 47                |     |
|         | Base       | Goodfellow, TX | APO, New York | Grand Forks, ND | Griffiss, NY  | APO, New York       | Hamilton, CA  | Hancock, NY   | Pentagon, D. C. | APO, San Francisco  | APO, San Francisco | Hill, UT      | Holloman, NM  | Homestead, FL   | APO, Sar Francisco | Keesler, MS | Kelly, TX    | Kelly, TX     | Kelly, TX   | Kincheloe, MI | APO, San Francisco | Kirkland, NM  | Sawyer, MI   | Lackland, TX  | Hanscom, MA | Little Rock, AR | Lockbourne, OH     | Loring, ME | Los Angeles, CA | Lowry, CO | Luke, AZ              | Macdill, FL  | Malmstrom, MT | March, CA    | Mather, CA    | Maxwell, AL  | McConnell, KS | APO, New York      | McCoy, FL   | Wright Patterson, OH    | Pope, NC          |     |
|         | Sod        | G.             | æ             | 퓽               | 3             | Ħ                   | 且             | Ħ             | 田               | HI                  | Ħ                  | 出             | HS            | H               | 9                  | Ż           | ₹            | 2             | ğ           | ₹             | ₽                  | ₹             | ğ            | 3             | Ľ           | Ľ               | 3                  | rs         | 23              | Ľ         | Ľ                     | ≨            | 9             | 욧            | 禹             | £            | 关             | 보                  | Ŧ           | Μ                       | ΡV                |     |
| Percent | Responding | 100.00         | 52.78         | 100.00          | 66.10         | 70.21               | 87.50         | 88.89         | 100.00          | 62.50               | 85.37              | 95.73         | 76.74         | 70.37           | 72.73              | 100.00      | 68.18        | 75.00         | 68.83       | 75.00         | <b>40.</b> 00      | 91.30         | 68.75        | 95.83         | 90.67       | 85.00           | 75.00              | 63,16      | 75.76           | 95.45     | 84.38                 | 100.00       | 83,33         | 78.65        | 50.00         | 90.00        | 100.00        | 71.79              | 40.91       | 100.00                  | 56.45             |     |
|         | Sent       | 13             | 36            | 7               | 29            | 47                  | 16            | 18            | Ŋ               | 99                  | 17                 | 117           | 43            | 27              | 7.7                | Ŋ           | 22           | œ             | 11          | 28            | 8                  | 94            | 32           | 54            | 75          | 70              | 20                 | 38         | 33              | 99        | 32                    | 30           | 72            | 89           | 36            | 30           | _             | 39                 | 77          | 9                       | 62                |     |
|         | Base       | APO, New York  | APG, New York | Patrick, FL     | Altus, OK     | Andrews, D. C.      | APO, New York | APO, New York | Barksdale, LA   | Beale, CA           | APO, New York      | Bergstrom, TX | APO, New York | Blytheville, AR | Bolling, D. C.     | Brooks, TX  | Grissca, IN  | APO, New York | Cannon, NM  | Carswell, TX  | Castle, CA         | Chanute, IL   | Columbus, MO | Craig, AL     | Davis, MO   | Dover, DE       | Duluth Airport, MN | Dyess, TX  | Edwardo, CA     | Elgin, FL | Elgin Auxillary, FL   | APO, Seattle | Ellsworth, SD | APO, Seattle | England, LA   | Peterson, CO | APO, Seattle  | Fairchild, WA      | Forbes, DS  | Ft. George G. Meade, MD | F. E. Warren, WY  | •   |
|         | Code       | AF             | ΨH            | AK              | Æ             | ΑU                  | ΑX            | AY            | BB              | BD                  | BF                 | BH            | BL            | BN              | BP                 | BV          | BX           | ပ္ပ           | 8           | CF            | B                  | Ç             | 8            | CZ            | DF          | Ω               | DT                 | MO         | E3              | B         | EE                    | 閚            | ם             | E            | E             | 닯            | Ħ             | FC                 | FJ          | FT                      | Æ                 |     |

TOTAL



#### Administration to Basic Trainees

In order to obtain a "men-in-general" group, as well as to estimate the test-retest reliability of VOICE, the inventory was administered to a group of airmen who reported for experimental testing during basic training. VOICE was administered to 312 men in their sixth day of training. A sample of 211 from this same group took VOICE again on their twenty-ninth and last day of basic training to attempt to estimate the reliability of VOICE. From this total, 209 valid cases were used as the men-in-general group. Some of the men from the original group were lost because of discharges, setbacks to other flights, sick call on the test date, and various other reasons. Since it was difficult to know in advance exactly how many airmen would report for testing, every man in each flight was tested until the 200 which the project directors had requested was reached.

#### Data Transcription and Editing

Useable answer sheets were batched (the unuseable ones were not processed) and the responses transcribed on magnetic tape by means of a special purpose scoring machine called SCRIBE (Scanning, Comparing, Recording Instrument for Better Education). A quality control check indicated that the probability of more than one error per 100,000 transcriptions was less than 0.01. All errors found were corrected.

Data from the SCRIBE file were merged with the file obtained from the Personnel Research Division tape giving AQE scores for the participating airmen. This combined file was checked by the computer to see:

 Whether each airman on the SCRIBE file had corresponding AQE data. In each case, when records were found on the SCRIBE file without AQE scores, a check of the answer sheets for these cases



- indicated that the SSANs had been gridded incorrectly. Corrections were made and the records matched.
- Whether each Side 1 of an airman's answer sheet had a corresponding Side 2 answer sheet. Errors of this sort resulted from incorrectly gridding the answer sheet number. Errors, when found, were resolved and the file corrected.
- 3. Whether the AFSCs were valid in the sense of being one of the eight selected. Errors in these cases were also due to incorrect gridding.
- 4. Whether each response was "in range." Responses to the interest items were coded by the integers 1 through 3, and items on the job satisfaction scale were coded 1 through 4.
- 5. Whether five or fewer items not appearing in a block had been omitted. When this occurred, the "indifferent" code was imputed for the interest items and the "sometimes" and "seldom" codes were imputed with equal probability for the job satisfaction items.



#### SECTION IV

#### Statistical Analysis

This section describes the statistical procedures that were used to identify satisfied personnel, develop both occupational and a priori interest scales, and cross-validate the procedures used in those scales. Scales were developed on the basis of airmen who expressed satisfaction with their career field and on the basis of a group of airmen in basic training. First the scales were developed independently in two half-samples and subsequently cross-validated. Final scales were determined by combining half-samples.

#### Construction of Half-Samples

Prior to analyzing job satisfaction data and developing scales, two half-samples were constructed. All airmen were grouped according to their career fields. Within each of the eight fields, each airman was ranked by his total AQE score. The total AQE score was the sum of the four normal deviates corresponding to the percentile scores usually reported for the scale. As a final step, each pair of airmen (in rank order) within each career field was considered and one of the two randomly assigned to Sample 1, the other to Sample 2. The result of this procedure was the formation of two half-samples of airmen in each of the eight career fields. The total AQE score was equal in expectation for half-samples in the same career field. The recruits forming the men-in-general group were also randomly divided. (This was a simple random division since no AQE scores were available for this group). Except where indicated, all of the analyses described were performed twice, once for each half-sample.



#### Item Selection for A Priori Interest Scales

To achieve more efficient scoring and eliminate heterogeneous items, a backward selection procedure was used to reduce the number of items forming an a priori scale. All a priori scales were limited to a maximum of 16 items. In the case of scales with fewer than 16 items, the only items eliminated were those with negative correlations with the total scale score. The decision to use 16 items was based on the findings of Katz, Norris, and Halpern (1970), who achieved internal consistencies above 190 for interest items in eleven of twelve interest scales, using a similar item response format.

Identical procedures were used independently with each half-sample and, subsequently, the combined sample, to select items for the recommended a priori scales. The procedure is summarized below:

- Compute the correlation between each item in the pool assigned to a scale and the total score based on the remaining items in the same pool. Items were scored on the basis of 1 = dislike,
   2 = indifferent, 3 = like, and each item was given an equal weight in computing the total scale score.
- Select the item with the lowest item-total correlation and discard that item.
- 3. Rescore the scale total, eliminating the item identified in the previous step. Recompute new item-total correlations.
- 4. Repeat steps 2 and 3 until 16 items remain.
- 5. Eliminate items with negative item-total correlations if fewer than 16 items were in the scale item pool.

This process illustrates the logic of the scale construction. If this strategy were implemented on the computer, the several rescorings



would be time consuming and expensive. Identical results— be obtained by manipulating the variance-covariance matrix of items. For each item p , the correlation with the total score based on the remaining items was computed by

$$r_{p}(t.p) = \begin{pmatrix} k & k & k \\ \sum & S_{pj} \end{pmatrix} / ((\sum & \sum & S_{ij}) & (S_{pp}))^{1/2} \\ d \neq p & i \neq p & j \neq p \end{pmatrix}$$
(1)

The quantity  $r_p(t,p)$  indicates the correlation of interest. The notation (t,p) has been used in the subscript to show that the pth item has been removed from the total. The number of items is denoted by k, and the covariance of items i and j is denoted by  $S_{ij}$ .

When the pth item was identified as having the lowest item-total correlation, correlations were formed by calculating

$$r_{p'}(t \cdot pp') = \begin{pmatrix} k & s & k & k \\ \Sigma & S_{p'j} & / & ((\Sigma & \Sigma & S_{ij}) & (S_{p'p'}))^{1/2} \\ d \neq p & i \neq p & d \neq p \\ d \neq p' & i \neq p' & d \neq p' \end{pmatrix}, (2)$$

and the pth item with the lowest value of  $r_p(t.pp')$  was dropped. This process was continued until 16 items remained.

The process just described was designed to achieve a high degree of homogeneity among scale items. Internal consistency coefficients (coefficient alpha) were computed for each scale after item selection as follows:

$$\alpha = \frac{k}{k-1} \left[ 1 - \sum_{i=1}^{k} s_{i}^{2} / s_{t}^{2} \right]$$
 (3)



where k represents the number of items in the scale,  $S_i^2$  the item variance, and  $S_t^2$  the total scale variance for the k items. Whenever internal consistencies were calculated, as in the occupational keys and the job satisfaction scales, the same method was used.

#### Identifying Satisfied and Dissatisfied Personnel

A two-phase plan was initiated to assign individuals to each career field to satisfied and dissatisfied groups. First, within each field, satisfied and dissatisfied groups were formed according to their responses to the overall job satisfaction question (Item 417). Personnel responding "very satisfied" or "moderately satisfied" were classed in the satisfied group, and those "moderately dissatisfied" or "very dissatisfied" were classed in the dissatisfied group. Second, a stepwise regression analysis (Draper and Smith, 1966, p. 171) was performed within each field to find the linear function of the four satisfaction scores which best separated the satisfied from the dissatisfied personnel. This linear function was then used to rank all personnel within a career field in terms of "satisfaction." The first  $N_c$  subjects with the highest scores were chosen as the satisfied group where  $N_s$  corresponded to the number of subjects indicating overall satisfaction in Item 417. This resulted in the proportions of satisfied and dissatisfied personnel within each field being the same as those estimated from the overall question.

#### Determining Occupational Scales

Within each career field the zero order correlations between each interest item and a dichotomous criterion were computed. The dichotomous criterion was scored 1 if the subject was a member of the satisfied career field group and 0 for the comparison group, which was always men-in-general. The 50 items having the highest correlations (regardless of



sign) with the group membership criterion were selected from the 400 items. These 50 items served as independent variables in a stepwise regression analysis with the dichotomous criterion. This procedure was equivalent to a stepwise discriminant analysis for the two-group case (Beaton, 1964) and served the purpose of selecting a final set of items. Items were added until the increment in the squared multiple correlation was less than 0.0025. The variables added up to this point constituted the occupational scale with unit weights, the weights arrived at through the stepwise regression analysis were retained for comparative purposes. It was necessary to reduce the search for items to comprise these scales from 400 to 50, because 400 independent variables are too large for most stepwise regression computer programs. Also, scales consisting of as few items as possible make scoring easier. It was telieved that 50 items would provide a manageable pool and be large enough to produce occupational scales of sufficient quality.

### Predicting Criterion Groups with A Priori Scales

A similar procedure was used to arrive at the best linear function of a priori scale scores for separating each group of satisfied personnel from men-in-general within each career field. A stepwise regression analysis was performed, using the dichotomous criterion representing group membership. Scales adding at least 0.0025 to the squared multiple correlation were retained.

### Multiple Group Discriminant Analysis

Using the 13 final a priori scale scores, a 16-group discriminant analysis (Cooley and Lohnes, 1962, Chapter 6) was performed on the eight satisfied and eight dissatisfied career groups. A similar 16-group analysis was also performed using the occupational scales. The purpose of the discriminant analysis was, in part, to validate the scales further



but also to check the positions of the various groups in the discriminant space. For example, the analysis would determine the proximity of the two groups from a similar career field in relation to groups from other career fields. Evidence of this nature would provide supplementary evidence as to the validity and usefulness of the scales developed.

### Cross-Validation

The scoring weights derived from the series of stepwise regression analyses in one half-sample were applied to the data in the other half-sample. Within each field the appropriate occupational scale score or linear function of a priori scales was used to predict whether the subject was classified as a member of the satisfied group or of the men-in-general group. Dissatisfied personnel were not included in the cross-validation. Classification rules which minimized the probability of misclassification were developed for each career.

For each individual, the probability of membership in one of the two groups could be computed according to the formula (Cooley and Lohnes, 1962, p. 138):

$$P_{ij} [H_j | Y_i] = \begin{bmatrix} \frac{-[y_j - \overline{y}_j]^2}{2s_j^2} \\ \frac{p_j}{s_j} e \end{bmatrix} \begin{bmatrix} \frac{-[y_k - \overline{y}_k]^2}{2s_k^2} \\ \frac{\sum_{k} \frac{p_k}{s_k}}{s_k} e \end{bmatrix}$$
(4)

where  $P[H_j | Y_i]$  indicates the probability that the <u>ith</u> person with scores  $v_i$  on the derived linear function of items or scales belongs to group  $H_j$ . In this case, there are two groups  $H_1$  and  $H_2$ . The  $p_j$  is the proportion of satisfied personnel obtained in the cross-validation sample; the  $s_j$  is the estimate of the standard deviation of the linear function or score estimated from the analysis sample.



By taking the logarithm of the numerator of the quantity on the right side of the equation and substituting the sample quantities, the following classification rule is obtained:

$$C = \left| \frac{N_{c}}{\log \frac{N_{c}}{NS_{c}}} - \frac{(y - \bar{y}_{c})^{2}}{2s_{c}^{2}} \right| - \left| \log \frac{N_{m}}{NS_{m}} - \frac{(y_{i} - \bar{y}_{m})^{2}}{2s_{m}^{2}} \right|$$
 (5)

where  $N_c$  is the number of subjects classified as satisfied in a given career group in Sample 2;  $N_m$  is the number of subjects in the men-in-general group in Sample 2;  $N = N_c + N_m$ ;  $S_c$  and  $S_m$  are the standard deviations of Y estimated for the given career group and the men-in-general group respectively in Sample 1;  $\overline{Y}_c$  and  $\overline{y}_m$  are the estimated means of the function Y in Sample 1 for the career group and men-in-general group respectively.

If  $C \ge 0$ , a subject was classified in the career group. If C < 0, the subject was classified in the men-in-general group.

Hits and Misses were computed as follows:

- 1. If  $C \ge 0$  and the subject was in the career group, classify as a career hit.
- If C < 0 and the subject was in the career group, classify as a career miss.
- 3. If  $C \ge 0$  and the subject was in the men-in-general group, classify as a men-in-general miss.
- 4. If C < 0 and the subject was in the men-in-general group, classify as a men-in-general hit.

For the occupational scales the proportions of hits (correct classifications) obtained with unit weighting were compared with the



proportions of hits obtained using the exact weights estimated in the discriminant analysis. For the a priori scales, weights rounded off to integer values were compared to the exact weights.

### Obtaining Final Estimates

Once the cross-validation was completed, data from the two halfsamples were recombined and final scales were derived on the basis of
all the data. That is, the steps performed for each half-sample were
carried out for the entire sample. Satisfied and dissatisfied groups
were defined, items for the a priori scales were selected, and occupational
scales were developed using the entire sample of satisfied airmen within
a career field as the criterion group and the entire men-in-general sample
as the reference group. A final set of linear functions of the a priori
scales were also developed in this way. The cross-validity estimates can
be regarded, then, as lower bound estimates for the error in the classification
rules based on the entire sample, since they are based on only half the
data.

In addition, all means, standard deviations, and intercorrelations were computed for the final scales, and test-retest correlations for all scales were computed on a subsample of 209 men-in-general.



### SECTION V

### Results

In this section the results of the statistical analyses are presented. Analyses relating to the job satisfaction questionnaire are presented initially, followed by those for the development and validation of the a priori and occupational scales.

### Characteristics of the Job Satisfaction Scales

The four job satisfaction scales, Job, Peer, Supervision, and Air Force, appear to possess a sufficient degree of reliability and some discriminant validity, as can be seen in Table 7. This table gives the correlations between the four job satisfaction scales, as well as the correlation between the satisfaction scales and the single, overall job satisfaction item. The estimates of internal consistency have been placed in parentheses.

The estimates of internal consistency for the Job and Supervision scales were comparable to those reported for Smith's JDI (Robinson et al, 1969, pp. 105-106), which were in excess of 0.80 for her five scales. Internal consistencies for the Peer and Air Force scales were considerably below that standard. Although the Air Force scale had only eight items and the lowest internal consistency, the Supervision scale had the highest internal consistency, even though the Job scale had more items.

Judging from the magnitude of the correlations between scales, the four scales do not appear to be statistically independent. This result was also reported for the JDI. However, the high correlation reported for the JDI between Work and People was not found between the VOICE scales for Job and Peer, even though the two pairs of scales are similar. These



Satisfaction Scale Reliabilities and Intercorrelations

Table 7

| Scale       | <u> Јо<b>ћ</b></u> | Peer   | Supervision | Air Force | <u>Overall</u> |
|-------------|--------------------|--------|-------------|-----------|----------------|
| Job         | (.840)             | .348   | .466        | . 454     | .722           |
| Peer        |                    | (.742) | . 476       | .351      | .260           |
| Supervision |                    |        | (.884)      | .379      | .343           |
| Air Force   |                    |        |             | (.597)    | .373           |

<sup>&</sup>lt;sup>a</sup>Internal consistency coefficients are shown in parentheses. The correlations were based on the total sample of 3072 airmen.



positive correlations indicate that the VOICE job satisfaction scales may be measuring a general job satisfaction factor to a large extent.

The four correlations between each of the scales and the single, overall job satisfaction item indicate that each scale is positively associated with overall satisfaction. However, satisfaction with the intrinsic nature of the work activities which a career entails, as reflected in the Job scale, is of major importance.

### Development of Rules for Classifying Satisfied Personnel

Table 8 shows the multiple correlations for the total sample between scores on the job satisfaction scales and the single overall-satisfaction question. Within the eight careers, the correlations ranged from 0.68 to 0.60. The standardized regression weights for the four scales indicate, with a high degree of consistency, that the score on the Job scale is of paramount importance in predicting how an airman responds to the overall job satisfaction question. When t-tests of the significance of standardized regression weights are performed, they show that in most instances the contributions of the remaining scales were not significant. Inspection of Table 8 also reveals that the regression systems for the eight careers were highly similar (in that weights for Job were high), though the proportions of satisfied personnel differed within each field. Table 9 shows the regression weights and multiple correlations for the half-samples.

Total job satisfaction scores for each career field were generated using these regression systems. Groups of satisfied and dissatisfied personnel were distinguished by cutting scores determined by the proportions of satisfied personnel estimated within each career field. Table 9 shows the regression weights and multiple correlations for the half-samples.



Table 8

Standard Regression Weights and Multiple Correlations for Four Satisfaction Scales Used to Predict Satisfied Versus Dissatisfied Personnel Within Career<sup>a</sup>

### TOTAL SAMPLE

| Career                     | Job                        | Peer                        | Supervisor    | Air Force                   | Multiple r          |
|----------------------------|----------------------------|-----------------------------|---------------|-----------------------------|---------------------|
| Weather Observer           | .6691 <sup>b</sup> (.0406) | 0512 (0061)                 | (6000.)6710.  | .0532 ( .0064)              | .6840 <sup>b</sup>  |
| Radio Relay Repairman      | .6494 <sup>b</sup> (.0419) | 0512 ( .0058)               | 0056(0004)    | (9800') 9690'               | 9 <sup>4</sup> 699. |
| Ground Equipment Repairman | .5992 <sup>b</sup> (.0381) | 0987 <sup>b</sup> (0107)    | .0072( .0004) | .1000 <sup>b</sup> ( .0124) | .6181 <sup>b</sup>  |
| Aircraft Maintenance       | .5866 <sup>b</sup> (.0409) | 0156 (0018)                 | .0601( .0037) | .0062 ( .0007)              | .6128 <sup>b</sup>  |
| Vehicle Repairman          | .5865 <sup>b</sup> (.0363) | .1052 <sup>b</sup> ( .0111) | 0262(0016)    | .0235 ( .0027)              | .6268 <sup>b</sup>  |
| Accounting Specialist      | .6236 <sup>b</sup> (.0380) | 0511 (0054)                 | 0395(0024)    | .1425 <sup>b</sup> ( .0169) | .6627 <sup>b</sup>  |
| Administration Specialist  | .6497 <sup>b</sup> (.0410) | .0209 ( .0020)              | 0696( .0048)  | 0114 (0013)                 | .6315 <sup>b</sup>  |
| Security Specialist        | .6150 <sup>b</sup> (.0368) | .0329 ( .0029)              | 0155(0008)    | 0272 (0027)                 | .6010 <sup>b</sup>  |

 $^{
m a}$ Raw score regression weights shown in parentheses.



bSignificantly different from zero at .01 level.

Standard Regression Weights and Multiple Correlations for Four Satisfaction Scales

| Career  |  |
|---|--|
| Within  |  |
| Personnel   |  |
| Used to Predict Satisfied Versus Dissatisfied Personnel Within Career |  |
| Versus  |  |
| Satisfied   |  |
| Predict   |  |
| t<br>C  |  |
| nsed  |  |
|   |  |

SAMPLE 1

| Career                     | Job                  | Peer          | Supervisor    | Air Force     | Multiple r |
|----------------------------|----------------------|---------------|---------------|---------------|------------|
| Weather Observer           | .7109(.0422)         | 1147(0133)    | (7000')0000'  | .0467( .0467) | .6914      |
| Radio Relay Repairman      | .6445(.0418)         | 0576(0062)    | (0000')9000'  | .0950( .0112) | .6793      |
| Ground Equipment Repairman | .5615(.0381)         | 0905(0102)    | .0065( .0004) | .1289( .0160) | .6049      |
| Aircraft Maintenance       | .5850(.0411)         | .0129( .0015) | .0774( .0048) | 0196(0024)    | .6242      |
| Vehicle Repairman          | .6187(.0394)         | (6100.)0810.  | 0225(0013)    | .0651( .0077) | .6424      |
| Accounting Specialist      | .5545(.0347)         | 0288(0030)    | .0607( .0038) | .1356( .0155) | . 6540     |
| Administration Specialist  | .6015(.0382)         | (9100.)0810.  | 0136(0009)    | 0274(0032)    | .5912      |
| Security Specialist        | .6480(.0400)         | .0493( .0044) | (6100, )0980. | 1302(0130)    | .6322      |
|                            |                      | SAMPLE 2      |               |               |            |
| Career                     | Job                  | Peer          | Supervisor    | Air Force     | Multiple r |
| Weather Observer           | .6317(.0394 <b>)</b> | .0176( .0022) | (9000.)6800.  | .0643( .0076) | 6089*      |
| Radio Relay Repairman      | .6558(.0421)         | 0561(0068)    | 0053(0004)    | .0419( .0054) | .6607      |
| Ground Equipment Repairman | .6293(.0378)         | 1050(0111)    | .0286( .0017) | .0666( .0083) | .6333      |
| Aircraft Maintenance       | .5838(.0405)         | 0559(0066)    | .0358( .0021) | .0482( .0057) | .6037      |
| Vehicle Repairman          | .5763(.0348)         | 1905(0199)    | 0467(0029)    | 0199(0022)    | .6236      |
| Accounting Specialist      | .6816(.0405)         | 0670(0071)    | 1267(0077)    | .1322( .0163) | .6831      |
| Administration Specialist  | .6887(.0432)         | (8000')0800'  | 1145(0081)    | .0319( .0038) | .6795      |
| Security Specialist        | .5573(.0320)         | 0214(0019)    | 0390(0019)    | (6800.)6680.  | .5849      |
|                            |                      |               |               |               |            |

 $^{
m a}_{
m Raw}$  score regression weights shown in parentheses.



Total job satisfaction scores for each career field were generated using these regression systems. Groups of satisfied and dissatisfied personnel were distinguished by cutting scores determined by the proportions of satisfied and dissatisfied responses to the overall satisfaction question. Table 10 shows the numbers of satisfied and dissatisfied personnel in each career, along with the proportion of men in each field who were satisfied with their jobs.

Since only satisfied personnel were to be used in developing scales, a desirable outcome would have been for substantial numbers of men within each career to have indicated satisfaction with their work. Unfortunately, in five of the eight careers fewer than half the men indicated satisfaction with their jobs. Within Security Specialist only 24.4 percent were satisfied, which reduced the total sample of satisfied personnel within this field to 43 in Sample 1 and 32 in Sample 2. This suggests that an initial screening to identify satisfied personnel might have been useful. VOICE could have been administered to airmen identified as satisfied and to a sample of those who were dissatisfied.

### Selection of Items for the A Priori Scales

The items for the VOICE a priori scales (Table 11) were selected independently for each half-sample, according to the statistical procedures described earlier. Since the objective was to construct homogeneous scales, the responses of every airman with a valid AFSC were used to choose the scale items regardless of the degree of job satisfaction the men expressed. The resulting sample sizes were 1537 for Sample 1 and 1535 for Sample 2.

The items selected in the half-samples were relatively consistent. In six of the thirteen scales, identical items were chosen. Five scales had fewer than four items that were unique for half-samples. Only the cientific and Outdoor scales were substantially different.

Table 10

Assignments to Satisfied and Dissatisfied Groups Within Career

|                            | SS        | Sample 1     | Se        | Sample 2     |                                 |
|----------------------------|-----------|--------------|-----------|--------------|---------------------------------|
| Career                     | Satisfied | Dissatisfied | Satisfied | Dissatisfied | Percentage<br>Satisfied (Total) |
| Weather Observer           | 108       | 119          | 117       | 110          | 49.6                            |
| Radio Relay Repairman      | 111       | 92           | 115       | 88           | 55.7                            |
| Ground Equipment Repairman | 71        | 103          | 72        | 102          | 41.1                            |
| Aircraft Maintenance       | 86        | 98           | 92        | 92           | 51.6                            |
| Vehicle Repairman          | 92        | 80           | 93        | 62           | 53.8                            |
| Accounting Specialist      | 126       | 105          | 132       | 86           | 56.0                            |
| Administration Specialist  | 87        | 105          | 94        | 64           | 47.3                            |
| Security Specialist        | 43        | 111          | 32        | 122          | 24.4                            |
| Total                      | 736       | 801          | 747       | 788          | 48.3                            |



Table 11

Items Selected for A Priori Scale for Samples 1 and 2

| Academic  | 64     | 215   | 266 | 303 | 307 | 309 | 310  | 315 | 316 | 321 | 329 | 335 | 337 | 339 | 347 | 366 | 371 |
|---|--------|-------|-----|-----|-----|-----|------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|
| Acad  | ы      | 215   | 266 | 303 | 307 | 309 | 310  | 314 | 315 | 316 | 321 | 329 | 330 | 335 | 337 | 351 | 366 |
| ica1  | 71     | 7     | 6   | 12  | 18  | 39  | 52   | 67  | 72  | 76  | 107 | 114 | 117 | 120 | 122 | 373 | 380 |
| Clerical  | нI     | 7     | 6   | 12  | 39  | 52  | . 67 | 72  | 76  | 107 | 114 | 117 | 120 | 122 | 286 | 373 | 380 |
| Mechanics   | 17     | 35    | 45  | 67  | 84  | 87  | 311  | 320 | 322 | 325 | 327 | 331 | 332 | 343 | 344 | 348 | 384 |
| Mech  | ΗI     | 35    | 45  | 67  | 84  | 87  | 320  | 322 | 325 | 327 | 331 | 332 | 334 | 343 | 344 | 348 | 384 |
| DOTE  | 71     | 11    | 17  | 27  | 41  | 43  | 77   | 47  | 77  | 110 | 125 | 177 | 180 | 189 | 226 | 230 | 302 |
| Outdoors  | нI     | 11    | 17  | 27  | 29  | 30  | 32   | 319 | 326 | 333 | 352 | 353 | 355 | 356 | 362 | 367 | 369 |
| ronic   | 71     | 25    | 89  | 82  | 83  | 267 | 276  | 277 | 279 | 282 | 317 | 323 | 336 | 338 | 350 | 357 | 400 |
| Electronic  | H۱     | 25    | 89  | 82  | 83  | 267 | 276  | 277 | 279 | 282 | 317 | 323 | 336 | 338 | 350 | 357 | 400 |
| 1616  | ~1     | 99    | 20  | 147 | 192 | 199 | 217  | 219 | 223 | 227 | 232 | 243 | 257 | 258 | 313 | 341 | 361 |
| Scientific  | нI     | 99    | 70  | 82  | 88  | 258 | 313  | 341 | 361 | 364 | 372 | 375 | 386 | 388 | 391 | 394 | 395 |
| Health<br>Service   | 71     | 20    | 21  | 57  | 62  | 99  | 85   | 66  | 113 | 142 | 144 | 265 | 268 | 274 | 278 | 378 | 385 |
| Realth  | ы      | 20    | 21  | 57  | 62  | 99  | 85   | 66  | 113 | 142 | 144 | 265 | 268 | 274 | 278 | 378 | 385 |
| 1ta-  | 71     | -     | 16  | 74  | 91  | 105 | 139  | 151 | 156 | 166 | 169 | 174 | 187 | 242 | 248 | 250 | 301 |
| Computa-  | нI     | н     | 16  | 139 | 151 | 156 | 166  | 169 | 174 | 187 | 242 | 248 | 250 | 301 | 340 | 371 | 374 |
| Leadership  | 15     | 32    | 46  | 24  | 149 | 196 | 209  | 214 | 215 | 234 | 236 | 265 | 300 |     |     |     |     |
| Leade   | н      | 32    | 97  | 54  | 149 | 196 | 209  | 214 | 215 | 234 | 236 | 265 | 300 |     |     |     |     |
| ale   | 77     | 2     | 17  | 19  | 36  | 95  | 82   | 3   | 99  | 108 | 160 | 190 | 214 | 345 | 354 | 363 | 368 |
| M-Sca   | ٦I     | 91    | 17  | 19  | 27  | 32  | 36   | 46  | 28  | 8   | 160 | 190 | 214 | 345 | 354 | 363 | 368 |
| CEX   | 71     | 8     | 129 | 170 | 171 | 182 | 183  | 186 | 211 | 220 | 229 | 235 |     |     |     |     |     |
| Pedagogy  | П      | 80    | 129 | 170 | 171 | 182 | 183  | 186 | 211 | 220 | 229 | 235 |     |     |     |     |     |
| р<br>10<br>10<br>10<br>10<br>10<br>10<br>10<br>10<br>10<br>10<br>10<br>10<br>10 | 71     | 9     | 13  | 21  | 48  | 86  | 121  | 127 | 167 | 234 | 253 | 264 | 324 | 328 | 376 | 381 | 392 |
| Food  | ٦ı     | 9     | 13  | 21  | 87  | 98  | 121  | 127 | 167 | 234 | 253 | 264 | 324 | 328 | 376 | 381 | 392 |
|   | 71     | 22    | 55  | 99  | 63  | 83  | 104  | 115 | 134 | 141 | 157 | 175 | 203 | 218 | 225 | 228 | 358 |
| Audio-<br>graphic   | ᆔ      | 22    | 55  | 99  | 63  | 83  | 104  | 115 | 134 | 141 | 157 | 175 | 203 | 218 | 225 | 228 | 358 |
| Scale   | Sample | Items |     |     |     |     |      |     |     |     |     |     |     |     |     |     |     |



The differences in the Scientific scales of the two samples can probably be attributed to their orientation. The eleven items unique to the Sample 1 scale can be associated with academic activities; for example, reading about great scientists and studying astronomy, chemistry, meteorology, microscopes, nuclear reactions, physics, and radiation belts. These are all activities and courses likely to take place in schools and colleges. On the other hand, the items unique in Sample 2 represent a technical and operational orientation—performing experiments, determining concentrations, helping scientists, devising special equipment, determining the age of foods, keeping data records, classifying rocks, and using microscopes.

As for the two Outdoor scales, the activities of Sample 1 are chiefly leisure activities, those of Sample 2 represent occupations. The Sample 1 scale included canoeing, hunting, sailing, fishing, camping, playing softball, picnicing, and riding trail bikes. The Sample 2 occupations and activities are performed outdoors: longshoremen, lineman, lumberjack, mason, surveyor, mowing lawns, pouring concrete, planing trees, and roofing.

Of course, these conclusions are speculative, but they do suggest considerations for further development of the a priori scales. The factor structure of the inventory and its relation to the a priori scales appear to be important. Since the a priori scales served as a model for constructing items, analysis of the factor structure of the total inventory would serve as a test of the a priori structure and would possibly provide alternative formulations for broad area scales like the a priori scales.

The items selected for the a priori scales, on the basis of Sample 1 combined with Sample 2, are given in Table 12. In the Scientific scale, most of the competing items came from Sample 2; thus the scale is oriented



## Items in A Priori Scales Based on Combined Data

| Items | Boxer Construction worker Customs agent Explosives detonator Forbial coach Highway patrolman Manager (warehouse) Pilot Policeman Stop a prison riot Take part in a military drill Organize a military drill team Go trap shooting Become a karate expert Collect rifles and pistols Belong to a gun club   | Football coach Manager (warehouse) Personnel manager Supervise workers on an assembly line Supervise an inventory of textile goods Supervise work in a garage Organize and lead a study group Manage a cafeteria Be in charge of employing people for a business Supervise activities for mentally ill patients Organize recreational activities for a group of people Accountant Computer programmer Statistician Find information in numerical tables | Compile statistical tables Write a computer program Solve arithmetic problems Work with numbers Use a table of logarithms to solve a mathematics problem Find the errors in a computer program Prepare income tax returns for other people Correct errors made by another person in an arithmetic problem Use an adding machine to check hand calculations Operate a machine that sorts punched cards Devise shortcut methods for adding numbers Calculus |
|-------|--|---|---|
|       | 10.<br>17.<br>17.<br>27.<br>27.<br>36.<br>60.<br>190.<br>190.<br>345.<br>365.<br>365.  | 22.<br>149.<br>149.<br>196.<br>215.<br>236.<br>236.<br>236.<br>300.<br>11.<br>16.   | 139.<br>151.<br>151.<br>166.<br>169.<br>174.<br>187.<br>242.<br>242.<br>242.<br>243.<br>250.<br>301.  |
| Scale | ₩-Scale  | Leadership<br>Computational   |   |
| Items | Draftsman Photoengraver Photoengraver Photographer Television cameraman Television cameraman Take aerial photographs Draw graphs Draw maps from photographs Operate a 16mm movie camera Make drawings with a compass, triangle, ruler, and other instruments Operate a printing press Record speeches with a cassette recordor Record the sound track for a motion picture Develop photographs Join a photography club | Baker Chef Chef Chef Mater Matter Mix pancake batter Plan menus Plan menus Mororate cakes Manage a cafeteria Work as a short-order cook Run a food catering service Improve a recipe Buy food for a cookout Chinese cooking Pood processing Nutrition   | Teacher Explain a complicated chart to a group of people Give on-the-job training Correct test papers Help write questions for a test Teach someone to read Demonstrate the proper way to use a power tool Teach someone how to solve a problem Administer an intelligence test Give a talk before a small group Help a high school student with his homework   |
|       | 22.<br>55.<br>56.<br>63.<br>83.<br>114.<br>115.<br>117.<br>127.<br>203.<br>203.<br>218.<br>228.  | 6.<br>13.<br>21.<br>21.<br>48.<br>86.<br>127.<br>127.<br>254.<br>254.<br>324.<br>328.<br>381.   | 80.<br>129.<br>170.<br>171.<br>182.<br>183.<br>186.<br>220.<br>220.<br>235.   |
| Scale | Audiographic   | Pood Service  | Pedagogy  |



### Table 12

# Items in A Priori Scales Based on Combine, Data (Continued)

| Carpenter Construction worker Explosives detonator Longshoreman Lineman (electric company) Lumberjack Surveyor Pour concrete for highway construction Plan trees in a forest Install lightning rods on buildings Help put a new roof on an old house Go canceing Ride a trail bike through the woods Go sailing Learn survival techniques for living in the wilderness Go camping   | Gunsmith Machinist Mechanic (automobile) Toolinaker Vatchmaker Watchmaker Work mechanical puzzles Fix a leaky faucet Tinker with a broken sewing machine Build a model of a jet engine Take apart a mechanical toy and see how it works Tune-up a car Tune-up a car Tune-up a car Change the oil in a car Rebuild a lawn-mower engine Adjust a carburetor How different types of engines work  |   |
|---|--|---|
| 11.<br>17.<br>27.<br>43.<br>44.<br>77.<br>189.<br>226.<br>230.<br>333.<br>355.  | 35.<br>45.<br>49.<br>84.<br>811.<br>322.<br>322.<br>323.<br>343.<br>344.<br>344.   |   |
| Scalc<br>Outdoors   | Mechanics  |   |
| Tens  20. Dental hygienist  21. Dietitian  57. Physical therapist  62. Practical nurse  66. Psychologist  85. Veterinarian  99. Take blood pressure readings  113. Give first aid to accident victims  144. Assist a surgeon during an operation  144. Help rescue someone from a fire  255. Supervise activities for mentally ill patients  268. Help give physical examinations  274. Assist a dentist by cleaning teeth  278. Fill prescriptions for a doctor  378. Human physiology  Human physiology | 66. Psychologist 70. Scientist 88. Weather forecaster 192. Determine concentrations of ethyl alcohol in a liquid 199. Help a scientist perform an experiment 217. Devise special scientific equipment for an experiment 219. Determine the age of a fossil 227. Use a microscope to classify bacteria 243. Classify rocks by their physical properties 255. Solve problems by analyzing them logically 258. Determine the cost of operation of a new machine 313. Read articles about work at a science fair 361. Collect and classify insects 388. Microscopes 394. Physics | 68. Radio mechanic 68. Technician (electronics) 82. Technician (electronics) 83. Television cameraman 267. Use a voltmeter 276. Find and replace defective transistors 277. Plan an electrical system for a house 279. Use a soldering iron 282. Test television tubes 317. Build a stereo system 323. Build an antenna for a ham radio set 336. Tinker with old radios 336. Take a telephone apart to see how it works 357. Build a radio 400. Wiring diagrams |
| Gealth Service  | Scientific   | Electronic  |



## Table 12

| (Continued) |
|-------------|
| Data        |
| Combined    |
| Ö           |
| Based       |
| Scales      |
| Priori      |
| In A        |
| Items 1     |

| Items in A Priori Scales Based on Combined Data (Continued) | Items | 7. Bank teller 9. Bookkeeper 12. Cashler in a bank 18. Court stenographer 39. Keypunch operator 52. Office worker 67. Purchasing agent 72. Shipping clerk 76. Stock clerk 107. Type letters 114. Make out invoices 117. Answer a telephone and give people information 120. Take dictation using shorthand 121. Sort mail 1373. Bookkeeping 1373. Bookkeeping 125. Stremail 1374. Efficient methods for filling and retrieving 126. Efficient methods for filling and retrieving | 215. Organize and lead a study group 266. Take detailed notes from a lecture 303. Read poetry 307. Browse through a library 309. Visit a museum 310. Read a novel 314. Play bridge 315. See a Broadway play 316. Participate in a debate 521. Discuss a painting 329. Read Shakespeare's plays 315. Listen to an opera 337. Lo crossword puzzles 347. Go to a symphony concert 351. Watch a ballet 366. Read books on future space flight |
|---|-------|--|---|
|   | Scale | Clerical   | Academic  |



toward technical aspects of scientific endeavor. The Outdoor scale contains items predominantly indicating outdoor occupations, although there are a significant number related to outdoor leisure activity.

As indicated previously, the a priori scales were constructed with the aim of selecting items that were homogeneous. Internal consistency coefficients were calculated, using coefficient alpha, for each scale in each half-sample and the combined sample. These coefficients are presented in Table 13. The Sample 2 coefficients were larger than those obtained for Sample 1 for each scale; the coefficients for the combined sample were between those obtained for Samples 1 and 2. The coefficients obtained were less than those obtained by Katz et al (1970, p. 38), who achieved internal consistencies above 0.90 for 10 of 12 scales, but they were approximately the same as those presented in the examiner manual for the Kuder Preference Record-Vocational (Kuder, 1956, p. 21).

### Selection of A Priori Scales for Cross-Validation

In using a priori scales to discriminate the occupational interests of recruits from those of airmen satisfied with their specific careers, it is desirable to use fewer than the 13 scales. Moreover, it can be assumed that satisfaction in each career field depends upon various combinations of interests. For example, one would expect interest in mechanics to be essential to satisfaction with the work of a General Purpose Vehicle Repairman; one would not expect interest in mechanics to be a factor in satisfaction with work as an Administration Specialist.

In order to determine which a priori scales to use for the cross-validation and what weights to apply to them, a stepwise regression analysis was performed for the scales developed for each half-sample. The dependent variable in these analyses was either satisfaction with a career field or



Table 13

Internal Consistencies for the A Priori Scales for The Two Half Samples and the Combined Sample

|                   | Int      | ernal Consistency | <u> </u> |
|-------------------|----------|-------------------|----------|
| Scale             | Sample 1 | Sample 2          | Combined |
| Audiographic      | .8914    | .8983             | .8949    |
| Food Service      | .8907    | .8974             | .8941    |
| Pedagogy          | .8906    | .9007             | .8957    |
| M-Scale           | .8131    | .8236             | .8167    |
| Leadership        | .8458    | .8515             | .8486    |
| Computational     | .9255    | .9317             | .9274    |
| Health Service    | .8985    | .9007             | .8996    |
| Scientific        | .9089    | .9293             | .9279    |
| Electronic        | .9404    | .9445             | .9425    |
| Outdoors          | .8230    | .8935             | .8711    |
| Mechanics         | .9208    | .9233             | .9227    |
| Clerical          | .8955    | .9006             | .8988    |
| Aca <b>demi</b> c | .8811    | .8932             | .8921    |

$$\alpha = \frac{k}{k-1} \left( 1 - \frac{\frac{k}{\sum s_{i}^{2}}}{s_{t}^{2}} \right)$$
(6)

where k is the number of items in the scale;  $s_{i}^{2}$  is the item variance; and  $s_{t}^{2}$  is the total variance.



Measures of internal consistency obtained by calculating coefficient alpha,

membership in the men-in-general group. Analyses were performed independently for each field and each half-sample. Scales were included until the increase in the squared multiple correlation was less than 0.0025. The resulting scales for each career field in each half-sample, the combined sample, and their weights appear in Tables 14 through 21. A negative weight in the tables indicates that individuals in the career field scored higher than individuals in the men-in-general group. Standardized regression weights, multiple correlations, and standard errors are also given in these tables.

The scales indicated by the analysis to reflect satisfaction with a given career field are logical. For example, Mechanics was the first scale, and thus the scale with the highest zero order correlation with the criterion, selected among men in the two careers in the Mechanics AQE requirement group (Aircraft Maintenance Specialist and General Purpose Vehicle Repairman). Similarly, the Electronic scale was the first scale selected among personnel serving as Radio Relay Equipment Repairman and Ground Equipment Repairman, the Computational scale among Accounting Specialists, and the Clerical scale among the Administration Specialists. Selection of Items for the Occupational Scale

Occupational scales were developed for each of the eight careers.

They were developed independently in each half-sample for cross-validation and in the combined sample for the recommended occupational scale. The stepwise regression technique used was equivalent to a discriminant analysis, which gives weights to independent variables (items in this case) so membership in one of two groups can be predicted with a minimum of error. The two groups considered were satisfied airmen in the career field for the scale being constructed and recruits serving as men-in-general.



Table 14

Weights for A Priori Scales Selected for Weather Observer

| Standard Regression R                      |                | San                              | Sample 1 |                                |                | Sam                              | Sample 2              |                                |                | Con                              | Combined              |                                |     |
|--|----------------|----------------------------------|----------|--------------------------------|----------------|----------------------------------|-----------------------|--------------------------------|----------------|----------------------------------|-----------------------|--------------------------------|-----|
| Scale   Co.4965   Co.2044   Intercept   Co.4078   Co.1793   Intercept   Co.4012   Scale   Co.4012   Co.4012  |                | Standard<br>Regression<br>Weight |          | Standard<br>Error of<br>Weight |                | Standard<br>Regression<br>Weight | Regression<br>Weights | Standard<br>Error of<br>Weight |                | Standard<br>Regression<br>Weight | Regression<br>Weights | Standard<br>Error of<br>Weight |     |
| Scale   C.4105   C.0243   C.00243   C.0025   M-Scale   C.04268   C.0322   C.0055   Scientific   C.2937   C.0066   C.0246   C.2257   C.0225   C.0025   C.0227   C.0227   C.0226   C.0226   C.0227   C.0227   C.0226   C.0226   C.0226   C.0227   C.0227   C.0226   C.02 | rcept          |                                  | -0.4965  | 0.2044                         | Intercept      |                                  | -0.4078               | 0.1793                         | Intercept      |                                  | -0.4912               | 0.4912                         |     |
| Counting   Counting  | Scale          |                                  |          |                                | Scale          |                                  |                       |                                | Scale          |                                  |                       |                                |     |
| -0.3143         -0.0238         0.0060         Scientific         0.2227         0.0126         0.0049         M-Scale         -0.3540         -0.0266           ervice         -0.2255         -0.0151         0.0049         Academic         0.1297         0.0160         0.0057         Outdoors         0.1358         0.0116           vice         0.1644         0.0126         0.0048         Academic         0.1010         0.0066         0.0049         Electronic         -0.2280         -0.0121         0.0049         Electronic         -0.2280         -0.0121         0.0045         Electronic         -0.2280         -0.0121         0.0045         Electronic         -0.2280         -0.0121         0.0045         D.1800         0.0149         0.0149         0.0149           0.1261         0.0086         0.0086         0.0230         0.0230         0.0071         Reademic         0.1503         0.0094         0.0149         0.0109           10nal         0.1081         0.0049         Electronic         0.1233         0.0050         0.0049         Academic         0.1119         0.0089           s         0.1102         0.0054         Health Service         0.0239         0.0050         0.0049         Academic         0.011   | Scientific     | 0.4105                           | 0.0243   | 0.0055                         | M-Scale        | -0.4268                          | -0.0322               | 0.0055                         | Scientific     | 0.2937                           | 0.0164                | 0.0037                         |     |
| ervice         -0.255         -0.0151         0.0049         Outdoors         0.2297         0.0160         0.0050         Outdoors         0.1528         0.0116           vice         0.1644         0.0126         0.0049         Academic         0.1010         0.0066         0.0049         Electronic         -0.2647         -0.0140           ic         -0.2681         -0.0140         0.0048         Electronic         -0.2280         -0.0121         0.0045         Electronic         -0.2647         -0.0140           0.1261         0.0086         0.0050         Fedagogy         0.2796         0.0237         0.0071         Health Service         -0.1499         -0.0097           ional         0.1162         0.0111         0.0049         Fedagogy         0.1233         0.0086         0.0049         Inequente         0.1109         -0.1499         -0.0090           s         0.1102         0.0064         0.0052         Health Service         0.1233         0.0069         0.0049         Academic         0.1119         -0.1119         -0.0090           s         0.0056         0.0057         Mechanics         0.0053         0.0059         Mechanics         0.0050         0.0050         0.0050         0.0050   | M-Scale        | -0.3143                          | -0.0238  | 0900.0                         | Scientific     | 0.2227                           | 0.0126                | 0,0049                         | M-Scale        | -0.3540                          | -0.0266               | 0.0043                         |     |
| 0.0126         0.0049         Academic         0.1010         0.0066         0.0049         Electronic         -0.0140         -0.0140         0.0065         0.0045         Electronic         -0.0140         0.0045         Electronic         -0.0140         0.0045         0.0045         0.0044         0.1804         0.0104           0.0086         0.0086         0.0073         0.0073         Health Service         -0.1499         -0.0097           0.0111         0.0049         Leadership         -0.2597         -0.0237         0.0049         Clerical         -0.1199         -0.0097           0.0111         0.0047         Food Service         0.1233         0.0086         0.0049         Clerical         -0.1119         -0.0080           0.0054         0.0052         Health Service         -0.0938         -0.0060         0.0049         Academic         0.1189         -0.0080           0.0050         0.0052         Mechanics         0.0918         0.0050         Mechanics         0.1282         0.0074           0.0050         0.0052         0.0052         0.0030         0.0064         Pedagogy         0.1244         0.0114  | Health Service | -0.2255                          | -0.0151  | 0.0049                         | Outdoors       | 0.2297                           | 0.0160                | 0.0057                         | Outdoors       | 0.1528                           | 0.0116                | 0.0046                         |     |
| -0.2681         -0.0140         0.0048         Electronic         -0.2280         -0.0121         0.0045         Computational         0.1801         0.0104           0.1261         0.0086         0.0050         Pedagogy         0.2796         0.0230         0.0071         Health Service         -0.1499         -0.0097           nal         0.1625         -0.0113         0.0047         Food Service         0.1233         0.0086         0.0049         Clerical         -0.1199         -0.0080           no.1102         0.0064         0.0052         Health Service         -0.0938         -0.0060         0.0049         Academic         0.0961         0.0063           no.0565         0.0050         0.0072         Mechanics         0.0053         0.0053         0.0064         0.0124         0.0064           no.0565         0.0056         0.0072         Mechanics         0.0053         0.0053         0.0064         Pedagogy         0.1284         0.0074  | 1 Service      | 0.1644                           | 0.0126   | 0.0049                         | Academic       | 0.1010                           | 0,0066                | 0.0049                         | Electronic     | -0.2647                          | -0.0140               | 0.0033                         |     |
| 0.1261         0.0086         0.0050         Pedagogy         0.2796         0.0237         0.0071         Health Service         -0.1499         -0.0097           onal         -0.1625         -0.0113         0.0049         Leadership         -0.257         -0.0237         0.0077         Food Service         0.1503         0.0109           onal         0.1981         0.0111         0.0047         Food Service         0.1233         0.0086         0.0049         Clerical         -0.1119         -0.0080           0.1102         0.0064         0.0052         Health Service         -0.0938         -0.0060         0.0049         Academic         0.0961         0.0063           0.0565         0.0050         0.0072         Mechanics         0.0918         0.0053         0.0050         Mechanics         0.1282         0.0074           0.0565         0.0050         0.0072         Mechanics         0.0053         0.0060         Pedagogy         0.1282         0.0074           0.0056         0.0056         0.0072         Mechanics         0.0053         0.0060         Pedagogy         0.1244         0.0101   | tronic         | -0.2681                          | -0.0140  | 0.0048                         | Electronic     | -0.2280                          | -0.0121               | 0.0045                         | Computational  | 0.1801                           | 0.0104                | 0.0034                         |     |
| -0.1625 -0.0113 0.0049 Leadership -0.2597 -0.0237 0.0077 Food Service 0.1503 0.0109  onal 0.1981 0.0111 0.0047 Food Service 0.1233 0.0086 0.0049 Clerical -0.1119 -0.0080  0.1102 0.0064 0.0052 Health Service -0.0938 -0.0060 0.0049 Academic 0.0961 0.0063  0.0565 0.0050 0.0072 Mechanics 0.0918 0.0053 0.0050 Mechanics 0.1282 0.0074  Computational 0.0523 0.0030 0.0040 Pedagogy 0.1244 0.0101  Leadership -0.1301 -0.0114   | emic           | 0.1261                           | 0.0086   | 0.0050                         | Pedagogy       | 0.2796                           | 0.0230                | 0.0071                         | Health Service | -0.1499                          | -0.0097               | 0.0036                         |     |
| onal         0.1981         0.0111         0.0064         Food Service         0.1233         0.0086         0.0049         Clerical         -0.1119         -0.0080           0.1102         0.0064         0.0052         Health Service         -0.0938         -0.0060         0.0049         Academic         0.0961         0.0063           0.0555         0.0050         0.0072         Mechanics         0.0918         0.0053         0.0050         Mechanics         0.1282         0.0074           Computational         0.0523         0.0030         0.0040         Pedagogy         0.1244         0.0101           Leadership         -0.1301         -0.1301         -0.0134  | fcal           | -0.1625                          | -0.0113  | 0.0049                         | Leadership     | -0.2597                          | -0.0237               | 0.0077                         | Food Service   | 0.1503                           | 0.0109                | 0.0035                         | -48 |
| 0.1102 0.0064 0.0052 Health Service -0.0938 -0.0060 0.0049 Academic 0.0961 0.0063 0.00565 0.0050 0.0072 Mechanics 0.0918 0.0053 0.0050 Mechanics 0.1282 0.0074 Computational 0.0523 0.0030 0.0040 Pedagogy 0.1244 0.0101 Leadership -0.1301 -0.0114  | utational      | 0.1981                           | 0.0111   | 0.0047                         | Food Service   | 0.1233                           | 0.0086                | 0.0049                         | Clerical       | -0.1119                          | -0.0080               | 0.0039                         | -   |
| 0.0565 0.0050 0.0072 Mechanics 0.0918 0.0053 0.0050 Mechanics 0.1282 0.0074  Computational 0.0523 0.0030 0.0040 Pedagogy 0.1244 0.01C1  Leadership -0.1301 -0.0114   | anics          | 0.1102                           | 0.0064   | 0,0052                         | Health Service | -0.0938                          | -0.0060               | 0.0049                         | Academic       | 0.0961                           | 0.0063                | 0.0034                         |     |
| 0.0523 0.0030 0.0040 Pedagogy 0.1244 0.01C1 Leadership -0.1301 -0.0114   | loors          | 0.0565                           | 0.0050   | 0.0072                         | Mechanics      | 0.0918                           | 0.0053                | 0.0050                         | Mechanics      | 0.1282                           | 0.0074                | 0.0036                         |     |
| -0.1301 -0.0114  |                |                                  |          |                                | Computational  | 0.0523                           | 0.0030                | 0,0040                         | Pedagogy       | 0.1244                           | 0.0101                | 0.0052                         |     |
|  |                |                                  |          |                                |                |                                  |                       |                                | Leadership     | -0.1301                          | -0.0114               | 0.0063                         |     |



Table 15

Weights for A Priori Scales Selected for Radio Relay Equipment Repairman

|                | San                              | Sample 1              |                                |                | Sam                              | Sample 2              |                                |                | Com                              | Combined              |                                |
|----------------|----------------------------------|-----------------------|--------------------------------|----------------|----------------------------------|-----------------------|--------------------------------|----------------|----------------------------------|-----------------------|--------------------------------|
|                | Standard<br>Regression<br>Weight | Regression<br>Weights | Standard<br>Error of<br>Weight |                | Standard<br>Pegression<br>Weight | Regression<br>Weights | Standard<br>Error of<br>Weight |                | Standard<br>Regression<br>Waight | Regression<br>Weights | Standard<br>Error of<br>Weight |
| Intercept      |                                  | -0.3274               | 0.1876                         | Intercept      |                                  | -0.2874               | 0.1779                         | Intercept      |                                  | -0.2962               | 0.1328                         |
| Scale          |                                  |                       |                                | Scale          |                                  |                       |                                | Scale          |                                  |                       |                                |
| Electronic     | 0.3881                           | 0.0196                | 0.0036                         | Electronic     | 0.3381                           | 0.0177                | 0.0035                         | Electronic     | 0.3576                           | 0.0184                | 0.0026                         |
| M-Scale        | -0.3581                          | -0.0264               | 0.0061                         | M-Scale        | -0.3989                          | -0.0311               | 0.0054                         | M-Scale        | -0.3851                          | -0.0291               | 0.0037                         |
| Scientific     | 0.2144                           | 0.0125                | 0.0054                         | Outdoors       | 0.1984                           | 0.0141                | 0.0050                         | Outdoors       | 0.1068                           | 0.0079                | 0,0040                         |
| Pedagogy       | -0.2347                          | -0.0179               | 0.0066                         | Leadership     | -0.1618                          | -0.0135               | 0.0070                         | Scientific     | 0.1816                           | 0.0100                | 0.0035                         |
| Computational  | 0.2336                           | 0.0128                | 0.0045                         | Computational  | 0.1124                           | 0.0065                | 0.0043                         | Pedagogy       | -0.1211                          | -0.9093               | 0.0042                         |
| Clerical       | -0.1889                          | -0.0133               | 0.0051                         | Scientific     | 0.1259                           | 0.0070                | 0.0046                         | Computational  | 0.1899                           | 0.0109                | 0.0034                         |
| Leadership     | 0.2358                           | 0.0204                | 0.0089                         | Audiographic   | -0.1020                          | -0.0066               | 0.0051                         | Clerical       | -0.1159                          | -0.0081               | 0.0036                         |
| Audiographic   | -0.1881                          | -0.0118               | 0.0049                         | Food Service   | 0.0720                           | 0.0052                | 0.0049                         | Food Service   | 0.1304                           | 0.0098                | 0.0035                         |
| Food Service   | 0.1700                           | 0.0134                | 0.0052                         | Health Service | -0.0700                          | -0.0044               | 0.0048                         | Andiographic   | -0.1403                          | -0.0089               | 0.0035                         |
| Health Service | -0.1287                          | -0.0085               | 0.0052                         |                |                                  |                       |                                | Health Service | -0.0958                          | -0.0062               | 0.0036                         |
| Outdoors       | -0.0559                          | -0.0044               | 0.0058                         |                |                                  |                       |                                |                |                                  |                       |                                |



Table 16

Weights for A Priori Scales Selected for Aerospace Ground Equipment Repairman

| Sample 1   | mle 1                 |                                |        |               | Sam                              | Sample 2              |                                |                | Сош                              | Combined              |                                |
|--|-----------------------|--------------------------------|--------|---------------|----------------------------------|-----------------------|--------------------------------|----------------|----------------------------------|-----------------------|--------------------------------|
| Standard Standard K-gression Regression Error of Weight Weight | Regression<br>Weights | Standard<br>Error of<br>Weight |        |               | Standard<br>Regression<br>Weight | Regression<br>Weights | Standard<br>Error of<br>Weight |                | Standard<br>Regression<br>Weight | Regression<br>Weights | Standard<br>Error of<br>Weight |
| -0.5146 0.2084 Intercept                                       | 0.2084                |                                | Inter  | cept          |                                  | -0.5362               | 0.1935                         | Intercept      |                                  | -0.5723               | 0.1457                         |
| Scale  | Scale                 | Scale                          | Scale  | asi.          |                                  |                       |                                | Scale          |                                  |                       |                                |
| 0.2750 0.0129 0.0052 Electronic                                | 0.0052                |                                | Elect  | ronic         | 0.3944                           | 0.0193                | 0.0038                         | Electronic     | 0.2942                           | 0.0141                | 0.0036                         |
| -0.1892 -0.0138 0.0067 M-Scale                                 | 0.0067                |                                | M-Sca  | ile           | -0.2534                          | -0.0184               | 0.0061                         | M-Scale        | -0.3070                          | -0.0222               | 0.0046                         |
| 0.2381 0.0131 0.0059 Outdoors                                  | 0.0059                |                                | Outdo  | ors           | 0.1963                           | 0.0130                | 0900.0                         | Mechanics      | 0.1083                           | 0.0059                | 0.0039                         |
| -0.2046 -0.0149 0.0074 Audio                                   | 0.0074                |                                | Aud 10 | Audiographic  | -0.1379                          | -0.0082               | 0.0056                         | Outdoors       | 0.1792                           | 0.0122                | 0.0048                         |
| -0.2136 0.0159 0.0061 Scien                                    | 0.0061                |                                | Scien  | Scientific    | -0.0958                          | -0.0049               | 0.0051                         | Audiographic   | -0.1408                          | -0.0084               | 0,0040                         |
| -0.1832 -0.0133 0.0056 Compu                                   | 0.0056                |                                | Compu  | Computational | 0.1599                           | 0.0087                | 0.0054                         | Food Service   | 0.1402                           | 0.0098                | 0,0040                         |
| 0.1453 0.0077 0.0049 Pedagogy                                  | 0.0049                |                                | Pedag  | ogy           | -0.1108                          | -0.0079               | 0.0073                         | Health Service | -0.0918                          | -0.0054               | 0.0041                         |
| -0.1589 -0.0096 0.0058 Food                                    | 0.0058                | œ                              | Food   | Food Service  | 0.1012                           | 0.0067                | 0.0054                         | Computational  | 0.1301                           | 0.0070                | 0.0042                         |
| -0.1195 -0.0093 0.0075 Academic                                | 0.0075                | īν                             | Acade  | mic           | -0.0803                          | -0.0047               | 0.0057                         | Pedagogy       | -0.1350                          | -0.0098               | 0.0051                         |
| 0.1063 0.0066 0.0058   | 00.00                 | 0.0058                         |        |               |                                  |                       |                                | Clerical       | 0.0563                           | 0.0036                | 0,0000                         |
|  |                       |                                |        |               |                                  |                       |                                | Scientific     | -0.0631                          | -0.0032               | 0.0041                         |



Table 17

Weights for A Priori Scales Selected for Aircraft Maintenance Specialist - Jet Aircraft 1 & 2 Engine

|                | Sam                              | Sample 1  |                                |                | Sam                              | Sample 2              |                                |                | Con                              | Combined              |                                |
|----------------|----------------------------------|---|--------------------------------|----------------|----------------------------------|-----------------------|--------------------------------|----------------|----------------------------------|-----------------------|--------------------------------|
|                | Standard<br>Regression<br>Weight | Standard<br>Regression Error of<br>Weights Weight | Standard<br>Error of<br>Weight |                | Standard<br>Regression<br>Weight | Regression<br>Weignts | Standard<br>Error of<br>Weight |                | Standard<br>Regression<br>Weight | Regression<br>Weights | Standard<br>Error of<br>Weight |
| Intercept      |                                  | -0.4819   | 0.2299                         | Intercept      |                                  | -0.4134               | 0.1827                         | Intercept      |                                  | -0.4741               | 0.1432                         |
| Scale          |                                  |   |                                | <u>Scale</u>   |                                  |                       |                                | Scale_         |                                  |                       |                                |
| Mechanics      | 0.3752                           | 0.0222  | 0.0042                         | Outdoors       | 0.3677                           | 0.0242                | 0.0052                         | Mechanics      | 0.3089                           | 0.0181                | 0.0041                         |
| M-Scale        | -0.3086                          | -0.0240   | 0.0065                         | M-Scale        | -0.3874                          | -0.0299               | 0.0059                         | M-Scale        | -0.3617                          | -0.0277               | 0.3049                         |
| Food Service   | 0.1818                           | 0.0145  | 0.0061                         | Mechanics      | 0.2874                           | 0.0167                | 0.0058                         | Outdoors       | 0.2740                           | 0.0196                | 0.0047                         |
| Academic       | -0.1525                          | -0.0104   | 0.0056                         | Audiographic   | -0.1338                          | -0.0081               | 0.0056                         | Academic       | -0.1542                          | -0.0100               | 0.0040                         |
| Computational  | 0.1133                           | 0.0064  | 0.0053                         | Computational  | 0.1169                           | 0.0066                | 0,0050                         | Food Service   | 0.1070                           | 0.0082                | 0.0042                         |
| Health Service | -0.0689                          | -0.0044   | 0.0055                         | Health Service | -0.0886                          | -0.0054               | 0.0047                         | Health Service | -0.1226                          | -0.0077               | 0.0040                         |
| Clerical       | -0.0698                          | -0.0047   | 0900.0                         | Pedagogy       | 0.0968                           | 0.0074                | 0.0073                         | Leadership     | 0.1003                           | 0.0085                | 0.0058                         |
| Leadership     | 0.1036                           | 0.0091  | 0.0103                         | Academic       | -0.0639                          | -0.0040               | 0.0053                         | Electronic     | -0.0760                          | -0.0039               | 0.0037                         |
| Pedagogy       | -0.0813                          | -0.0063   | 0.0082                         | Electronic     | -0.0702                          | -0.6036               | 0.0052                         | Scientific     | 0.0848                           | 0,0046                | 0.0041                         |
|                |                                  |   |                                |                |                                  |                       |                                | Audiographic   | -0.0563                          | -0.0035               | 0.0042                         |



Table 18

Weights for A Priori Scales Selected for General Purpose Vehicle Repairman

|          |                                  |           |       |           |          |              |              |                |          | -5            | 2-             |            |
|----------|----------------------------------|-----------|-------|-----------|----------|--------------|--------------|----------------|----------|---------------|----------------|------------|
|          | Standard<br>Error of<br>Weight   | 0.1188    |       | 0.0036    | 0.0046   | 0.0038       | 0.0036       | 0.0058         | 0.0042   | 0.0035        | 0.0035         | 0.0034     |
| Combined | Regression<br>Weights            | -0.1503   |       | 0.0301    | -0.0285  | -0.0124      | -0.0087      | 0.0114         | 0.0092   | 0.0049        | -0.0042        | -0.0030    |
| Соп      | Standard<br>Regression<br>Weight |           |       | 0.5166    | -0.3847  | -0.2132      | -0.1395      | 0.1363         | 0.1338   | 0.0857        | -0.0677        | -0.0585    |
|          |                                  | Intercept | Scale | Mechanics | M-Scale  | Audiographic | Academic     | Leadership     | Outdoors | Computational | Health Service | Electronic |
|          | Standard<br>Error of<br>Weight   | 0.1667    |       | 0.0042    | 0.0054   | 0.0047       | 0.0049       | 0.0046         | 0.0070   | 0.0049        | 0.0049         |            |
| Sample 2 | Regression<br>Weights            | -0.2427   |       | 0.0236    | -0.0259  | -0.0160      | 0.0195       | -0.0077        | 0.0112   | -0.0093       | 0.0063         |            |
| Sam      | Standard<br>Regression<br>Weight |           |       | 0.4049    | -0.3529  | -0.2722      | 0.2961       | -0.1260        | 0.1453   | -0.1516       | 0.1108         |            |
|          |                                  | Intercept | Scale | Mechanics | M-Scale  | Audiographic | Outdoors     | Health Service | Pedagogy | Academic      | Computational  |            |
|          | Standard<br>Error of<br>Weight   | 0.1654    |       | 0.0041    | 0.0071   | 0.0062       | 0.0052       | 0.0087         | 0.0078   | 0.0048        | 0.0055         |            |
| Sample 1 | Regression<br>Weights            | -0.2390   |       | 0.0359    | -0.0200  | -0,0150      | -0.0096      | 0.0197         | -0.0198  | 0,0080        | -0.0050        |            |
| Sam      | Standard<br>Regression<br>Weight |           |       | 0.6057    | -0.2678  | -0.2018      | -0.1648      | 0.2377         | -0.2670  | 0.1472        | -0.0790        |            |
|          |                                  | Intercept | Scale | Mechanics | i`-Scale | Outdoors     | Audiographic | Leadership     | Pedagogy | Computational | Academic       |            |



Table 19

Weights for A Priori Scales Selected for General Accounting Specialist

|                | Sam                              | Sample 1              |                                |               | Sam                              | Sample 2              |                                |                | Сод                              | Combined              |                                |
|----------------|----------------------------------|-----------------------|--------------------------------|---------------|----------------------------------|-----------------------|--------------------------------|----------------|----------------------------------|-----------------------|--------------------------------|
|                | Standard<br>Regression<br>Weight | Regression<br>Weights | Standard<br>Error of<br>Weight |               | Standard<br>Regression<br>Weight | Regression<br>Weights | Standard<br>Error of<br>Weight |                | Standard<br>Regression<br>Weight | Regression<br>Weights | Standard<br>Error of<br>Weight |
| Intercept      |                                  | -0.5374               | 0.1853                         | Intercept     |                                  | -0.3877               | 0.1549                         | Intercept      |                                  | -0.5392               | 0,1140                         |
| Scale          |                                  |                       |                                | Scale         |                                  |                       |                                | Scale          |                                  |                       |                                |
| Computational  | 0,5860                           | 0.0306                | 0.0039                         | Computational | 0.5578                           | 0.0303                | 0.0027                         | Computational  | 0.6070                           | 0.0328                | 0.0026                         |
| M-Scale        | -0.3789                          | -0.0288               | 0900.0                         | M-Scale       | -0.3723                          | -0.0269               | 0.0043                         | M-Scale        | -0.3186                          | -0.0236               | 0,0040                         |
| Electronic     | -0.2107                          | -0.0107               | 0.0045                         | Electronic    | -0.3228                          | -0.0164               | 0.0044                         | Electronic     | -0.3039                          | -0.0154               | 0.0032                         |
| Mechanics      | 0.1256                           | 0.0071                | 0.0050                         | Mechanics     | 0.1785                           | 0.0099                | 0.0046                         | Mechanics      | 0.1509                           | 0.0084                | 0.0034                         |
| Health Service | -0.1875                          | -0.0124               | 0.0044                         | Food Service  | 0.0908                           | 0.0067                | 0.0039                         | Health Service | -0.1469                          | -0.0095               | 0.0031                         |
| Food Service   | 0.1193                           | 0.0089                | 0,0046                         | Audiographic  | -0.0847                          | -0.0053               | 0.0043                         | Food Service   | 0.0874                           | 0.0065                | 0.0032                         |
| Outdoors       | 0.1185                           | 0.0100                | 0,0060                         |               |                                  |                       |                                | Pedagogy       | -0.1325                          | -0.0103               | 0.0045                         |
| Lezdership     | 0.2287                           | 0.0204                | 0.0078                         |               |                                  |                       |                                | Leadership     | 0.1112                           | 0.0100                | 0.0054                         |
| Pedagogy       | -0.2020                          | -0.0157               | 0.0065                         |               |                                  |                       |                                | Audiographic   | -0.1017                          | -0.0065               | 0.0033                         |
| Audiographic   | -0.0970                          | -0.0063               | 0.0049                         |               |                                  |                       |                                | Outdoors       | 0.0755                           | 0.0056                | 0,0040                         |
| Academic       | 0.0764                           | 0.0048                | 0.0044                         |               |                                  |                       |                                | Scientific     | 0.0740                           | 0.0041                | 0.0032                         |
| Clerical       | -0.0549                          | -0.0038               | 0.0047                         |               |                                  |                       |                                |                |                                  |                       |                                |

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Table 20

Weights for A Priori Scales Selected for Administration Specialist

|          | !                                     |           |       |          |         |              |               |               |              | <del>-</del> 5 | 4-       |            |                |           |
|----------|---------------------------------------|-----------|-------|----------|---------|--------------|---------------|---------------|--------------|----------------|----------|------------|----------------|-----------|
|          | Standard<br>Error of<br>Weight        | 0.1466    |       | 0.0041   | 0.0041  | 0,0040       | 0.0036        | 0.0040        | 0.0039       | 0.0044         | 0.0057   | 0,0071     | 0.0040         |           |
| Combined | Regression<br>Weights                 | -0.8098   |       | 0.0111   | -0.0182 | 0.0109       | -0,0099       | 0.0109        | 0.0076       | -0.0075        | -0.0087  | 0.0069     | 0.0033         |           |
| Com      | Standard<br>Regression<br>Weight      |           |       | 0.1762   | -0.2502 | 0.1521       | -0.1632       | 0.1958        | 0.1247       | -0.1415        | -0.1169  | 0.0841     | 0.0556         |           |
|          |                                       | Intercept | Scale | Clerical | M-Scale | Food Service | Audiographic  | Computational | Academic     | Scientific     | Pedagogy | Leadership | Health Service |           |
|          | Standard<br>Error of<br>Weight        | 0.2055    |       | 0,0061   | 0.0067  | 0.0052       | 0.0054        | 0.0059        | 0.0061       | 0.0057         | 0.0064   | 0.0053     | 0.0093         | 0.0048    |
| Sample 2 | Regression<br>Weights                 | -0.7064   |       | 0.0148   | -0.0222 | -0.0109      | 0.0129        | 0.0047        | -0.0127      | 0.0078         | 0.0059   | 0.0073     | -0.0066        | 0,0028    |
| Sam      | Standard<br>Regression<br>Weight      |           |       | 0.2354   | -0.2960 | -0.1765      | 0.2359        | 0.0697        | -0.2338      | 0.1327         | 0.0860   | 0.1212     | -0.0798        | 0.0475    |
|          |                                       | Intercept | Scale | Clerical | M-Scale | Audiographic | Computational | Pood Service  | Scientific   | Health Service | Outdoors | Academic   | Leadership     | Mechanics |
|          | Standard<br>Error of<br>Weight        | 0,2140    |       | 0.0052   | 0.0063  | 0.0058       | 0.0052        | 0.0049        | 0.0056       | 0.0098         | 0.0077   | 0.0055     | 0.0056         |           |
| Sample 1 | Regression Error of<br>Weights Weight | -0.8471   |       | 0.0095   | -0.0236 | 0.0169       | -0.0068       | 0,0082        | -0.0104      | 0.0170         | -0.0117  | 0.0058     | 0.0033         |           |
| Sam      | Standard<br>Regression<br>Weight      |           |       | 0.1523   | -0.3403 | 0.2194       | -0.1402       | 0.1495        | -0.1746      | 0.2078         | -0.1611  | 0.0900     | 0.0614         |           |
|          |                                       | Intercept | Scale | Clerical | M-Scale | Food Service | Electronic    | Computational | Audiographic | Leadership     | Pedagogy | Academic   | Mechanics      |           |



Table 21

Weights for A Priori Scales Selected for Security Specialist

|              | Sam                              | Sample 1              |                                |                | Sam                              | Sample 2              |                                |                | Cont                             | Combined              |                                |
|--------------|----------------------------------|-----------------------|--------------------------------|----------------|----------------------------------|-----------------------|--------------------------------|----------------|----------------------------------|-----------------------|--------------------------------|
|              | Standard<br>Regression<br>Weight | Regression<br>Weights | Standard<br>Error of<br>Weight |                | Standard<br>Regression<br>Weight | Regression<br>Weights | Standard<br>Error of<br>Weight |                | Standard<br>Regression<br>Weight | Regression<br>Weights | Standard<br>Error of<br>Weight |
| Intercept    |                                  | -0.5090               | 0.2300                         | Intercept      |                                  | -0.4737               | 0.1929                         | Intercept      |                                  | -0.5064               | 0.1500                         |
| Scale        |                                  |                       |                                | Scale          |                                  |                       |                                | Scale          |                                  |                       |                                |
| Clerical     | 0.1713                           | 0.0094                | 0.0050                         | M-Scale        | 0.2554                           | 0.0143                | 0.0063                         | Clerical       | 0.1325                           | 0.0071                | 0.0043                         |
| Outdoors     | -0.1452                          | -0.0104               | 0.0055                         | Electronic     | -0.0714                          | -0.0027               | 0.0049                         | Electronic     | -0.1476                          | -0.0059               | 0.0029                         |
| Food Service | 0.1479                           | 0.0101                | 0900.0                         | Health Service | 0.2706                           | 0.0125                | 0.0054                         | Leadership     | -0.2144                          | -0.0147               | 0.0067                         |
| Pedagogy     | -0.1588                          | -0.0101               | 0.0069                         | Leadership     | -0.3364                          | -0.0214               | 0.0000                         | M-Scale        | 0.1368                           | 0.0065                | 0.0041                         |
| Audiographic | 0.1129                           | 0.0059                | 0.0052                         | Clerical       | 0.1469                           | 0.0070                | 0.0059                         | Computational  | 0.1218                           | 0.0056                | 0.0039                         |
| Academic     | -0.0789                          | -0.0043               | 0.0057                         | Scientific     | -0,2658                          | -0.0110               | 0.0056                         | Food Service   | 0.0490                           | 0.0030                | 0.0043                         |
|              |                                  |                       |                                | Computational  | 0.1734                           | 0.0075                | 0.0051                         | Scientific     | -0.1508                          | -0.0065               | 0,000                          |
|              |                                  |                       |                                | Nichanics      | -0.1206                          | -0.0052               | 0.0055                         | Health Service | 0.0911                           | 0.0046                | 0.0042                         |
|              |                                  |                       |                                | Academic       | 0.0721                           | 0.0035                | 0.0052                         | Audiographic   | 0.0938                           | 0.0047                | 0.0043                         |
|              |                                  |                       |                                | Food Service   | -0.0778                          | -0.0044               | 0.0059                         |                |                                  |                       |                                |
|              |                                  |                       |                                | Outdoors       | 0.0590                           | 0.0031                | 0.0059                         |                |                                  |                       |                                |



The number of items selected for each scale, multiple correlation, and number of satisfied airmen in each career field are presented in Table 22 for each half-sample. Few items were selected for both Samples 1 and 2--no scale had more than ten. A detailed list of the items selected, along with the standardized regression weight, the regression weights, and their standard errors appear in Tables 23 through 31. Negative regression weights indicate an item was preferred by the men-in-general group. Thus, for the Weather Observer scale based on combined samples, satisfied members of the career field responded more favorably than men-in-general to studying meteorology, planing and taking care of a vegetable garden, studying calculus, making weather forecasts, visiting a museum, helping write questions for a test, writing a computer program, learning to navigate a boat, being a teacher, drawing blueprints for a bridge, and solving geometry problems. Compared to men-in-general, they tended to dislike marching in a parade, watching drag racing, organizing a military drill team, installing a telephone, fighting a fire, and constructing mathematical tables.

Two sets of weights were retained for the half-sample analyses and cross-validation. One set was the actual regression weights; the others were plus or minus one, depending on the sign of the regression weight.

Means and Standard Deviations

Means and standard deviations for all final scales were computed for each career field and men-in-general and are presented in Table 32. All scale scores were first converted to a scale with a mean of 50 and a standard deviation of 10 for the entire sample of 3072 airmen in the eight career fields. The men-in-general data were not used in obtaining the conversion parameters, but means and standard deviations for the men-in-general are reported on the converted scale.



Table 22

Number of Items, Multiple Correlation, and Number of Satisfied Airmen in the Career Field

### SAMPLE 1

| Occupational Scale         | Items | <u>Multiple r</u> | Number<br><u>Satisfied</u> |
|----------------------------|-------|-------------------|----------------------------|
| Weather Observer           | 19    | .7529             | 108                        |
| Radio Relay Repairman      | 29    | ., 7914           | 111                        |
| Ground Equipment Repairman | 28    | .7291             | 71                         |
| Aircraft Maintenance       | 29    | .7090             | 98                         |
| Vehicle Repairman          | 27    | .7640             | 92                         |
| Accounting Specialist      | 17    | .8289             | 126                        |
| Administration Specialist  | 15    | .7108             | 87                         |
| Security Specialist        | 38    | .7369             | 43                         |
|                            |       |                   |                            |

### SAMPLE 2

| Occupational Scale         | Items | <u>Multiple r</u> | Number<br>Satisfied |
|----------------------------|-------|-------------------|---------------------|
| Weather Observer           | 22    | .7649             | 117                 |
| Radio Relay Repairman      | 21    | .7524             | 115                 |
| Ground Equipment Repairman | 24    | .7148             | 72                  |
| Aircraft Maintenance       | 24    | .6385             | 92                  |
| Vehicle Repairman          | 23    | .7723             | 93                  |
| Accounting Specialist      | 18    | .8151             | 132                 |
| Administration Specialist  | 23    | .6781             | 94                  |
| Security Specialist        | 27    | .7520             | <b>3</b> 2          |



Table 23

Weights for Occupational Scale Items Selected for Weather Observer

|          | Standard<br>Error of<br>Weight   | 0.0849    |       | 0.0254  | 0.0255  | 0.0204  | 0.0213  | 0.0236  | 0.0238  | 0.0246  | 0.0231  | 0.0217  | 0.0231  | 0.0230  | 0.0209  | 0.0231 | 0.0204  | 0.0208  | 0.0255  | 0.0242 |         |         |        |         |        |
|----------|----------------------------------|-----------|-------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|--------|---------|---------|---------|--------|---------|---------|--------|---------|--------|
| ned      | Regression<br>Weights            | -0.4295   |       | 0.0555  | -0.1290 | 0.0856  | -0,1000 | 0.0666  | 0.0851  | -0,1076 | 0.0595  | -0.1049 | 0.0489  | 0.0558  | -0.0565 | 0.0438 | 0.0430  | 0.0471  | -0.0688 | 0.0530 |         |         |        |         |        |
| Combined | Standard<br>Regression<br>Weight |           |       | 0.0950  | -0.2041 | 0.1455  | -0.1555 | 0.1222  | 0.1423  | -0.1744 | 0.0901  | -0.1736 | 0.0758  | 0.0954  | -0.0923 | 0.0722 | 0.0725  | 0.0818  | -0.1164 | 0.0911 |         |         |        |         |        |
|          |                                  | Intercept | Items | 386     | 108     | 302     | 334     | 374     | 138     | 214     | 309     | 259     | 182     | 151     | 30      | 390    | 80      | 104     | 105     | 340    |         |         |        |         |        |
|          | Standard<br>Error of<br>Weight   | 0.1252    |       | 0.0410  | 0.0371  | 0.0318  | 0.0319  | 0.0277  | 0.0294  | 0.0356  | 0.0383  | 0.0281  | 0.0332  | 0.0310  | 0.0266  | 0.0291 | 0.0285  | 0.0288  | 0.0414  | 0.0304 | 0.0341  | 0.0340  | 0.0349 | 0.0402  | 0.0263 |
| le 2     | Regression<br>Weights            | -0.4091   |       | -0.0717 | -0.0128 | -0.1134 | 0.0970  | 0.0715  | -0.1021 | -0.0823 | 0.0400  | 0.1002  | 0.0842  | -0.0668 | 0.0343  | 0.0759 | -0.0710 | 0.0426  | 0.0727  | 0.0499 | -0.0438 | -0.0570 | 0.0534 | -0.0583 | 0.0322 |
| Sample 2 | Standard<br>Regression<br>Weight |           |       | -0.1098 | -0.0224 | -0.1903 | 0.1606  | 0.1216  | -0.1570 | -0.1351 | 0.0676  | 0.1588  | 0.1533  | -0.1069 | 0.0597  | 0.1285 | -0.1143 | 0.0697  | 0.1210  | 0.0851 | -0.0685 | -0.0929 | 0.0899 | -0.0907 | 0.0565 |
|          |                                  | Intercept | Itens | 190     | 394     | 260     | 182     | 302     | 334     | 214     | 83      | ::      | 374     | 30;2    | ٠,      | (š     | 3.1     | 31?     | 133     | 15:1   | 109     | 21.1    | 375    | 103     | 50     |
|          | Standard<br>Error of<br>Weight   | 0.1275    |       | 0.0352  | 0.0381  | 0.0340  | 0.0327  | 0.0288  | 0.0294  | 0.0314  | 0.0350  | 0.0302  | 0.0323  | 0.0377  | 0.0298  | 0.0325 | 0.0289  | 0.0347  | 0.0393  | 0.0275 | 0.0349  | 0.0304  |        |         |        |
| e 1      | Regression<br>Weights            | -0.4018   |       | 0.0993  | -0.1210 | 0.1259  | 0.1226  | -0.0748 | 0.0766  | -0.0458 | -0.0838 | 0.0897  | -0.0719 | -0.0696 | -0.0379 | 0.0466 | -0.0431 | -0.0622 | 0.0578  | 0.0371 | -0.0488 | 0.0384  |        |         |        |
| Sample 1 | Standard<br>Regression<br>Weight |           |       | 0.1744  | -0.1940 | 0.2141  | 0.2053  | -0.1232 | 0.1310  | -0.0785 | -0.1339 | 0.1465  | -0.1082 | -0.1120 | -0.0599 | 0.0784 | -0.0764 | -0.1053 | 0.0952  | 0.0621 | -0.0728 | 0.0637  |        |         |        |
|          |                                  | Intercept | Items | 386     | 103     | 169     | 88      | 43      | 302     | 224     | 214     | 337     | 137     | 112     | 334     | 390    | 326     | 95      | 313     | 40     | 144     | 307     |        |         |        |



rable 24

Weights for Occupational Scale Items Selected for Radio Relay Equipment Repairman

|          | Standard<br>Error of<br>Weight   | 0.0958    |       | 0.0350     | 0.0279 | 0.0201  | 0.0206  | 0.0220  | 0.0266  | 0.0224  | 0.0288  | 0.0250  | 0.0254 | 0.0274  | 0.0254  | 0.0228  | 0.0276         | 0.0279  | 0.0251  | 0.0207  | 0.0220  | 0.0307  | 0.0292  | 0.0315    |        |        |              |        |         |
|----------|----------------------------------|-----------|-------|------------|--------|---------|---------|---------|---------|---------|---------|---------|--------|---------|---------|---------|----------------|---------|---------|---------|---------|---------|---------|-----------|--------|--------|--------------|--------|---------|
| ned      | Regression<br>Weights            | -0.3400   |       | 0.0985     | 0.0633 | -0.1109 | 0.0931  | -0.0715 | 0.0611  | -0.0401 | -0.0708 | -0.0705 | 0.0651 | 0.0709  | -0.0515 | -0.0528 | 0.0493         | -0.0662 | 0.0428  | 0.0354  | -0.0285 | 0.0548  | -0.05/3 | 0.0542    |        |        |              |        |         |
| Combined | Standard<br>Regression<br>Weight |           |       | 0.1697     | 0.1094 | -0.1830 | 0.1555  | -0.1099 | 0.1126  | -0.0683 | -0.1065 | -0.1194 | 0.1054 | 0.1210  | -0.0870 | -0.0842 | 0.0629         | -0.1146 | 0.0731  | 0.0609  | -0.0490 | 0.0924  | 7560.0- | 0.0908    |        |        |              |        |         |
|          |                                  | Intercept | tems  | 276<br>108 | 394    | 2       | 302     | 117     | 374     | 128     | 190     | 262     | 89     | 169     | 340     | 168     | 283            | 27.7    | 336     | 104     | 09      | 282     | 195     | 163       |        |        |              |        |         |
|          | Standard<br>Error of<br>Weight   | 0.1408    |       | 0.0439     | 0.0402 | 0.0279  | 0.0281  | 0.0316  | 0.0354  | 0.0390  | 0.0413  | 0.0379  | 0.0407 | C.0327  | 0.0294  | 0.0284  | 0.0327         | 0.0335  | 0.0354  | 0.0350  | 0.0376  | 0.0329  |         |           |        |        |              |        |         |
| e 2      | Regression<br>Weights            | -0.3274   |       | 0.0755     | 0.0889 | -0.0982 | 0.1067  | -0.0546 | 0,000   | -0.0713 | -0.0809 | -0.0581 | 0.0496 | -0.0701 | 0.0415  | 0.0459  | -0.0522        | 0.0587  | -0.0578 | 0.0564  | -0.0569 | 0.0420  |         |           |        |        |              |        |         |
| Sample 2 | Standard<br>Regression<br>Weight |           |       | 0.1278     | 0.1532 | -0.1640 | 0.1864  | -0.0860 | 0.0939  | -0.1112 | -0.0990 | -0.0954 | 0.0820 | -0.1188 | 0.0683  | 0.0784  | <b>-0.0904</b> | 0.0986  | -0,1031 | 0.0977  | -0.0961 | 0.0680  |         |           |        |        |              |        |         |
|          |                                  | Intercept | Items | 276<br>190 | 394    | 7       | 302     | 117     | 20,     | 108     | 131     | 214     | 282    | 340     | 312     | 22      | 395            | 92      | 700     | 140     | 375     | 320     |         |           |        |        |              |        |         |
|          | Standard<br>Error of<br>Weight   | 0.1292    |       | 0.0492     | 0.0414 | 0.0286  | 0.0312  | 0.0284  | 0.0306  | 0.0438  | 0.0409  | 0.0386  | 0.0421 | 0.0362  | 0.0402  | 0.0360  | 0.0341         | 0.0384  | 0.0305  | 0.0295  | 0.0388  | 0.0392  | 0.03/8  | 0.0394    | 0.0303 | 77400  | 0.0312       | 0.0409 | 0.0401  |
| le 1     | Regression<br>Weights            | -0.0136   |       | 0.0816     | 0,1091 | -0.1295 | -0.1247 | 0.1176  | -0.0689 | 0.1005  | -0.0919 | 0.0619  | 0.0546 | -0.0754 | 0.0745  | -0.0723 | 0.0903         | -0.0939 | 0.0546  | -0.0483 | 0,0960  | -0.0723 | -0.0698 | 0.0539    | 0.050  | 0.0042 | 0.0185       | 0.0757 | -0.0736 |
| Sample 1 | Standard<br>Regression<br>Weight |           |       | 0.1441     | 0.1871 | -0.2098 | -0.1895 | 0.1910  | -0.1212 | 0.1657  | -0.1557 | 0.1002  | 0.1025 | -0.1265 | 0.1273  | -0.1178 | 0.1552         | -0.1592 | 0.0859  | -0.0754 | 0.1663  | -0.1264 | 1/11.0- | 0.0988    | 0011   | 0000   | 0.0307       | 0,1262 | -0.1234 |
|          |                                  | Intercept | Items | 276<br>103 | 169    | 2       | 23      | 302     | 128     | 136     | 195     | 89      | 374    | 340     | 338     | 92      | 151            | 262     | 291     | 4       | 394     | 277     | 3/1     | 78<br>140 | 283    | 27.2   | 31.1<br>31.1 | 36     | 09      |



Table 25

Weights for Occupational Scale Items Selected for Aerospace Ground Equipment Repairman

|          | Standard<br>Error of<br>Weight   | 0.0945    |       | 0.0278     | 0.0231   | 0.0307  | 0.0243  | 0.0220  | 0.0244  | 0.0251  | 0.0229 | 0.0291  | 0.0275 | 0.0258       | 6050.0  | 0.0275  | 0.0318  | 0.0363  | 0.0303  | 0.0282  | 0.0320  | 0.0326  | 0.0283  |         |        |        |        |         |
|----------|----------------------------------|-----------|-------|------------|----------|---------|---------|---------|---------|---------|--------|---------|--------|--------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|--------|--------|--------|---------|
| ned      | Regression<br>Weights            | -0.3717   |       | 0.0428     | -0.0821  | 0.1273  | -0.1107 | 0.0711  | 0.0910  | -0.0961 | 0.0617 | -0.0716 | 0.0561 | 9700         | 00,0,0  | 0.0573  | 0.0744  | -0.0684 | -0.0629 | 0.0611  | 0.0511  | -0.0547 | -0.0406 |         |        |        |        |         |
| Combined | Standard<br>Regression<br>Weight |           |       | 0.0822     | -0.1381  | 0.2310  | -0.1864 | 0.1257  | 0.1667  | -0.1584 | 0.1090 | -0.1181 | 0.0884 | 0.030        | 0.127.9 | 0.1050  | 0.1348  | -0.1272 | -0.1180 | 0.1124  | 0.0946  | -0.0978 | -0.0716 |         |        |        |        |         |
|          |                                  | Intercept | Items | 397        | 100<br>2 | 267     | 176     | 312     | 109     | 144     | 302    | 190     | 2,43   | 6.7<br>7.1)c | 707     | 102     | 2(12    | 2,.6    | 14.5    | 34,4    | 163     | 255     | 279     |         |        |        |        |         |
|          | Standard<br>Error of<br>Weight   | 0.1318    |       | 0.0406     | 0.0420   | 0.0384  | 0.0348  | 0.0340  | 0.0310  | 0.0371  | 0.0396 | 0.0449  | 0.03/0 | 0.020        | 0.0400  | 0.0333  | 0.0403  | 0.0324  | 0.0390  | 0.0418  | 0.0409  | 0.0405  | 0.0508  | 0.0475  | 0.0407 |        |        |         |
| e 2      | Regression<br>Weights            | -0.2494   |       | 0.1259     | -0.0941  | 0.0627  | -0.0734 | -0.1026 | 0.0807  | 0.0969  | 0.0908 | -0.1224 | 0.003/ | 1211 0       | 1/11.0  | -0.1463 | -0.0703 | 0.0382  | 0.0336  | 0.0793  | -0.0702 | 0.0613  | 0.0677  | -0.0651 | 0.0471 |        |        |         |
| Sample 2 | Standard<br>Regression<br>Weight |           |       | 0.2316     | -0.1581  | 0.1187  | -0.1233 | -0.1738 | 0.1463  | 0.18U3  | 0.1777 | -0.22/3 | 0.144/ | 2012         | 0 2666  | -0.0993 | -0.1189 | 0.070€  | 0.0572  | 0.1389  | -0.1232 | 0.1074  | 0.1223  | -0.1200 | 0.0929 |        |        |         |
|          |                                  | Intercept | Items | 267        | 190      | 397     | 176     | 7       | 35      | 601     | 00,    | 145     | 4.0    | 195          | 202     | 310     | 08      | 707     | 102     | 82      | 89      | 384     | 282     | 136     | 239    |        |        |         |
|          | Standard<br>Error of<br>Welght   | 0.1492    |       | 0.0431     | 0.0365   | 0.0369  | 0.0431  | 0.0324  | 0.0369  | 0.0333  | 0.0377 | 0.0327  | 0.0340 | 0.0472       | 2000    | 0.0443  | 0.0386  | 0.0422  | 0.0413  | 0.0518  | 0.0421  | 0.0495  | 0.0436  | 0.0429  | 0.0410 | 0.0470 | 0.03/2 | 0.0425  |
| le 1     | Regression<br>Weights            | -0.4118   |       | -0.1536    | 0.0976   | -0.1126 | 0.1069  | 0.0442  | -0.1398 | 0.0400  | 0.0629 | -0.08L9 | 0.070  | -0.0710      | 0 1037  | -0.1251 | 0.0622  | -0.0457 | -0.0536 | -0.1220 | 0.0457  | 0.0687  | -0.0859 | 0.0761  | 0.0459 | 0.0573 | 0.0353 | -0.0551 |
| Sample   | Standard<br>Regression<br>Weight |           |       | -0.2590    | 0.1763   | -0.1833 | 0.1923  | 0.0801  | -0.2364 | 700.0   | 0.1054 | -0.1384 | 0 0897 | -0.1354      | 0 1899  | -0.2217 | 0.1073  | -0.0877 | -0.0866 | -0.2249 | 0.0825  | 0.1229  | -0.1548 | 0.1356  | 0.0781 | 0.0760 | 0.0846 | -0.0927 |
|          |                                  | Intercept | Items | 108<br>322 | 109      | 144     | 267     | 312     | 1/p     | 220     | 203    | 7 091   | 25     | 277          | 202     | 279     | 331     | 336     | 190     | 195     | 164     | 163     | 294     | 102     | 320    | 283    | 572    | 978     |



Table 26

Weights for Occupational Scale Items Selected for Aircraft Maintenance Specialist - Jet Aircraft 1 & 2 Engine

|          | Standard<br>Error of<br>Weight   | 0.1178    |       | 0.0298  | 0.0237  | 0.0252 | 0.0307  | 0.0306  | 0.0244 | 0.0228  | 0.0255  | 0.0290  | 0.0248  | 0.0278  | 0.0310  | 0.0250  | 0.0336  | 0.0276  | 0.0304  | 0.0235 | 0.0345  | 0.0331 |         |         |         |         |         |        |         |                   |
|----------|----------------------------------|-----------|-------|---------|---------|--------|---------|---------|--------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|--------|---------|--------|---------|---------|---------|---------|---------|--------|---------|-------------------|
| lned     | Regression<br>Weights            | -0.4941   |       | -0.1406 | 0.0330  | 0.0557 | 0.0522  | -0.0653 | 0.0812 | 0.0569  | -0.0974 | 0.0431  | 0.0411  | -0.0749 | 0.0569  | 0.0422  | 0.0614  | 0.0534  | -0.0545 | 0.0335 | -0.0512 | 0.0474 |         |         |         |         |         |        |         |                   |
| Combined | Standard<br>Regression<br>Weight |           |       | -0.2277 | -0.1540 | 0.0904 | 0.0844  | -0.1096 | 0.1358 | 0.1010  | -0.1575 | 0.0677  | 0.0706  | -0.1320 | 0.0930  | 0.0722  | 0.0780  | 0.0905  | -0.0870 | 0.0574 | -0.0797 | 0.0622 |         |         |         |         |         |        |         |                   |
|          |                                  | Intercept | Items | 108     | 2/3     | 47     | 331     | 214     | 328    | 104     | 176     | 133     | 390     | 205     | 343     | 291     | 101     | 209     | 177     | 312    | 190     | 283    |         |         |         |         |         |        |         |                   |
|          | Standard<br>Error of<br>Weight   | 0.1800    |       | 0.0519  | 0.0377  | 0.0366 | 0.0396  | 0.0460  | 0.0453 | 0.0445  | 0.0478  | 0.0391  | 0.0449  | 0.0437  | 0.0360  | 0.0360  | 0.0373  | 0.0486  | 0.0395  | 0.0380 | 0.0379  | 0.0351 | 0.0426  | 0.0440  | 0.0436  | 0.0447  |         |        |         |                   |
| le 2     | Regression<br>Weights            | -0.5465   |       | -0.1164 | 0.0320  | 0.0592 | -0.0791 | 0.0550  | 0.0798 | -0.1012 | 0.0719  | 0.0635  | 0.0490  | 0.0922  | -0.0678 | 0.0426  | -0.0703 | -0.0785 | 0.0543  | 0.0425 | 0.0590  | 0.0395 | -0.0575 | -0.0413 | -0.0472 | 0.0448  |         |        |         |                   |
| Sample 2 | Standard<br>Regression<br>Weight |           |       | -0.1841 | 0.0568  | 0.0998 | -0.1291 | 0.0799  | 0.1109 | -0.1652 | 0.0982  | 0.1063  | 0.0670  | 0.1566  | -0.1126 | 0.0754  | -0.1160 | -0.1269 | 0.0883  | 0.0740 | 0.0997  | 0.0679 | -0.1016 | -0.0715 | -0.0752 | 0.0748  |         |        |         |                   |
|          |                                  | Intercept | Items | 190     | 71      | 312    | 176     | 125     | 333    | 108     | 101     | 47      | 362     | 76      | 2       | 291     | 66      | 65      | 25      | 200    | 390     | 35     | 322     | 214     | 132     | 275     |         |        |         |                   |
|          | Standard<br>Error of<br>Weight   | 0.1627    |       | 0.0444  | 0.0330  | 0.0364 | 0.0335  | 0.0376  | 0.0449 | 0.0308  | 0.0409  | 0.0481  | 0.0495  | 0.0481  | 0.0434  | 0.0430  | 0.0381  | 0.0416  | 0.0412  | 0.0488 | 0.0460  | 0.0375 | 0.0413  | 0.0439  | 0.0546  | 0.0415  | 0.0472  | 0.0426 | -0.0439 | 0.0440            |
| le 1     | Regression<br>Weights            | -0.3060   |       | -0.1653 | -0.1126 | 0.1140 | 0.0930  | -0.1041 | 0.1107 | -0.0866 | 0.0702  | -0.0087 | -0.1188 | 0.0777  | 0.1008  | -0.0876 | 0.0527  | -0.0941 | 0.0636  | 0.0994 | -0.0493 | 0.0373 | -0.0549 | 0.0704  | -0.0658 | -0.0556 | -0.0695 | 0.0678 | -0.0451 | -0.0626<br>0.0502 |
| Sample 1 | Standard<br>Regression<br>Weight |           |       | -0.2650 | -0.1803 | 0.1956 | 0.1638  | -0.1663 | 0.1433 | -0.1532 | 0.1067  | -0.0134 | -0.2075 | 0.1277  | 0.1714  | -0.1469 | 0.0876  | -0.1554 | 0.1033  | 0.1595 | -0.0803 | 0.0588 | -0.0989 | 0.1069  | -0.1069 | -0.0777 | -0.1136 | 0.1156 | -0.0732 | -0.1122<br>0.0900 |
|          |                                  | Intercept | Items | 108     | 203     | 299    | 104     | 176     | 283    | 128     | 132     | 190     | 344     | 343     | 136     | 279     | 291     | 84      | 45      | 331    | 214     | 47     | 145     | 133     | 348     | 266     | 275     | 202    | 296     | 397<br>400        |



Table 27

Weights for Occupational Scale Items Selected for General Purpose Vehicle Repairman

|          | Standard<br>Error of<br>Weight   | 0.0998    |       | 0.0226 | 0.0210           | 0.0269  | 0.0242  | 0.0238  | 0.0215  | 0.0251  | 0.0245  | 0.0272  | 0.0265  | 0.0254  | 0.0300  | 0.0243 | 0.0246  | 0.0283  | 0.0320  | 0.0257  | 0.0295  | 0.0261  | 0.0228  | 0.0214  |         |         |        |         |        |
|----------|----------------------------------|-----------|-------|--------|------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|--------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|--------|---------|--------|
| Combined | Regression<br>Weights            | -0.2236   |       | 0.0905 | -0.1143          | 0.0819  | -0.0820 | 0.0869  | -0.0740 | 0.0826  | 0.0882  | -0.1030 | -0.0443 | -0.0757 | 0.0687  | 0.0398 | 0.0367  | -0.0671 | 0.0554  | -0.0599 | 0.0523  | -0.0444 | 0.0480  | -0.0347 |         |         |        |         |        |
|          | Standard<br>Regression<br>Weight |           |       | 0.1631 | -0.1316          | 0.1464  | -0.1390 | 0.1528  | -0.1277 | 0.1395  | 0.1542  | -0.1820 | -0.0731 | -0.1364 | 0.1190  | 0.0681 | 0.0679  | -0.1064 | 0.0935  | -0.0958 | 0.0679  | -0.0617 | 0.0857  | -0.0650 | •       |         |        |         |        |
|          |                                  | Intercept | Items | 291    | 190              | 135     | 218     | 505     | 83      | 45      | 267     | 205     | 108     | 145     | 344     | 71     | 271     | 67      | 155     | 176     | 283     | 351     | 06      | 386     |         |         |        |         |        |
|          | Standard<br>Error of<br>Weight   | 0.1153    |       | 0.0483 | 0.0336           | 0.0317  | 0.0327  | 0.0309  | 0.0308  | 0.0372  | 0.0343  | 0.0329  | 0.0283  | 0.0359  | 0.0422  | 0.0325 | 0.0298  | 0.0392  | 0.0366  | 0.0295  | 0.0279  | 0.0309  | 0.0295  | 0.0356  | 0.0306  |         |        |         |        |
| le 2     | Regression<br>Weights            | -0.2342   |       | 0.0446 | 0.1026           | -0.1006 | 0.1238  | -0.1114 | -0.1397 | -0.1486 | 0.0940  | 0.0602  | 0.0779  | -0.1099 | 0.0928  | 0.0705 | -0.0544 | -0.0788 | 0.0818  | 0.0612  | -0.0519 | 0.0688  | -0.0438 | 0.0485  | -0.0406 |         |        |         |        |
| Sample 2 | Standard<br>Regression<br>Weight |           |       | 0.0811 | 0.1752           | -0.1621 | 0.2177  | -0.1911 | -0.2375 | -0.2645 | 0.1574  | 0.1049  | 0.1486  | -0.1990 | 0.1665  | 0.1213 | -0.0953 | -0.1271 | 0.1419  | 0.1119  | -0.0928 | 0.1233  | -0.0820 | 0.0793  | -0.0702 |         |        |         |        |
|          |                                  | Intercept | Items | 148    | 4 <sub>5</sub> 4 | 190     | 267     | 83      | 218     | 205     | 279     | 71      | 400     | 145     | 135     | 209    | 88      | 67      | 224     | 291     | 359     | 90      | 386     | 348     | 17      |         |        |         |        |
|          | Standard<br>Error of<br>Weight   | 0.1496    |       | 0.0352 | 0.0338           | 0.0318  | 0.0341  | 0.0483  | 0.0411  | 0.038/  | 0.0365  | 0.0382  | 0.0344  | 0.0360  | 0.0291  | 0.0372 | 0.0345  | 0.0377  | 0.0365  | 0.0316  | 0.0359  | 0.0402  | 0.0349  | 0.0480  | 0.0319  | 0.0364  | 0.0358 | 0.0387  | 0.0356 |
| le 1     | Regression<br>Weights            | -0.4231   |       | 0.0933 | 0.0844           | -0.0471 | -0.0995 | 0.0332  | -0.0875 | T060.0  | -0.0484 | -0.116/ | 0.0993  | 0.0626  | -0.0654 | 0.0861 | 0.0763  | -0.0593 | -0.1000 | 0.0715  | 0.0418  | -0.0477 | -0.0623 | 0.0778  | 0.0321  | -0.0459 | 0.0448 | -0.0464 | U.U41/ |
| Sample I | Standard<br>Regression<br>Weight |           |       | 0.1647 | 0.1507           | -0.0820 | -0.1577 | 0.0567  | -0.1355 | 0.1136  | -0.0684 | -0.2046 | 0.1834  | 0.1111  | -0.1137 | 0.1432 | 0,1171  | -0.0940 | -0.1786 | 0.1248  | 0.0669  | -0.0777 | -0.1016 | 0.1244  | 0.0572  | -0.0770 | 0.0796 | -0.0728 | 0.0/32 |
|          |                                  | Intercept | Items | 291    | 209              | 2       | 144     | 344     | 190     | 87      | 14      | 205     | 271     | 89      | m       | 45     | 133     | 176     | 145     | 202     | 290     | 296     | 318     | 331     | 06      | 84      | 322    | 238     | 524    |



Table 28

Weights for Occupational Scale Items Selected for General Accounting Specialist

|          | Standard<br>Error of<br>Weight   | 0.0797    |        | 0.0199 | 0.0277 | 0.0173  | 0.0195  | 0.0188  | 0.0233  | 0.0244  | 0.0196  | 0.0188   | 0.0202 | 0.0228  | 0.0229  | 0.0196  | 0.0210  | 0.0234  | 0.0257  | 0.0208  | 0.0183 | 0.0233  | 0.0200  | 0.0246  | 0.0262 | 0.0258  |
|----------|----------------------------------|-----------|--------|--------|--------|---------|---------|---------|---------|---------|---------|----------|--------|---------|---------|---------|---------|---------|---------|---------|--------|---------|---------|---------|--------|---------|
| Combined | Regression<br>Weights            | -0.5021   |        | 0.1555 | 0.0553 | 0.0798  | -0.0450 | -0.0506 | 0.0932  | -0.0579 | 0.0741  | -0.0621  | 0.0618 | -0.0611 | 0.0432  | -0.0533 | 0.0627  | -0.0534 | 0.0755  | -0.0498 | 0.0409 | -0.0375 | -0.0430 | -0.0427 | 0.0544 | -0.0517 |
|          | Standard<br>Regression<br>Weight |           |        | 0.2727 | 0,0961 | 0.1296  | -0.0754 | -0.0820 | 0,1631  | -0.0914 | 0.1259  | -0.0981  | 0.1028 | -0.1065 | 0.0776  | -0.0900 | 0.1046  | -0.0907 | 0.1320  | -0.0805 | 0.0682 | -0.0605 | -0.0682 | -0.0662 | 0.0904 | -0.0871 |
|          |                                  | Intercept | Items  | 190    | 201    | 302     | 259     | 26      | 169     | 214     | 151     | 305      | 29     | 105     | 187     | 54      | 7.4     | 139     | 247     | 206     | 337    | 150     | 43      | 108     | 166    | 156     |
|          | Standard<br>Error of<br>Weight   | 0.1058    |        | 0.0259 | 0.0356 | 0.0279  | 0.0251  | 0.0238  | 0.0248  | 0.0307  | 0.0270  | 0.0253   | 0.0258 | 0.0320  | 0.0293  | 0.0277  | 0.0301  | 0.0275  | 0.0289  | 0.0293  | 0.0235 |         |         |         |        |         |
| Sample 2 | Regression<br>Weights            | -0.4359   |        | 0.1355 | 0.1115 | -0.1029 | -0.0855 | 0.0651  | -0.0727 | -0.0713 | 0.0650  | ∙∙),0650 | 0.0298 | -0.0817 | 0.0767  | 0.0629  | 0.0688  | -0.0509 | -0.0646 | 0.0530  | 0.0382 |         |         |         |        |         |
|          | Standard<br>Regression<br>Weight |           |        | 0.2365 | 0,1903 | -0.1699 | -0.1384 | 0.1156  | -0.1241 | -0.1146 | 0,1102  | -0.1091  | 0.0500 | -0.1380 | 0.1297  | 0,1035  | 0.1230  | -0.0795 | -0.1088 | 0.0894  | 0,0660 |         |         |         |        |         |
|          |                                  | Intercept | Items  | 190    | 201    | 259     | 334     | 374     | 119     | 214     | 151     | 83       | 29     | 139     | 74      | 280     | 187     | 305     | 91      | 166     | 8      |         |         |         |        |         |
|          | Standard<br>Error of<br>Weight   | 0.1072    |        | 0.0266 | 0.0303 | 0.0241  | 0.0248  | 0.0265  | 0.0250  | 0.0257  | 0.0251  | 0.0333   | 0.0303 | 0.0254  | 0.0259  | 0.0340  | 0.0304  | 0.0294  | 0.0267  | 0.0263  |        |         |         |         |        |         |
| Sample 1 | Regression<br>Weights            | -0.4993   |        | 0.1676 | 0.1025 | 0.1375  | -0.0837 | 0.0727  | -0.0673 | 0.0628  | -0.0664 | -0.1103  | 0.0743 | 0.0739  | -0.0376 | -0.0516 | -0.0777 | 0.0635  | -0.0531 | 0.0447  |        |         |         |         |        |         |
|          | Standard<br>Regression<br>Weight |           |        | 0.2957 | 0.1798 | 0.2238  | -0.1355 | 0.1202  | -0.1080 | 0.1073  | -0.1084 | -0.1807  | 0.1329 | 0.1202  | -0.0609 | -0.0753 | -0.1325 | 0.1136  | -0.0958 | 0.0806  |        |         |         |         |        |         |
|          |                                  | Intercept | It ems | 108    | 273    | 302     | 56      | 29      | 160     | 151     | 43      | 150      | 247    | 337     | 07      | 190     | 156     | 169     | 380     | 379     |        |         |         |         |        |         |



Table 29

S

Weights for Occupational Scale Items Selected for Administration Specialist

|          | Standard<br>Error of<br>Weight   | 0.1176    |       | 0.0258 | 0.0302  | 0.0243  | 0.0366 | 0.0231  | 0.0257  | 0.0273  | 0.0263  | 0.0305 | 0.0309  | 0.0288  | 0.0271 | 0.0248  | 0.0230  | 0.0255 | 0.0315  | 0.0235  | 0.0298  | 0.0272 | 0.0262  | 0.0261  | 0.0293  | 0.0262 | 0.0260  | 0.0276  | 0.0265 | 0.0288 |
|----------|----------------------------------|-----------|-------|--------|---------|---------|--------|---------|---------|---------|---------|--------|---------|---------|--------|---------|---------|--------|---------|---------|---------|--------|---------|---------|---------|--------|---------|---------|--------|--------|
| Ined     | Regression<br>Weights            | -0.9750   |       | 0.0536 | -0.1481 | 0.0740  | 0.1025 | -0.0689 | 0.0596  | 0.1031  | -0.0531 | 0.0848 | -0.0927 | -0.0724 | 0.0534 | -0.0588 | 0.0499  | 0.0617 | -0.0910 | -0.0360 | 0.0568  | 0.0578 | -0.0376 | 0.0423  | -0.0575 | 0.0424 | -0.0286 | -0.0432 | 0.0408 | 0.0416 |
| Combined | Standard<br>Regression<br>Weight |           |       | 0.0922 | -0.2450 | 0.1290  | 0.1321 | -0.1275 | 0.0998  | 0.1674  | -0.0935 | 0.1169 | -0.1481 | -0.1159 | 0.0874 | -0.1041 | 0.0889  | 0.1017 | -0.1377 | -0.0618 | 0.0837  | 0.0974 | -0.0631 | 0.0694  | -0.0979 | 0.0748 | -0.0520 | -0.0666 | 0.0697 | 0.0648 |
|          |                                  | Intercept | Items | 6      | 108     | 007     | 283    | 110     | 302     | 304     | 327     | œ      | 190     | 12      | 16     | 391     | 382     | 234    | 270     | 9       | 93      | 187    | 308     | 122     | 263     | 151    | 299     | 20      | 52     | 361    |
|          | Standard<br>Error of<br>Weight   | 0.1727    |       | 0.0371 | 0.0345  | 0.0350  | 0.0331 | 0.0351  | 0.0377  | 0.0311  | 0.0399  | 0.0302 | 0.0352  | 0.0342  | 0.0345 | 0.0335  | 0.0365  | 0.0360 | 0.0361  | 0.0333  | 0.0342  | 0.0411 | 0.0367  | 0.0390  | 0.0314  |        |         |         |        |        |
| Sample 2 | Regression<br>Weights            | -0.6753   |       | 0.1427 | -0.0798 | 0.0342  | 0.0785 | 0.0867  | -0.1037 | -0.0373 | 0.1044  | 0.0847 | -0.0984 | -0.0807 | 0.0645 | -0.0637 | 0.0516  | 0.0681 | -0.0628 | 0.0488  | -0.0446 | 0.0757 | -0.0463 | -0.0548 | -0.0384 |        |         |         |        |        |
|          | Standard<br>Regression<br>Weight |           |       | 0.2145 | -0.1279 | 0.0340  | 0.1336 | 0.1476  | -0.1556 | -0.0688 | 0.1431  | 0.1528 | -0.1710 | -0.1429 | 0.1134 | -0.1051 | 0.0785  | 0.1117 | -0.1059 | 0.0870  | -0.0760 | 0.1165 | -0.0772 | -0.0947 | -0.0696 |        |         |         |        |        |
|          |                                  | Intercept | Items | 18     | 7 0     | 001     | 302    | 187     | 130     | 110     | 28      | 284    | 97      | 325     | 286    | 33      | 314     | 16     | 52      | 8       | 290     | 398    | 7       | 391     | 09      |        |         |         |        |        |
|          | Standard<br>Error of<br>Weight   | 0.1453    |       |        | 0.0315  | 0.0336  | 0.0414 | 0.0350  | 0.0313  | 0.0309  | 0.0312  | 0.0443 | 0.0312  | 0.0413  | 0.0307 | 0.0470  | 0.0327  |        |         |         |         |        |         |         |         |        |         |         |        |        |
| Sample 1 | Regression<br>Weights            | -0.7599   |       | 0.0768 | -0.22/2 | -0.0645 | 0.1249 | 0.0538  | -0.0604 | -0.0887 | 0.0975  | 0.0859 | 0690.0- | -0.1092 | 0.0876 | 0.0836  | -0.0388 |        |         |         |         |        |         |         |         |        |         |         |        |        |
|          | Standard<br>Regression<br>Weight |           |       | 0.1333 | -0.3/41 | 01/10   | 0.1642 | 0.0843  | -0.1103 | -0.1583 | 0.1869  | 0.1194 | -0.1215 | -0.1838 | 0.1628 | 0.1020  | -0.0707 |        |         |         |         |        |         |         |         |        |         |         |        |        |
|          |                                  | Intercept | Items | 247    | 108     |         | , œ    | 122     | 368     | 82      | 379     | 78     | 26      | 201     | 1      | 86      | 327     |        |         |         |         |        |         |         |         |        |         |         |        |        |



Table 30

Weights for Occupational Scale Items Selected for Security Specialist

|          | Standard<br>Error of<br>Weight   | 0.1430    |       | 0.0239 | 0.0248  | 0.0262  | 0.0264  | 0.0265  | 0.0312             | 0.0316 | 0.0338  | 0.0200 | 0.0220 | 0.0262     | 0.0235  | 0.0240  | 0.0308   | 0,000   | 0.0261  | 0.0235 | 0.0230  | 0.020   | 0.0262              | 0.0240  | 0.0328  | 0.0324  | 0.0316  | 0.0343  | 0.0329  | 0.0319 | 0.0295  | 0.0330  | 0.0265  | 0.0270  |        |         |         |        |            |           |
|----------|----------------------------------|-----------|-------|--------|---------|---------|---------|---------|--------------------|--------|---------|--------|--------|------------|---------|---------|----------|---------|---------|--------|---------|---------|---------------------|---------|---------|---------|---------|---------|---------|--------|---------|---------|---------|---------|--------|---------|---------|--------|------------|-----------|
| peu      | Regression<br>Weights            | -0.5178   |       | 0.0979 | -0.0924 | -0.1021 | 0.0953  | -0.0/88 | 0.0678             | 0.0/46 | 7690.0  | 0.0270 | 0.0704 | 0.0440     | -0.0519 | -0.033/ | 0.0640   | 2/4/2   | 0.0582  | 10,040 | 10.0401 | 0890    | 0000-               | -0.0343 | -0.0574 | 0.0523  | -0.0627 | 0.0449  | -0.0506 | 0.0489 | 0.0407  | -0.0442 | 0.0364  | 0.0341  |        |         |         |        |            |           |
| Combined | Standard<br>Regression<br>Weight |           |       | 0.2031 | -0.1778 | -0.1863 | 0.1853  | -0.1592 | 0.1045             | 0.1094 | 0.1516  | 0.110  | 0.1548 | 0.08//     | -0.1148 | -0.1134 | 0.1038   | 6770.0  | 0.1238  | 101.0  | 0 1007  | -0 1307 | 1071.0-<br>0-0-0-0- | -0.0705 | -0.1160 | 0.1145  | -0.1296 | 0.0864  | -0.0794 | 0.0945 | 0.0747  | -0.0863 | 0.0741  | 0.0705  |        |         |         |        |            |           |
|          |                                  | Intercept | Items | 19     | 2       | 334     | 304     | 108     | ω,                 | TOI:   | 151     | 775    | 090    | 302        | 25.5    | 10      | 18       | 207     | 3/8     | 775    | 203     | 220     | 96                  | 800     | 206     | 174     | 250     | 196     | 21      | 122    | 324     | 247     | 39      | 328     |        |         |         |        |            |           |
|          | Standard<br>Error of<br>Weight   | 0.1451    |       | 0.0292 | 0.0300  | 0.0369  | 0.0351  | 0.0292  | 0.0329             | 0.0318 | 0.0289  | 750.0  | 0.035/ | 0.0290     | 0.0327  | 76000   | 0.0300   | 0.004   | 0.0297  | 7760   | 0.0277  | 0.0333  | 0.0302              | 0.0270  | 0.0297  | 0.0451  | 0.0337  | 0.0314  | 0.0339  |        |         |         |         |         |        |         |         |        |            |           |
| le 2     | Regression<br>Weights            | -0.8464   |       | 0.0735 | -0.0782 | 0.0314  | -0.0815 | 0.0618  | -0.1363            | 0.0783 | -0.0669 | 0.0774 | 0.07/8 | 0.0970     | 0.1141  | 0.0911  | 0.0922   | 20,000  | -0.0006 | 0.0756 | 0.00    | 1020    | -0.0473             | 0.0457  | -0.0389 | 0.0707  | -0.0377 | -0.0351 | 0.0366  |        |         |         |         |         |        |         |         |        |            |           |
| Sample   | Standard<br>Regression<br>Weight |           |       | 0.1655 | -0.1684 | 0.0587  | -0.1502 | 0.1350  | -0.3024            | 0.1553 | -0.1533 | 1777   | 1691   | -0.2166    | 0.2242  | 0.1491  | 0.2033   | 0.1603  | -0.1504 | 0 1733 | 0 1617  | 0 1623  | -0.1120             | 0.1096  | -0.0885 | 0.1140  | -0.0831 | -0.0747 | 0.0622  |        |         |         |         |         |        |         |         |        |            |           |
|          |                                  | Intercept | Items | 19     | 83      | 125     | 334     | 65.6    | 219                | 321    | 60.     | 376    | 9/6    | <b>517</b> | 4 5     | 101     | 240      | 2,7     | 2 6     | 75     | 385     | 368     | 325                 | 09      | 390     | 283     | 209     | 107     | 18      |        |         |         |         |         |        |         |         |        |            |           |
|          | Standard<br>Error of<br>Weight   | 0.2588    |       | 0.0461 | 0.0388  | 0.0392  | 0.0362  | 0.030   | 0.034I             | 0.00.0 | 0.0439  | 0350   | 0.0000 | 0360       | 0.0340  | 77000   | 0.0345   | 0.0542  | 0.0443  | 0.0390 | 0.0410  | 0.0379  | 0.0431              | 0.0485  | 0.0410  | 0.0360  | 0.0354  | 0.0534  | 0.0450  | 0.0450 | 0.0415  | 0.0919  | 0.0327  | 0.0339  | 0.0397 | 0.0475  | 0.0395  | 0.0480 | 0.0446     | ***       |
| le 1     | Regression<br>Weights            | -0.5072   |       | 0.0734 | -0.1224 | 0.1322  | -0.1336 | 0.1067  | 0.07               | 0.040  | 0.090.0 | 8880   | 0,000  | 0.0402     | 0.0719  | 0.0010  | 0.0513   | 1020    | -0.0789 | 0.0596 | -0.0281 | 0.0514  | -0.0512             | -0.0527 | -0.0870 | -0.0365 | 0.0398  | 0.0751  | 0.0467  | 0.0511 | -0.0483 | -0.0358 | -0.0285 | -0.0300 | 0.0322 | -0.0367 | -0.0244 | 0.0290 | 0.0459     | 10.00     |
| Sample   | Standard<br>Regression<br>Weight |           |       | 0.1312 | -0.2074 | 0.2366  | -0.2715 | 0.2003  | -0.1423<br>-0.0858 | 1201   | -0 2003 | 0 1769 | 0.17.0 | 0 1320     | 0.132   | 0.1569  | 0.1063   | -0.1031 | -0.1421 | 0.1152 | -0.0522 | 0.1088  | -0.1001             | -0.0714 | -0.1695 | -0.0715 | 0.0765  | 0.1222  | 0.0911  | 0.0810 | -0.0921 | -0.0287 | -0.0622 | -0.0632 | 0.0590 | -0.0704 | -0.0415 | 0.0420 | 0.0987     | 7 101 101 |
|          |                                  | Intercept | Items | 122    | 285     | 304     | 254     | 300     | 334<br>2           | 4 œ    | 9,0     | 113    | 213    | £          | 7 09    | 203     | <u> </u> | 131     | 264     | 328    | 190     | 174     | 206                 | 352     | 39      | 58      | 19      | 292     | 250     | 18     | 108     | 179     | 110     | 377     | 6      | 201     | 63      | 28     | 380<br>263 | 7         |



### Table 31

# Items in Occupational Scales Based on Combined Data

| Items | 397. Refrigeration systems 108. March in a parade 2. Air Force officer 267. Use a voltmeter 176. Write letters 312. Go for a 20-mile hike 109. Assemble circuit boards for television sets on a production line 144. Help rescue someone from a fire 302. Plant and take care of a vegetable garden 190. Take part in a military drill 93. Upholster chairs 25. Electrician 27. Install electrical outlets in a building 104. Draw blueprints for a bridge 102. Splice cables 276. Find and replace defective transistors 277. Find and replace defective transistors 278. Find and replace defective transistors 279. Find and replace defective transistors 270. Find and replace defective transistors 270. |   |
|-------|--|---|
| Scale | Ground Equipment Repairman   | Aircraft Maintenance  |
| Items | 386. Meteorology 108. March in a parade 302. Plant and take care of a vegetable garden 334. Watch drag racing 374. Calculus 374. Make weather forecasts 214. Organize a military drill team 309. Visit a museum 259. Install a telephone 182. Write a computer program 30. Fire fighter 30. Navigation of boats 80. Teacher 104. Draw blueprints for a bridge 105. Construct mathematical tables 340. Solve geometry problems  | 276. Find and replace defective transistors 108. March in a parade 2. Physics 2. Air Force officer 302. Plant and take care of a vegetable garden 117. Answer a telephone and give people information 5. Scientist 774. Calculus 128. Arrest a traffic violator 190. Take part in a military drill 262. Perform maintenance on a computer 68. Radio mechanic 190. Perform maintenance on a computer 68. Radio mechanic 169. Perform becometry problem 340. Solve geometry problems 169. Sell automobiles 281 varnish floors 370. Plan an electrical system for a house 371. Tinker with old radios 104. Draw blueprints for a bridge 60. Policeman 282. Test television rubes 195. Repair household electrical appliances 163. Find a problem in an electric circuit and fix it |
| Scale | Weather Observer   | Repairman   |



# Items in Occupational Scales Dased on Combined Data (Continued)

| Items |  | 1920. Bulld a model airplane<br>1921. Sort mail<br>263. Organize a file system for an office<br>151. Write a computer program<br>299. Inspect aircraft for defective parts<br>20. Dental hygienist<br>52. Office worker<br>361. Collect and classify insects  |
|-------|--|---|
| Scale | Administration<br>Specialist   |   |
| Items | 291. Set up and operate a milling machine 2. Air Force officer 190. Take part in a military drill 135. Perform routine maintenance on farm tractors 138. Record speeches with a cassette recorder 209. Supervise work in a garage 83. Television cameraman 45. Machinist 205. Use a voltmeter 206. Use a voltmeter 206. Use a voltmeter 207. Machinist 207. Machinist 207. Machinist large machines with hand tools 108. March in a parade 145. Rewire the electrical system in a car 344. Rebuild a lawn-mower engine 71. Sheetmetal worker 72. Massure meachanical parts to determine wear 49. Mechanic (automobile) 155. Adjust the brakes on an automobile 176. Write letters 283. Varnish floors 386. Meteorology | 1. Accountant 190. Take part in a military drill 201. Prepare a monthly financial statement for a company 302. Plant and take care of a vegetable garden 256. Engineer (locomotive) 169. Use a table of logarithms to solve a mathematics problem 151. Write a computer program 151. Write a riticles for automobile magazines 167. Purchasing agent 165. Construct mathematical tables 187. Prepare income tax returns for other people 187. Prepare income tax returns for other people 187. Personnel manager 187. Statistician 187. Keep detailed records of expenses for a clothing store 206. Take inventory for a department store 337. Ocrossword puzzles 156. March in a parade 166. Work with numbers 166. Work with numbers 156. Solve arithmetic problems |
| Scale | Vehicle Repairman 29 13 13 20 20 20 34 4 4 4 17 7 7 7 27 27 27 27 38 38  | Accounting Specialist 20 30 31 16 16 17 18 18 18 18 18 18 18 18 18 18 18 18 18  |



### Table 31

Items in Occupational Scales Based on Combined Data (Continued)

# 19. 2. 334. 304. 108. 8. 101. 151. Security Specialist

Customs agent

Air Force officer Watch drag racing

Do volunteer work

March in a parade

Dig a ditch Barber

Write a computer program

Take apart a mechanical toy and see how

1t works

Plant and take care of a vegetable garden Policeman

Postman

Writer

Court stenographer

Learn more about your job by going to school Disease prevention

Inspect aircraft for defective parts 60. 302. 90. 61. 18. 285. 378. 299. 377. 203.

Classical music

Operate a printing press

Prepare a written summary of a telephone

Install a radio in a car conversation

Take inventory for a department store Pilot

Operate a machine that sorts punched cards Find the errors in a computer program

Supervise an inventory of textile goods

Dietitian 96. 58. 206. 174. 250.

Sort mail

Improve a recipe 21. 122. 324.

Keep detailed records of expenses for

a clothing store

Keypunch operator Buy food for a cookout



Table 32

Means (M) and Standard .eviations (o) for All Final Scales

|                            |          | Weather  | Observe  | <u> </u> | Ra       | dio Rela | y Rupair | man      | Groun    | d Equips | ent Repa | irman    | A1       | rcraft M | aintenan | ce       |
|----------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|                            | Satis    | fied     | Dissat   | isfied   | Satis    | fied     | Discat   | isfied   | Satia    | fied     | Dissat   | isfied   | Satis    | fied_    | Dissat   | isfied   |
|                            | <u>m</u> | <u> </u> | <u>M</u> | <u> </u> | <u>M</u> | <u>σ</u> | <u>M</u> | <u> </u> | <u>m</u> | <u>a</u> | <u>M</u> | <u> </u> | <u>M</u> | <u> </u> | <u>M</u> | <u> </u> |
| Audiographic               | 52.707   | 9.101    | 50.093   | 9.038    | 53.013   | 9.568    | 50.609   | .0.134   | 51.338   | 9.809    | 50.582   | 9.281    | 50.777   | 9.938    | 50.836   | 10.106   |
| Food Service               | 51.821   | 10.904   | 51.391   | 10.127   | 50.506   | 10.150   | 49.400   | 9.448    | 51.172   | 10.681   | 49.775   | 9.787    | 50.436   | 9.446    | 49.191   | 9.645    |
| Pedagogy                   | 53.542   | 8.315    | 50.898   | 10.135   | 50.275   | 10.144   | 47.774   | 9.977    | 49.737   | 9.922    | 48.386   | 9.533    | 49.502   | 9.561    | 48.416   | 10.115   |
| M-Scale                    | 49.588   | 9.378    | 45.603   | 9.396    | 49.420   | 9.128    | 46.109   | 7.856    | 52.972   | 9.555    | 50.516   | 9.820    | 53.837   | 9.336    | 51.168   | 9.858    |
| Leadership                 | 50.630   | 9.390    | 47.911   | 9.681    | 49.089   | 10.057   | 46.179   | 9.272    | 51.052   | 10.365   | 48.735   | 9.910    | 51.012   | 9.763    | 48.828   | 9.997    |
| Computational              | 52.819   | 8.925    | 48.687   | 9.833    | 52.199   | 9.225    | 49.229   | 9.695    | 49.597   | 9.812    | 49.846   | 9.594    | 47.911   | 9.102    | 47.506   | 9.789    |
| Health Service             | 51.897   | 9.289    | 51.502   | 10.104   | 50.317   | 9.522    | 47.970   | 8.415    | 49.555   | 9.962    | 50.064   | 9.840    | 49.510   | 9.699    | 49.505   | 9.973    |
| Scientific                 | 55.302   | 8.105    | 52.691   | 9.203    | 54.106   | 8.958    | 51.252   | 9.086    | 49.304   | 10.052   | 50.352   | 10.030   | 48.866   | 9.527    | 48.721   | 10.366   |
| Electronic                 | 49.493   | 9.024    | 46.211   | 9.570    | 57.288   | 7.662    | 52.551   | 9.574    | 55.657   | 8.347    | 52.602   | 9.781    | 52.599   | 8.690    | 51.100   | 9.698    |
| Mechanics                  | 49.335   | 9.630    | 46.332   | 10.356   | 52.951   | 8.746    | 49.976   | 9.879    | 54.720   | 8.798    | 50.210   | 9.176    | 54.919   | 8.059    | 52.666   | 9.357    |
| Clerical                   | 50.328   | 9.018    | 45.905   | 8.569    | 48.323   | 9.278    | 47.044   | 9.082    | 50.942   | 10.570   | 49.018   | 9.528    | 49.668   | 9.673    | 48.675   | 9.831    |
| Outdoors                   | 50.422   | 8.762    | 49.306   | \$.884   | 51.595   | 9.328    | 49.719   | 9.927    | 52.880   | 9.662    | 50.219   | 9.617    | 54.215   | 9.208    | 52.677   | 9.229    |
| Academic                   | 54.541   | 8.621    | 54.470   | 9.580    | 50.867   | 9.523    | 49.629   | 9.329    | 48.911   | 10.303   | 48.736   | 9.638    | 47.477   | 9.046    | 47.695   | 9.237    |
| Weather Observer           | 57.935   | 7.271    | 54.779   | 8.817    | 52.021   | 9.108    | 51.120   | 9.475    | 47.748   | 9.631    | 49.165   | 9.603    | 47.769   | 8.660    | 48.006   | 10.611   |
| Radio Relay Repairman      | 51.739   | 9.279    | 52.651   | 9.005    | 57.938   | 7.991    | 56.122   | 9.518    | 51.033   | 9.181    | 51.886   | 9.472    | 49.033   | 9.635    | 49.898   | 9.278    |
| Ground Equipment Rapairman | 48.961   | 9.347    | 48.354   | 9.371    | 52.673   | 9.421    | 52.272   | 9.716    | 56.646   | 8.055    | 53.180   | 8.566    | 52.134   | 10.211   | 53.194   | 9.641    |
| Aircraft Maintenance       | 49.495   | 9.651    | 48.906   | 9.915    | 52.450   | 9.523    | 50.718   | 9.910    | 52.195   | 9.123    | 50.831   | 9.319    | 54.806   | 8.908    | 53.549   | 9.847    |
| Vehicle Repairman          | 45.267   | 8.052    | 47.060   | 8.553    | 50.980   | 8.543    | 50.947   | 8.022    | 54.478   | 9.276    | 51.239   | 8.511    | 54.167   | 9.440    | 54.999   | 10.565   |
| Accounting Specialist      | 52.152   | 9.137    | 52.807   | 8.886    | 49.440   | 9.461    | 50.474   | 8.278    | 45.471   | 8.976    | 49.037   | 8.635    | 45.410   | 8.136    | 47.305   | 8.707    |
| Administration Specialist  | 51.631   | 9.237    | 49.666   | 9.414    | 48.391   | 8.879    | 38.278   | 8.813    | 48.433   | 9.242    | 50.432   | 9.719    | 46.061   | 9.236    | 48.278   | 10.138   |
| Security Specialist        | 49.787   | 9.301    | 51.011   | 9.817    | 47.967   | 9.985    | 50.185   | 9.243    | 49.194   | 9.184    | 51.644   | 9.101    | 48.632   | 9.720    | 51.394   | 11.076   |
| Job Satisfaction           | 58.258   | 6.248    | 41.783   | 5.907    | 58.550   | 5.203    | 43.025   | 6.223    | 57.878   | 4.898    | 42.529   | 6.623    | 58.011   | 5.048    | 43.676   | 5.547    |
| Peer Satisfaction          | 55.905   | 7.177    | 50.019   | 9.479    | 53.054   | 7.988    | 49.156   | 10.368   | 49.211   | 8.893    | 46.250   | 10.015   | 51.838   | 8.455    | 46.859   | 9.152    |
| Supervision                | 37.663   | 7.755    | 29.492   | 9.837    | 36.924   | 8.126    | 30.007   | 9.705    | 32.889   | 9.122    | 26.072   | 9.185    | 34.544   | 8.647    | 27.022   | 9.940    |
| Air Force                  | 55.372   | 7.913    | 46.746   | 9.798    | 54.938   | 7.368    | 46.388   | 9.816    | 53.381   | 8.792    | 46.330   | 8.666    | 52.611   | 8.736    | 44.533   | 9.335    |



| v        | ehicle R | epairman |          | Acc      | ounting  | Speciali | et       | Admin    | istratio | n Specia  | list     | Se       | curity S | <u>pecialia</u> | t        | Men-In- | General  |
|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|-----------|----------|----------|----------|-----------------|----------|---------|----------|
| Satis    | f1ed     | Dissat   | isfied   | Satis    | fled     | Dissat   | isfied   | Sat1     | fied     | Diesst    | isfied_  | Satio    | fied     | Dissat          | isfied   |         |          |
| <u>m</u> | <u>σ</u> | Ĥ        | <u>σ</u> | <u>m</u> | <u>σ</u> | <u> </u> | <u>σ</u> | <u> </u> | <u>σ</u> | <u> M</u> | <u>σ</u> | <u> </u> | <u>σ</u> | <u> </u>        | <u>σ</u> | Ħ       | <u>σ</u> |
| 46.645   | 11.136   | 46.479   | 11.088   | 49.277   | 9.960    | 48.022   | 9.366    | 49.501   | 10.308   | 47.676    | 9.146    | 50.371   | 10.831   | 51.179          | 9.760    | 50.264  | 9.952    |
| 47.527   | 9.781    | 47.424   | 9.732    | 50.718   | 10.402   | 49.763   | 9.208    | 52.638   | 10.587   | 47.812    | 9.307    | 50.138   | 9.864    | 49.528          | 9.388    | 49.033  | 9.410    |
| 46.788   | 9.533    | 46.156   | 10.456   | 53.134   | 9.827    | 51.255   | 9.211    | 52.180   | 10.291   | 48.564    | 9.983    | 50.425   | 9.958    | 50.487          | 10.081   | 50.477  | 10.584   |
| 51.995   | 9.848    | 50.452   | 11.213   | 48.632   | 9.552    | 46.372   | 9.213    | 51.730   | 10.241   | 49.171    | 9.911    | 55.943   | 10.410   | 52.241          | 9.784    | 55.302  | 10.041   |
| 48.821   | 9.979    | 46.729   | 9.980    | 53.676   | 9.121    | 50.867   | 8.848    | 54.166   | 10.445   | 49.272    | 9.874    | 52.031   | 10.329   | 50.901          | 10.216   | 51.978  | 10.047   |
| 45.416   | 9.295    | 44.358   | 9.416    | 57.774   | 8.562    | 45.920   | 8.125    | 51.938   | 9.566    | 47.679    | 10.056   | 49.393   | 10.348   | 48.497          | 9.660    | 48.082  | 9.242    |
| 46.845   | 9.571    | 46.717   | 9.855    | 49.646   | 9.757    | 49.325   | 9.665    | 52.703   | 10.983   | 50.012    | 11.066   | 52.077   | 9.564    | 51.828          | 10.429   | 51.053  | 10.387   |
| 45.499   | 10.318   | 45.960   | 10.383   | 50.878   | 9.462    | 49.806   | 9.348    | 48.840   | 10.177   | 46.731    | 9.698    | 47.930   | 10.611   | 49.232          | 10.155   | 48.824  | 9.838    |
| 52.562   | 9.170    | 49.825   | 9.908    | 45.802   | 9.813    | 43.129   | 9.381    | 47.421   | 9.490    | 46.407    | 9.912    | 47.596   | 10.787   | 50.116          | 9.697    | 49.546  | 10.189   |
| 56.120   | 7.495    | 53.023   | 9.055    | 46.301   | 10.287   | 45.285   | 9.523    | 47.758   | 9.609    | 45.562    | 9.839    | 48.565   | 10.541   | 49.607          | 9.834    | 49.848  | 9.550    |
| 47.637   | 9.953    | 45.735   | 9.009    | 56.190   | 8.738    | 49.623   | 8.637    | 57.166   | 10.287   | 49.404    | 9.675    | 53.594   | 11.249   | 51.241          | 10.300   | 50.939  | 9.747    |
| 51.664   | 10.431   | 49.924   | 11.701   | 46.360   | 9.120    | 46.944   | 9.524    | 47.306   | 9.474    | 46.877    | 10.558   | 49.686   | 10.222   | 51.826          | 9.972    | 50.099  | 9.572    |
| 44.427   | 9.268    | 44.103   | 8.652    | 52.166   | 10.042   | 52.774   | 9.566    | 52.021   | 10.355   | 47.962    | 9.948    | 49.126   | 9.741    | 50.377          | 9.918    | 49.294  | 9.976    |
| 42.679   | 9.586    | 44.309   | 9.249    | 53.501   | 9.461    | 53.298   | 8.630    | 48.011   | 9.019    | 47.217    | 9.358    | 46.163   | 9.715    | 48.358          | 9.638    | 42.958  | 8.405    |
| 47.254   | 8.895    | 48.480   | 10.043   | 47.776   | 9.310    | 49.906   | 8.915    | 43.730   | 8.773    | 45.942    | 9.434    | 41.521   | 9.004    | 48.740          | 10.492   | 40.171  | 8.725    |
| 52.760   | 8.940    | 51.200   | 9.867    | 45.847   | 8.866    | 47.216   | 9.335    | 44.537   | 9.911    | 46.628    | 9.789    | 44.944   | 10.424   | 50.027          | 10.521   | 41.124  | 8.448    |
| 53.109   | 9.085    | 51.593   | 9.928    | 46.933   | 9.304    | 47.615   | 9.473    | 45.875   | 9.506    | 45.519    | 9.769    | 45.630   | 10.512   | 50.337          | 10.539   | 41.463  | 8.981    |
| 60.015   | 7.834    | 56.731   | 10.138   | 45.269   | 8.232    | 46.530   | 8.621    | 45.117   | 9.808    | 46.017    | 8.812    | 45.267   | 10.129   | 49.210          | 9.790    | 42.790  | 8.288    |
| 43.455   | 8.630    | 45.348   | 8.238    | 60.826   | 8.226    | 57.375   | 8.994    | 49.686   | 9.113    | 48.355    | 9.859    | 45.493   | 9.676    | 47.848          | 8.950    | 40.473  | 8.480    |
| 44.362   | 10.191   | 44.584   | 10.047   | 55.942   | 8.955    | 53.233   | 9.018    | 55.818   | 9.008    | 50.570    | 10.064   | 49.880   | 10.558   | 50.554          | 9.620    | 41.911  | 8.730    |
| 47.084   | 10.250   | 47.586   | 9.804    | 47.918   | 9.374    | 50.546   | 10.123   | 51.711   | 10.329   | 50.272    | 10.424   | 57.045   | 8.882    | 52.101          | 10.001   | 42.012  | 8.622    |
| 58.968   | 6.044    | 43.027   | 6.192    | 58.573   | 6.120    | 42.202   | 5.904    | 59.008   | 5.693    | 43.204    | 6.047    | 55.607   | 4.635    | 39.263          | 5.753    |         |          |
| 51.410   | 9.009    | 44.715   | 10.155   | 53.720   | 9.025    | 48.497   | 10.575   | 52.838   | 10.923   | 46.758    | 10.658   | 48.440   | 8.529    | 47.440          | 10.872   |         |          |
| 33.985   | 9.141    | 26.856   | 9.676    | 38.268   | 8.659    | 31.030   | 9.720    | 37.894   | 8.354    | 34.210    | 8.772    | 35.299   | 8.953    | 28.480          | 10.133   |         |          |
| 51.163   | 10、157   | 43.757   | 8.979    | 54.775   | 8.256    | 45.495   | 9.395    | 55.959   | 9.308    | 49.634    | 9.706    | 52.944   | 8.863    | 45.928          | 9.947    |         |          |



For the most part, the men-in-general means and standard deviations closely approximate the overall values of 50 and 10. The largest departure from the mean of 50 occurred for the M-Scale. This is not surprising since this particular scale entered early into the stepwise regression systems with more consistency than any other a priori scale. One might speculate that the difference is in large part the result of a shift in mean scores, which would occur as a recruit gains experience with military life. To put it another way, many of the activities or careers described in the M-Scale may lose some of their appeal once they are more directly encountered by an individual. Interestingly, satisfied personnel within all eight career fields had higher mean scores on both the M-Scale and the leadership scale than did their dissatisfied counterparts. Other a priori scales exhibited predictable patterns with high mean scores for satisfied personnel within the satisfied career fields logically related to a particular scale. Satisfied Accounting Specialists, for example, obtained a mean of 57.774 on the Computational scale versus a mean of 45.920 for dissatisfied Accounting Specialists and 48.082 for men-in-general. Similarly, satisfied Radio Relay Repairmen obtained a mean score of 57.288 on the Electronics scale versus 52.511 for those dissatisfied within the same career field and 49.546 for men-in-general.

The occupational scale means exhibit a different but expected pattern. The highest means, of course, are obtained by the satisfied individuals in the career for which the scale was developed, the lowest for men-in-general, with the difference in means between these two groups averaging about one and one-half standard deviations. The dissatisfied personnel within the same career fields, however, achieved means almost as high as the satisfied personnel. A clear implication, on the basis of the occupational scales,



is that almost as many dissatisfied personnel would be placed in their present career fields as would satisfied airmen.

One factor which may, in part, account for this result is the explicit selection which took place when the career personnel involved in the present study were originally assigned to their respective fields. In order to be assigned to the Weather Observer field, for example, a man had to have an AQE General score at or above the 80th percentile. Thus, the Weather Observer group was subjected to explicit selection on General AQE and to incidental selection on all variables correlated with General AQE. item might reveal differences between the men-in-general group and the satisfied career groups merely because the item was subject to the effects of incidental selection. If most items in a scale fell into this category, one would expect the results to be fairly close to the results shown in Table 32. It can be seen that the a priori scales which were not subjected to incidental selection during their construction exhibit a different pattern, with larger mean differences between satisfied and dissatisfied groups on the scales logically related to a given career group. Judging from the data presented in Table 32, use of the a priori scales on a purely logical basis would probably result in fewer dissatisfied personnel being reassigned to the same career.

The method which employs a men-in-general versus a career criterion group has been used as the primary technique in keying occupational inventories. Clark (1961) sates "...a scoring key will be considered good if it does a good job of separating workers in a given occupation from workers in general." Campbell (1971) comments on the Strong Vocational Interest Blank: "The main purpose of men-in-general is to establish the general level of popularity of an item; this can then be compared with the



rate of endorsement of the occupational sample to locate items that the members of the criterion sample answer differently from the reference sample."

In the recommendations section, several possible alternatives to the traditional use of a men-in-general group are suggested.

#### Correlations among the Scales

Correlations among the various scales are given in Table 33. Those for the occupational scales, in the upper portion of the triangular matrix, are generally low, with the possible exception of a clustering of the career fields with Electrical and Mechanical AQE requirements. The interest correlations for these four careers tend to be moderately high, although considerably lower than those presented by Campbell (1971, pp. 36-41) for occupations of a similar nature.

Correlations among the a priori scales are given in the right corner of the triangular matrix. Each correlation is positive, in contrast to that found by Clark (1961, p. 65) and Kuder (1956, p. 21) and similar to that obtained by Katz et al (1970, p. 33). The fact that some inventories report predominantly positive intercorrelations, while others report intercorrelations that are mixed in sign, most likely represents the differences in item format used. If a forced-choice format is used, as in Clark and Kuder, correlations of a mixed nature are like to result. On the other hand, if there is no constraint on responding to an item, a general willingness to respond either favorably or unfavorably will be indicated by the positive correlations.

In order to get some notion of the structure of the relationship among the a priori scales, scales having intercorrelations greater than 0.60 were identified. Similarly, scales correlating between 0.55 and 0.60 were



# Correlations Among Scales

|                            | Weat | Weather Observer | erver                 |         |        |                            |                   |                           |          |                     |              |      |               |            |              |                |            |         |
|----------------------------|------|------------------|-----------------------|---------|--------|----------------------------|-------------------|---------------------------|----------|---------------------|--------------|------|---------------|------------|--------------|----------------|------------|---------|
| Radio Relay Repairman      | 43   | Rad1             | Radio Relay Repairman | Repa    | rnan   |                            |                   |                           |          |                     |              |      |               |            |              |                |            |         |
| Ground Equipment Repairman | 16   | 51               | Groun                 | id Equi | pment  | Ground Equipment Repairman | man               |                           |          |                     |              |      |               |            |              |                |            |         |
| Aircraft Maintenance       | 21   | 41               | 99                    | Afre    | raft M | Aircraft Maintenance       | nce               |                           |          |                     |              |      |               |            |              |                |            |         |
| Vehicle Repairman          | -22  | 56               | 99                    | 63      | Veh1   | le Reg                     | Vehicle Repairman | 1                         |          |                     |              |      |               |            |              |                |            |         |
| Accounting Specialist      | 77   | 17               | -08<br>-              | -14     | -25    | Accor                      | mting             | Accounting Specialist     | 118t     |                     |              |      |               |            |              |                |            |         |
| Administration Specialist  | 77   | 07               | 70                    | 8       | -20    | 47                         | Admin             | Administration Specialist | ton Sp   | ectult.             | 빏            |      |               |            |              |                |            |         |
| Security Specialist        | 60   | 9                | 14                    | 10      | -05    | 11                         | 38                | Secur                     | 1ty Sp   | Security Specialist | 띪            |      |               |            |              |                |            |         |
| Academic                   | 63   | 19               | 01                    | 16      | -26    | 17                         | 36                | 10                        | Acedemic | 뷥                   |              |      |               |            |              |                |            |         |
| Audiographic               | 20   | 31               | 27                    | 43      | 10     | -05                        | 21                | 05                        | 20       | Aud 1               | Audiographic | 의    |               |            |              |                |            |         |
| Clerical                   | 29   | -10              | 10                    | 14      | -12    | 18                         | 22                | 16                        | 07       | 97                  | Clerical     | [ca] |               |            |              |                |            |         |
| Computational              | 59   | 54               | 70                    | 14      | -15    | 39                         | 20                | 90                        | 67       | 51                  | 29           | Comp | Computational | la]        |              |                |            |         |
| Electronic                 | 21   | 51               | 87                    | 23      | 38     | -26                        | 89                | -12                       | 21       | 23                  | 22           | 33   | Elect         | Electronic |              |                |            |         |
| Food Service               | 33   | 88               | 16                    | 36      | 70     | 90-                        | 33                | 22                        | 51       | 47                  | 87           | 34   | 30            | Food       | Food Service | e)             |            |         |
| Health Service             | 43   | 07               | 05                    | 54      | -13    | -03                        | 56                | 15                        | 27       | 24                  | 45           | 43   | 30            | 29         | Healt        | Health Service | 1ce        |         |
| Leaderriip                 | 36   | 60-              | 10                    | 25      | -05    | -03                        | 37                | 02                        | 53       | 24                  | 69           | 99   | 31            | 22         | 62           | Lead           | Leadership |         |
| Mechanics                  | 88   | 30               | 20                    | 73      | 28     | -33                        | -18               | -13                       | 14       | 95                  | 18           | 20   | 75            | 32         | 56           | 31             | Mechanics  | 1108    |
| M-Scale                    | 07   | -17              | 11                    | 35      | 14     | -37                        | 80-               | 03                        | 20       | 77                  | 34           | 23   | 77            | 36         | 9†           | 55             | 53         | M-Scale |
| Outdoors                   | 17   | 22               | 7,7                   | 29      | 39     | -33                        | 80                | 90                        | 54       | 51                  | 18           | 15   | 25            | 11         | 40           | 35             | 65         | 63      |
| Pedagogy                   | 9    | 88               | 8                     | 21      | -14    | 60                         | 32                | . 70                      | 65       | 99                  | 53           | 19   | 30            | 47         | 62           | 14             | 25         | 36 32   |
| Scientific                 | 71   | 77               | 16                    | 29      | -10    | 11                         | 23                | 8                         | 65       | 65                  | 34           | 19   | 84            | <b>4</b> 3 | 65           | 20             | 33         | 33 38   |



noted. The interrelationships of the scales were represented as a network, with the scales serving as points and the correlations above 0.60 as arcs forming the network (Figure 1). One can see three clusters forming. One represents Electronic-Mechanics-Outdoors-M-Scale activities, a second represents the remaining scales except for Food Service, which stands alone even though it relates somewhat to the scales in the second cluster.

The purpose of presenting data in this form is to provide some suggestions for modifying the a priori scales in subsequent studies. It should be emphasized that the subject of this report is the initial phase in the development of an effective vocational interest inventory. The primary purpose of this phase was to develop an item pool, field test the pool, and construct experimental scales. Subsequent efforts should be aimed at modifying the experimental scales, adding new scales, and deleting redundant or misleading scales. Examination of Figure 1 may suggest modifications or the a priori scales. For example, the Scientific and Pedagogy scales each have correlations of 0.60 or more with five other scales. Furthermore, four of the five high correlations are common for both scales. This suggests that it might be profitable to attempt to combine these scales.

Correlations between the a priori scales and the occupational scales appear in the lower left corner of the matrix in Table 33. These correlations seem logical, in that scales for career fields that are mechanical in nature correlate highly with mechanical interest. The same holds generally for Electronic and Clerical career fields.

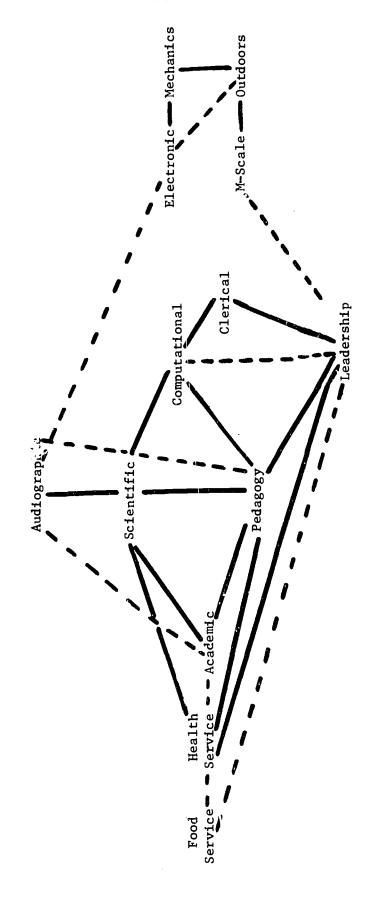
#### Test-Retest Reliability Estimation for the Scales

In order to estimate the reliability of the scales obtained from the combined sample, scores on the scales obtained from the two administrations



Figure 1

Network Illustrating the Interrelationship Between the A Priori Scales



Correlation > .60



of VOICE to the subsample of 209 men-in-general were correlated. It should be recalled that these men were in basic training at the time of both administrations.

The correlations were low in comparison to those for other interest scales. Correlations ranged from 0.35 to 0.55 for the occupational scales, with virtually all scales having correlations within 0.05 of 0.50.

Correlations for the a priori scales were higher and ranged from 0.54 to 0.74. Due to the fact that these correlations were considerably lower than those obtained by both Strong on the Vocational Interest Blank and Clark on the Minnesota Vocational Interest Inventory (they consistently obtained test-retest correlations of 0.80 or higher for their scales) and lower than one might expect by examining the internal consistency estimates, the validity of these correlations as reliability estimates must be questioned.

In obtaining estimates of reliability for an instrument administered on two separate occasions, the instrument must be administered independently and under identical conditions. In theoretical terms, this means that the distributions must be identical for each trial; that is, the expected value or mean of the measurement must be the same for both administrations. Furthermore, the variances must be the same for both administrations. For detailed discussion of conditions necessary for a test-retest correlation to serve as an estimate of reliability, the reader is referred to Lord and Novick (1968, Sections 3.3 and 3.4).

To determine whether the correlations obtained were valid estimates of reliability, the conditions were examined to see how appropriate they were. The differences between the raw score means and raw score variances for each trial were obtained and are presented for each scale in Table 34.



Table 34

Differences in Raw Score Means, Raw Score Variances, And Their Significance for Two Repeated Trials

| Scale                      | Difference In Means $\frac{x_1 - x_2}{x_1}$ | Variance On Trial 1 $V(x_1)$ | Variance<br>On Trial 2 | Significant<br>Difference<br>Variances | Significant<br>Difference<br>Means |
|----------------------------|---|------------------------------|------------------------|--|------------------------------------|
| Weather Observar           | -1.62                                       | 17.54                        | 16.21                  | No                                     | Yes                                |
| Radio Relay Repairman      | -1.23                                       | 18.92                        | 16.70                  | No                                     | Yes                                |
| Ground Equipment Repairman | -0.50                                       | 11.31                        | 9.40                   | No                                     | Yes                                |
| Aircraft Maintenance       | 96.0-                                       | 18.25                        | 16.86                  | No                                     | Yes                                |
| Vehicle Repairman          | 77.0-                                       | 13.62                        | 14.78                  | No                                     | No                                 |
| Accounting Specialist      | -0.89                                       | 12.74                        | 11.74                  | No                                     | Yes                                |
| Administration Specialist  | -1.48                                       | 20.72                        | 16.48                  | Yes                                    | *                                  |
| Security Specialist        | -0.91                                       | 14.53                        | 10.47                  | Yes                                    | *                                  |
| Audiographic               | 1.59  | 69.30                        | 59.32                  | No                                     | <u>v</u> es                        |
| Food Service               | 1.53  | 57.56                        | 37.93                  | Yes                                    | *                                  |
| Pedagogy                   | 0.57  | 41.25                        | 39.51                  | No                                     | No                                 |
| M-Scale                    | 0.50  | 50.26                        | 43.82                  | No                                     | No                                 |
| Leadership                 | 0.43  | 41.12                        | 31.39                  | Yes                                    | *                                  |
| Computational              | 1.70  | 86.12                        | 70.80                  | Yes                                    | *                                  |
| Health Service             | 1,10  | 68.32                        | 61.92                  | No                                     | No                                 |
| Scientific                 | 1.42  | 94.83                        | 82.99                  | No                                     | Yes                                |
| Electronic                 | 0.99  | 98.63                        | 97.35                  | No                                     | No                                 |
| Mechanics                  | 0.73  | 75.67                        | 71.95                  | No                                     | No                                 |
| Clerical                   | 1.12  | 70.50                        | 52.01                  | Yes                                    | *                                  |
| Outdoors                   | 0.55  | 46.82                        | 46.15                  | No                                     | No                                 |
| Academic                   | 2.34  | 71.41                        | 62.06                  | No                                     | Yes                                |

\* Statistical tests of the significance of the mean differences were not performed in cases where significant heterogeneity of variance was concluded.

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In addition, an F-test was performed to test the equality of the raw score variances, and a t-test was performed to assess the significance of the difference in means where the variances were concluded to be identical. The significance level used was the 0.05 level, with a "yes" entry in Table 34 indicating significance.

Certain features of the data stand out. For example, all the differences in the means have the same sign for each type scale. Although this result is difficult to interpret for the occupational scale, since both positive and negative items weights comprise a scale, an interpretation can be made for a priori scales. Apparently, there was a greater tendency to dislike items on the second administration, which was reflected in the consistently positive mean differences. Also, with one exception, the raw score item variances for the first administration were larger than those obtained on the second administration.

In examining the significance tests, six of 21 tests for equality of variance were significant. Eight of 15 tests for zero mean differences were significant. Only seven scales failed to achieve significant differences in either raw score mean or variance. These results, taken simultaneously, indicate that the conditions, which were necessary to validate the correlations obtained as accurate reliability estimates, were generally not satisfied. Thus, the obtained correlations cannot be used as reliability estimates.

Further evidence of the lack of parallelism between the two VOICE administrations appears in Table 35, which gives the correlations among the a priori scales for the two administrations. The upper-right triangular matrix represents correlations obtained for the first administration, the lower-left triangular matrix represents correlations obtained for the



Table 35

Correlations Among A Priori Scales for Two Administrations of VOICE

|                | Audio-<br>graphic | Food   | Pedagogy | M-Scale | Leadership | Computational | Health<br>Service | Scientific | Electronic | Mechanics | Clerical | Outdoors | Academic |
|----------------|-------------------|--------|----------|---------|------------|---------------|-------------------|------------|------------|-----------|----------|----------|----------|
| Audiographic   |                   | .3941  | .4983    | .3295   | .4687      | .5764         | .4272             | .7048      | .6711      | .4903     | .3009    | .4515    | .5755    |
| Food Service   | .4967             |        | .4553    | .3734   | .5749      | .3946         | .4901             | .4330      | . 2805     | .2952     | .3713    | .3796    | .4511    |
| Pedagogy       | .6843             | 9809.  |          | .4138   | .7552      | 9679          | .5917             | 9619.      | .3672      | .2339     | .5129    | .3109    | . 6444   |
| M-Scale        | .5670             | .5046  | .6217    |         | .5697      | .2133         | .4253             | .3291      | .3107      | . 4998    | .1551    | 6169.    | .3842    |
| Leadership     | .6075             | .6837  | .8420    | .6832   |            | .5859         | .6141             | . 5052     | .3387      | . 2950    | .6409    | 3494     | .5509    |
| Computational  | 6299.             | . 5527 | .7453    | .4538   | 9229       |               | .4403             | .6280      | .4190      | .2077     | .5609    | .1743.   | .5265    |
| Health Service | .6026             | .6362  | .7444    | .5949   | .7407      | .6178         |                   | .6151      | .3407      | .2486     | .3723    | .4280    | .5122    |
| Scientific     | .7182             | . 5224 | .6813    | .5435   | .5813      | 9569.         | .7018             |            | .5646      | .3419     | .2337    | .4741    | .7122    |
| Electronic     | .7107             | .4319  | .4733    | .4680   | .4643      | ,5196         | .4257             | .5887      |            | .7218     | .1054    | .5351    | 3749     |
| Mechanics      | .5734             | .4667  | .4219    | .6017   | .4592      | .4077         | .4085             | .5102      | .7345      |           | .0324    | .6166    | . 2609   |
| Clerical       | .4885             | .5827  | .6716    | .4612   | .7845      | .6835         | .6048             | .4162      | .3024      | .2911     |          | .0234    | .3281    |
| Outdoors       | .5740             | ,4700  | .4861    | .7252   | .4500      | .3586         | .4490             | .5211      | .5755      | 8069.     | .2988    |          | .3947    |
| Academic       | .6212             | .6204  | .7118    | .5579   | .6850      | .6403         | .6711             | .7493      | .4662      | .4515     | .5394    | .4549    |          |

\*\*First administration correlations are above the diagonal; second administration, below.



second administration. If one expected the conditions of the two administrations to produce equal scores and variances for both administrations, one would expect the correlations among the scales to be equal, at least to the extent achieved in the previous samples. This did not happen. The correlations for the second administration were consistently higher than those of the first, indicating more consistent responses to all items in the second administration. Since the correlations differed considerably, one must conclude that reliability was not being measured.

The correlations obtained however may be of some use. If the means vary with time, as the data suggest, the correlations are known to underestimate the true reliability (Cochran, 1970).

The actual correlations obtained for each scale have not been presented since such a presentation might result in an inaccurate condemnation of the scale reliabilities. Estimation of scale reliabilities should be performed in the future under rigid conditions so that the estimates may be reported.

#### Cross-Validation

The percentages of correct classifications (hits) within each career field, using each of four different methods, are presented separately for each half-sample in Table 36. Two base rates are shown (at the far right) for comparative purposes. Base 1 is a "maximum blind strategy" in that it will yield the highest possible percentage of expected hits with the absence of any information that might relate individuals to groups. Under such conditions, classifying all individuals in the larger of the two groups will achieve the most hits. Base 2 represents proportional random assignment—a less than optimal strategy but one that might be employed in a situation where no useful information about individuals is



Table 36

Percent Correct Classifications Achieved Using Four Different Methods

| <b>-</b> |  |
|----------|--|
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|          |  |

| Career                     | Exact<br>Occupational | Unit<br>Occupational | Exact<br>A Priori | Integer<br>A Priori | Base 1 | Base 2 |
|----------------------------|-----------------------|----------------------|-------------------|---------------------|--------|--------|
| Weather Observer           | 77.6                  | 77.6                 | 71.9              | 82.1                | 58.9   | 51.6   |
| Radio Relay Repairman      | 78.6                  | 80.5                 | 75.2              | 77.8                | 58.3   | 51.4   |
| Ground Equipment Repairman | 74.3                  | 78.8                 | 9.89              | 0.69                | 9.89   | 56.9   |
| Aircraft Maintenance       | 71.1                  | 70.4                 | 0.49              | 75.7                | 61.3   | 52.2   |
| Vehicle Repairman          | 79.8                  | 80.2                 | 83.1              | 82.2                | 62.8   | 53.3   |
| Accounting Specialist      | 86.8                  | 77.9                 | 78.6              | 78.6                | 55.2   | 50.1   |
| Administration Specialist  | 8.69                  | 78.1                 | 64.5              | 68.0                | 0.49   | 53.9   |
| Securicy Specialist        | 78.8                  | 7.69                 | 78.3              | 56.6                | 78.3   | 0.99   |
| Total Percent Correct      | 77.8                  | 77.9                 | 72.7              | 74.4                | 62.8   | 53.9   |
|                            |                       | SAMPLE 2             |                   |                     |        |        |
| Career                     | Exact<br>Occupational | Unit<br>Occupational | Exact<br>A Priori | Integer<br>A Priori | Base 1 | Base 2 |
| Weather Observer           | 80.1                  | 79.4                 | 73.9              | 74.3                | 57.0   | 51.0   |
| Radio kelay Repairman      | 81.1                  | 81.9                 | 75.6              | 75.6                | 57.8   | 51.2   |
| Ground Equipment Repairman | 74.0                  | 71.8                 | 68.3              | 65.6                | 68.3   | 56.7   |
| Aircraft Maintenance       | 71.3                  | 70.9                 | 62.3              | 8.99                | 62.8   | 53.3   |
| Vehicle Repairman          | 79.8                  | 79.4                 | 8.69              | 71.4                | 62.5   | 53.1   |
| Accounting Specialist      | 85.0                  | 81.2                 | 69.3              | 72.8                | 54.0   | 50.3   |
| Administration Specialist  | 68.3                  | 62.2                 | 65.5              | 63.9                | 62.2   | 53.0   |
| Security Specialist        | 82.9                  | 72.9                 | 82.9              | 63.6                | 82.9   | 71.6   |
| Total Percent Correct      | 77.9                  | 75.3                 | 70.7              | 69.7                | 62.4   | 54.3   |



available, but where quotas must be met. Under this system, individuals are assigned at random to one of two groups until a quota is filled for one of the groups. The same classification proportions or probabilities were used to compute the base rates as were used in the classification functions.

Except for Security Specialist, all of the methods bettered the base rates with some consistency in both samples. Since so few individuals were classified as satisfied within Security Specialist, it is not surprising that the cross-validation yielded unimpressive results in this field. As Table 36 shows, the occupational scales appeared to be superior to the a priori scales for classifying individuals accurately. Nevertheless, Table 36 indicates that both types of scales possess considerable value for classification purposes.

Though there was virtually no difference between the unit weights and exact regression weights for the occupational scales in Sample 1, there appeared to be a slight difference in favor of the regression weights in Sample 2 when the total percentages of correct hits were considered. There appeared to be little difference between the regression weights and the integer weights when the a priori scales were used to classify individuals.

Table 37 shows the percent of correct classifications within career groups and men-in-general groups. Since the decision rules used for classification were aimed at minimizing the <u>total</u> number of errors, there tended to be some overassignment to the larger men-in-general group. It is important to recognize that the within-group hits do not imply that the interest scales developed are better for the men-in-general group. Had the satisfied career groups been larger than men-in-general, the overassignment would have been to the career groups.



Table 37

Percent Correct Classifications Achieved within Career and Men-In-General (MIG) Groups Using Four Different Methods

SAMPLE 1

| Career                     | Exact Occupational | MIG     | Unit Occupational | ational<br>MIG | Exact A Priori<br>Career MIG | Priori<br>MIG | Integer A<br>Career | Priori<br>MIG |
|----------------------------|--------------------|---------|-------------------|----------------|------------------------------|---------------|---------------------|---------------|
| Weather Observer           | 59.3               | 90.3    | 6.97              | 80.0           | 35.2                         | 97.4          | 83.3                | 81.3          |
| Radio Relay Repairman      | 68.5               | 91.0    | 9.9/              | 83.2           | 57.7                         | 87.7          | 85.6                | 72.3          |
| Ground Equipment Repairman | 22.5               | 98.1    | 9.79              | 83.9           | 0.0                          | 1.00.0        | 70.4                | 68.4          |
| Aircraft Maintenance       | 31.6               | 96.1    | 65.3              | 73.5           | 8.2                          | 99.4          | 81.6                | 70.3          |
| Vehicle Repairman          | 59.8               | 91.6    | 81.5              | 79.4           | 6.84                         | 98.7          | 85.9                | 80.0          |
| Accounting Specialist      | 81.7               | 91.0    | 84.9              | 86.5           | 71.4                         | 84.5          | 73.8                | 82.6          |
| Administration Specialist  | 21.8               | 8.96    | 65.5              | 85.2           | 1.1                          | 100.0         | 7.99                | 69.7          |
| Security Specialist        | 4.7                | 7.66    | 41.9              | 77.4           | 0.0                          | 100.0         | 41.9                | 9.09          |
|                            |                    | SAMPLE  | PLE 2             |                |                              |               |                     |               |
|                            | Exact Occupational | ational | Unit Occupational | ational        | Exact A                      | Priori        | Integer A           | Pr            |
| Career                     | Career             | MIG     | Career            | MIG            | Career                       | MIG           | Career              | MIG           |
| Weather Observer           | 0.99               | 91.0    | 74.4              | 83.2           | 50.4                         | 91.6          | 67.5                | 79.4          |
| Radio Relay Repairman      | 67.0               | 91.6    | 76.5              | 85.8           | 59.1                         | 87.7          | 83.5                | 7.69          |
| Ground Equipment Repairman | 26.4               | 96.1    | 65.3              | 74.8           | 0.0                          | 100.0         | 81.9                | 58.1          |
| Aircraft Maintenance       | 42.4               | 88.4    | 65.2              | 74.2           | 0.0                          | 7.66          | 64.1                | 68.4          |
| Vehicle Repairman          | 62.4               | 90.3    | 71,0              | 84.5           | 34.4                         | 77.5          | 82.8                | 64.5          |
| Accounting Specialist      | 87.9               | 82.6    | 89.4              | 74.2           | 47.7                         | 87.7          | 72.0                | 73.5          |
| Administration Specialist  | 36.2               | 87.7    | 56.4              | 65.8           | 11.7                         | 98.1          | 0.99                | 62.6          |
| Security Specialist        | 0.0                | 100.0   | 34.4              | 9.08           | 0.0                          | 100.0         | 56.3                | 65.2          |



#### Discriminant Analyses

The first discriminant analysis with 16 groups and the a priori scale scores as independent variables extracted 13 latent roots and 13 corresponding discriminant functions. Table 38 presents the 13 vectors, or orthogonal linear functions, of the a priori scales. It may be seen that the first two functions accounted for most of the variation among the 16 groups. Table 39 presents the "centroids" of each group on each discriminant function.

Figure 2 presents the configuration of the 16 groups in the two dimensions, defined by the first two discriminant functions. The first discriminant function is characterized by a relatively large positive weight for the Computational scale and relatively large negative weights for the Electronic and Mechanics scales. The two Accounting Specialist groups had the highest negative positions on this discriminant function; the highest positive values were accorded the two Vehicle Repairman groups. The factor underlying the first dimension might be interpreted as a bipolar factor, with one end characterized by high interest in Computational tasks and low interest in Mechanics and Electronics and the other end characterized by high interest in Mechanics and Electronics and low interest in Computational tasks.

The second discriminant function can also be interpreted as a bipolar factor. One end is characterized by high scores on Electronics and Science and low scores on Clerical, and the other end is characterized by the reverse pattern. The most extreme groups are the satisfied Radio Relay Repairman group and the satisfied Administration Specialists.

In terms of the distances between groups on the first two discriminant functions, the satisfied and dissatisfied groups within a career field are



Table 38

Discriminant Function Weights for Thirteen A Priori Scales

| Scales         | First<br>Function | Second | Third<br>Function | Fourth<br>Function | Fifth Function | Sixth<br>Function | Seventh<br>Function | Eighth<br>Function | Minth<br>Function | Tenth<br>Function | Eleventh<br>Function | Twelf th<br>Function | Thirteenth<br>Function |
|----------------|-------------------|--------|-------------------|--------------------|----------------|-------------------|---------------------|--------------------|-------------------|-------------------|----------------------|----------------------|------------------------|
| Audiographic   | .0036             | .0767  | .0418             | 1154               | 0338           | 0628              | .0363               | .0444              | .0145             | .0044             | .0064                | 0270                 | 0100                   |
| Food Service   | .0731             | 7260.  | 0216              | .0498              | 0184           | .0653             | .0026               | 0181               | .0744             | .0015             | .0178                | 0028                 | .0044                  |
| Pedagogy       | 0119              | 0248   | .0636             | 0038               | 0706           | .0184             | .0276               | ~.0295             | 0370              | .0353             | .0280                | 0120                 | .0165                  |
| M-Scale        | 0813              | ~.1838 | 0670              | 1210               | 0673           | 0083              | .0992               | 0767               | .0256             | .0190             | 0191                 | .0022                | 0000                   |
| Leadership     | .0121             | 0870   | .0186             | .1383              | .1078          | 0624              | -,0939              | 0430               | 0061              | 0198              | .0305                | .0073                | 0173                   |
| Computational  | .3048             | .0186  | 1478              | .2049              | .0754          | 0958              | .0292               | 0248               | .0255             | 0201              | 0230                 | 0083                 | .0062                  |
| Health Service | 0654              | 0643   | .0634             | 1772               | .0745          | .0042             | 0103                | 0018               | 0237              | 0542              | 0137                 | 0071                 | 6900.                  |
| Scientific     | .0715             | .209   | .0189             | .0758              | 1293           | .0716             | .0905               | .0204              | 0176              | 0076              | .0200                | .0258                | 0081                   |
| Electronic     | 2250              | .2087  | 3304              | 1812               | 0600.          | .0201             | 0540                | 0352               | 0104              | .0142             | .0058                | .0050                | .0038                  |
| Mechanics      | 2171              | 1216   | 17,1              | . 2901             | 9680           | 9290.             | 0076                | .0105              | 0184              | 0201              | 0195                 | 0140                 | 0028                   |
| Clerical       | 0648              | 2872   | 1934              | 1137               | -,1103         | .0786             | 0157                | .0970              | 0236              | .0110             | 0019                 | .0113                | .0013                  |
| Outdoors       | .0318             | .0951  | .0713             | .0216              | 0144           | 1305              | 0711                | .0557              | .0055             | 0017              | .0947                | .0179                | .0070                  |
| Academic       | .1773             | . 0493 | .0294             | 0772               | 0197           | 0125              | 0998                | 0316               | 0041              | .0194             | 0433                 | 0003                 | 0045                   |



Table 39

Group Centroids for Discriminant Analysis Using A Priori Scales as Independent Variables

## SATISFIED

| dno∡∂                      | First<br>Function | First Second<br>Function Function | Third<br>Function | Fourth<br>Function | Fifth<br>Function | Sixth<br>Function | Seventh<br>Function | Eighth<br>Function | Min Function      | Tenth<br>Function | Eleventh<br>Function               | Twelfth<br>Function | Twelfth Thirteenth<br>unction Function |
|----------------------------|-------------------|-----------------------------------|-------------------|--------------------|-------------------|-------------------|---------------------|--------------------|-------------------|-------------------|------------------------------------|---------------------|--|
| Weather Observer           | 3910              | 3374                              | 1393              | 0563               | .8613             | 1419              | 4280                | . 2056             | .4501             | 2730              | 1743                               | 0132                | .1731                                  |
| Radio Relay Repairman      | .1051             | 6820                              | .7257             | 0345               | 0763              | 0167              | .0533               | .3806              | .4742             | .4504             | 1468                               | .2155               | .0530                                  |
| Ground Equipment Repairman | .3417             | 0321                              | .4402             | 0300               | .1060             | .0057             | .6440               | . 3272             | 3811              | 6585              | 0045                               | .4926               | 6748                                   |
| Aircraft Maintenance       | . 3855            | .0888                             | 1169              | -, 2404            | .4000             | .4997             | .2073               | 9740.              | 4502              | .1300             | 8516                               | -, 5030             | .3459                                  |
| Vehicle Repairman          | .5890             | .2347                             | 2964              | 6659               | 0950              | 2524              | .1948               | .1170              | .5566             | . 2297            | .5614                              | 2163                | .2194                                  |
| Accounting Specialist      | 7089              | .4391                             | .4346             | 6536               | .0116             | .2370             | 1939                | 3466               | .0473             | .1695             | -,0292                             | º835                | 4682                                   |
| Administration Specialist  | 2223              | .6269                             | . 2241            | .3637              | .2127             | 9353              | .5194               | 1210               | 0289              | .3276             | 2199                               | 0241                | .2678                                  |
| Security Specialist        | .0261             | .5126                             | .0082             | .5549              | .3086             | .1814             | 7487                | .4624              | 5513              | 3063              | .8429                              | .3465               | . 3884                                 |
|                            |                   |                                   |                   |                    | DISSAI            | DISSATISFIED      |                     |                    |                   |                   |                                    |                     |  |
| Group                      | First<br>Function | First Second<br>Function Function | Third<br>Function | Fourth<br>Function | Fifth<br>Function | Sixth<br>Function | Seventh<br>Function | Eighth<br>Function | Minth<br>Function | Tenth<br>Function | <b>Eleventh</b><br><b>Function</b> | Twelfth<br>Function | Twelfth Thirteenth<br>unction Function |
| Weather Observer           | 4679              | 5531                              | 7628              | .1245              | .0162             | 2017              | .3183               | .0550              | 2816              | .4223             | . 0868                             | 0363                | 4678                                   |
| Radio Relay Repairman      | 0065              | 5757                              | . 2009            | 0403               | 2497              | 3210              | .0031               | 9360               | 1289              | 6453              | 8290.                              | 2551                | .3935                                  |
| Ground Equipment Repairman | 9060.             | 2117                              | .3632             | . 2255             | 2861              | .0551             | 3461                | .0965              | 4817              | .5043             | .3085                              | 6435                | 0700                                   |
| Aircraft Maintenance       | .2567             | 0402                              | 2219              | 0188               | .1470             | . 4393            | .0093               | 7164               | 0516              | .5219             | .0649                              | .2893               | .1718                                  |
| Vehicle Repairman          | .4442             | .0525                             | 3942              | 3620               | 2363              | 4461              | 5644                | .0565              | 0167              | 2439              | 3102                               | 0389                | 5893                                   |
| Accounting Specialist      | 5688              | 0199                              | 2268              | -, 3333            | -,5402            | .3401             | .4398               | .4408              | 0170              | 3077              | .1110                              | .0261               | .5457                                  |
| Administration Specialist  | 0847              | . 2284                            | 1531              | .4709              | 7569              | .0511             | 3421                | .0723              | .3831             | 0172              | 6584                               | .2252               | .0382                                  |
| Security Specialist        | .2112             | ,2691                             | 0855              | 9569.              | .1771             | . 5057            | .2339               | 1685               | .4777             | 3038              | .3516                              | 3813                | 3667                                   |



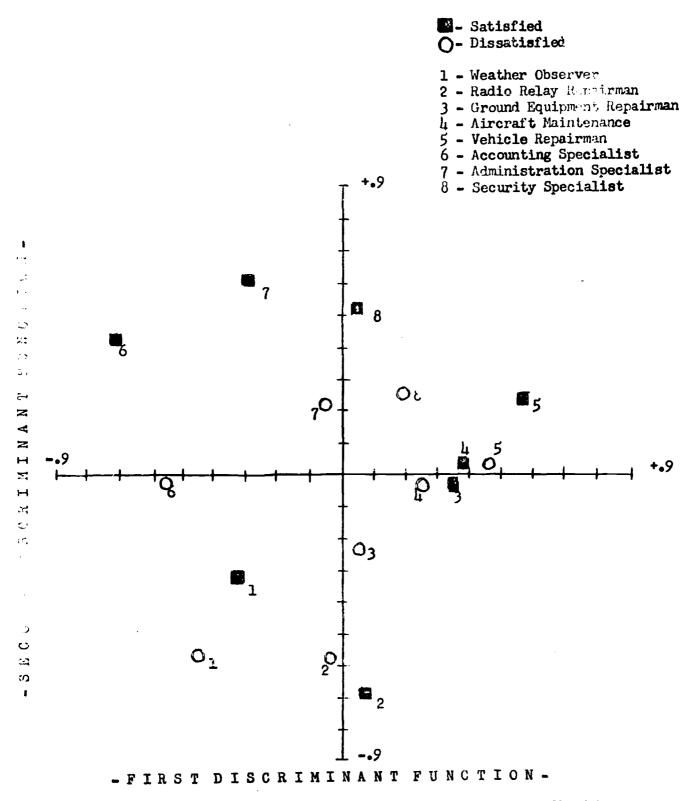


Fig. 2 Placement of Group Centroids in Discriminant Space Defined by the First Two Discriminant Functions of the A Priori Scales



relatively close. This suggests that the interest patterns of the two groups within a field are wore similar than for groups in different fields, which is to be expected. Some exceptions do occur, however. For example, the satisfied Ground Equipment Repairman and dissatisfied Vehicle Repairman fall into a fairly tight cluster with the two Aircraft Maintenance groups.

The second discriminant analysis was performed with the 16 groups again serving as dependent variables and the eight occupational scales serving as the independent variables. Table 40 presents the eight latent vectors derived. Table 41 presents the centroids of each group on each discriminant function. The first two latent vectors from this analysis can also be interpreted as bipolar factors with each having one high positive and one high negative weight corresponding to a scale. As Figure 3 shows, the configuration of the 16 groups on the first two discriminant functions is quite similar to that in Figure 2.

#### Suggested Inventory Items

The total number of items that would be needed to construct all scales in final form for an inventory is 246. These items are listed by number in Table 42.

#### Conclusion

Our statistical analyses indicate that the experimental inventory possesses considerable utility for distinguishing among career groups and for distinguishing between satisfied and dissatisfied personnel within career fields and a men-in-general group. The sample sizes used to develop the occupational scales were minimal at best and in some cases, inadequate. Campbell (1971) suggested using two independent samples of 200, stressing homogeneity and making sure that men who perform the occupation in some



Table 40

Discriminant Function Weights for Eight Occupational Scales

| Scale                      | First<br>Function | Second | Third<br>Function | Fourth<br>Function | Fifth<br>Function | Sixth<br>Function | Seventh<br>Function | Eighth<br>Function |
|----------------------------|-------------------|--------|-------------------|--------------------|-------------------|-------------------|---------------------|--------------------|
| Weather Observer           | 9660              | 1441   | .0426             | .2512              | 6990              | 0423              | 0676                | .0366              |
| Radio Relay Repairman      | 0105              | 3378   | .0556             | 1717               | .0933             | .0473             | 0126                | .0207              |
| Ground Equipment Repairman | .1273             | 0145   | .0142             | 0724               | 1711              | 1260              | .0116               | 0483               |
| Aircraft Maintenance       | 0720              | .0369  | 0194              | .0363              | 0033              | . 1535            | .1532               | 0230               |
| Vehicle Repairman          | .2791             | .0371  | 2329              | .0954              | .0481             | 0543              | 0807                | .0818              |
| Accounting Specialist      | 2857              | .0146  | 2851              | 0148               | .0456             | 0531              | .0612               | 0288               |
| Administration Specialist  | 0775              | 2009   | .0314             | 1554               | 0803              | .0618             | 0217                | .0596              |
| Security Specialist        | .0319             | 0299   | .1580             | .0445              | .0964             | .0850             | .0632               | .0257              |



Table 41

Group Centroids for Discriminant Analysis Using Occupational Scales as Independent Variables

# SATISFIED

| Group                      | First<br>Function | Second<br>Function | Third        | Fourth<br>Function  | Fifth<br>Function | Sixth             | Seventh<br>Function | Eighth<br>Function |
|----------------------------|-------------------|--------------------|--------------|---------------------|-------------------|-------------------|---------------------|--------------------|
| Weather Observer           | -0.4136           | -0.3862            | 0.2902       | 0.7417              | -0.6323           | 0.1448            | -0.4067             | 0.1714             |
| Radio Relay Repairman      | 0.0074            | -0.7551            | -0.0122      | -0.5403             | 0.1017            | 0.6929            | -0.0878             | 0.0134             |
| Ground Equipment Repairman | 0.3666            | -0.0776            | -0.0088      | -0.3130             | -1.0054           | -0.5651           | -0.2087             | -0.2322            |
| Aircraft Maintenance       | 0.3117            | -0.0031            | 0.1102       | 0.4507              | -0.2038           | 0.7126            | 0.6382              | -0.5610            |
| Vehicle Repairman          | 0.6701            | 0.2489             | -0.5725      | 0.2342              | 0.1103            | 0090.0            | -0.4924             | 0.3367             |
| Accounting Specialist      | -0.7668           | 0,3043             | -0.8068      | -0.1530             | -0.2000           | 0.0845            | 0.1223              | -0.2344            |
| Administration Specialist  | -0.2530           | 0.6766             | 0.3802       | -0.3468             | -0.0881           | 0.5897            | -0.2672             | 0.7858             |
| Security Specialist        | 0.0030            | 0.5006             | 0.7870       | 0.3820              | 0.6137            | -0.5009           | 0.3364              | -0.2264            |
|                            |                   |                    | DISSATISFIED | FIED                |                   |                   |                     |                    |
| Group                      | First<br>Function | Second<br>Function | Third        | Four th<br>Function | Fifth             | Sixth<br>Function | Seventh<br>Function | Eighth<br>Function |
| Weather Observer           | -0.3175           | -0.4387            | 0.0956       | 6.4384              | 0.4006            | -0.1913           | -0.1445             | 0.1098             |
| Radio Relay Repairman      | 0.0011            | -0.5854            | -0.0278      | -0.3928             | 0.3789            | -0.1831           | -0.0459             | 0.0560             |
| Ground Equipment Repairman | 0.0903            | -0.1360            | 0.0845       | -0.4515             | -0.2440           | -0.4281           | 0.2782              | 0.1740             |
| Aircraft Maintenance       | 0.2833            | 0.0041             | -0.1521      | 0.1722              | -0.0748           | -0.1760           | 0.5625              | C.5443             |
| Vehicle Repairman          | 0.4480            | 0.0833             | -0.4052      | 0.1592              | 0.3899            | 0.0603            | -0.4121             | -0.1643            |
| Accounting Specialist      | -0.5071           | -0.0055            | -0.3698      | 0.0162              | 0.2547            | -0.3132           | 0.1561              | 0.1031             |
| Administration Specialist  | -0.0953           | 0.3215             | 0.3568       | -0.2725             | 0.1224            | 0.0022            | -0.5626             | -0.7950            |
| Security Specialist        | 0.1718            | 0.2483             | 0.4711       | -0.1247             | -0.0762           | 0.0107            | 0.5342              | 0.0811             |



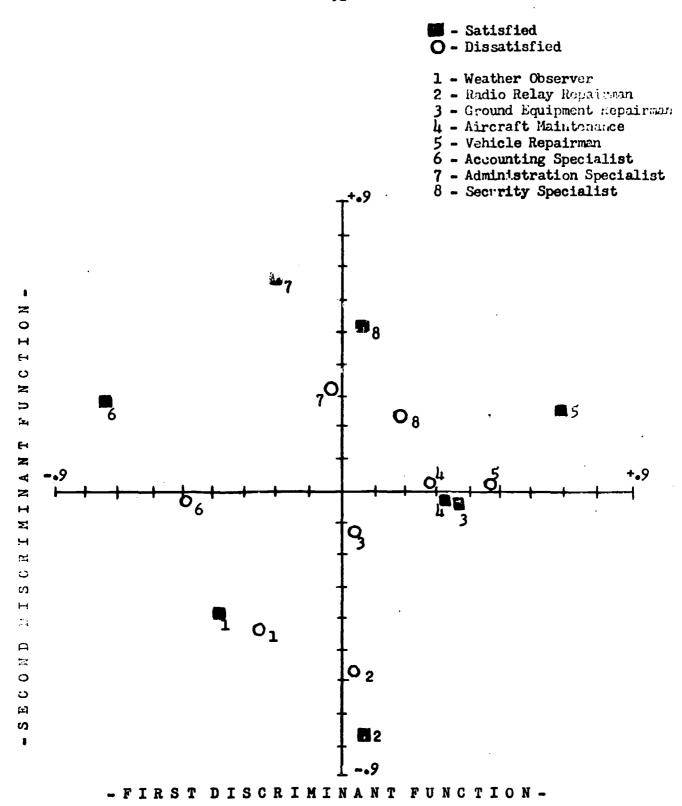


Fig. 3 Placement of Group Centroids in Discriminant Space Defined by the First Two Discriminant Functions of the Occupational Scales



Table 42

#### Suggested Items for Vocational Interest Inventory

| 1         | 62  | 129 | 205 | 276  | 335 |
|-----------|-----|-----|-----|------|-----|
| 2         | 63  | 133 | 206 | 277  | 336 |
| 6         | 66  | 134 | 207 | 278  | 337 |
| 7         | 67  | 135 | 209 | 279  | 338 |
| 8         | 68  | 138 | 211 | 282  | 340 |
| 9         | 70  | 139 | 214 | 283  | 341 |
| 10        | 71  | 141 | 215 | 285  | 343 |
| 17        | 72  | 142 | 217 | 286  | 344 |
| 12        | 74  | 144 | 218 | 291  | 345 |
| 13        | 76  | 145 | 219 | 299  | 347 |
| 16        | 77  | 149 | 220 | 300  | 348 |
| 17        | 80  | 150 | 225 | 301  | 350 |
| 18        | 82  | 151 | 226 | 302  | 351 |
| 19        | 83  | 155 | 227 | 303  | 354 |
| 20        | 84  | 156 | 228 | 304  | 355 |
| 21        | 85  | 157 | 229 | 305  | 356 |
| 22        | 86  | 160 | 230 | 307  | 357 |
| 25        | 87  | 163 | 234 | 308  | 358 |
| 26        | 88  | 166 | 235 | 309  | 361 |
| 27        | 90  | 167 | 236 | 310  | 363 |
| 30        | 91  | 168 | 242 | 311  | 366 |
| 32        | 93  | 169 | 243 | 312  | 368 |
| 35        | 96  | 170 | 247 | 313. | 369 |
| 36        | 99  | 171 | 248 | 314  | 373 |
| 39        | 101 | 174 | 250 | 315  | 374 |
| 41        | 102 | 175 | 253 | 316  | 376 |
| 43        | 104 | 176 | 255 | 317  | 377 |
| 44        | 105 | 177 | 257 | 319  | 378 |
| 45        | 107 | 182 | 258 | 320  | 380 |
| 46        | 108 | 183 | 259 | 321  | 381 |
| 47        | 109 | 186 | 262 | 322  | 382 |
| <b>48</b> | 110 | 187 | 263 | 323  | 384 |
| 49        | 113 | 189 | 264 | 324  | 385 |
| 52        | 114 | 190 | 265 | 325  | 386 |
| 54        | 115 | 192 | 266 | 327  | 388 |
| 55        | 117 | 195 | 267 | 328  | 390 |
| 56        | 120 | 196 | 268 | 329  | 391 |
| 57        | 121 | 199 | 270 | 331  | 392 |
| 58        | 122 | 201 | 271 | 332  | 394 |
| 60        | 127 | 202 | 274 | 333  | 397 |
| 61        | 128 | 203 | 275 | 334  | 400 |



unusual form are not included. The sample sizes used to develop the final occupational scales for the eight career fields of VOICE ranged from 75 for Security Specialist to 258 for Accounting Specialist. The cross-validation results which were based on only half the number used for the final scales reflect the differences in sample sizes in the different careers. In fields where large samples were available, the occupational scales generally crossed better than in fields where smaller sample sizes were available. The cross-validity estimtes are, of course, lower bound estimates of validity since they are based on only half the sample.



#### SECTION VI

#### Recommendations

For most of the Air Force career fields included in the field test of VOICE, the validity of the occupational and a priori scales as measures of recruits' vocational interests has been demonstrated. The evidence presented in this report indicates that by means of these scales it is possible to classify men with considerable accuracy in either an occupational or basic recruit group.

However, a number of problems have come to light which require solution prior to the operational use of VOICE. Among these problems are the similarity of the interest patterns observed in disastisfied and satisfied groups within a career, the rather small criterion groups which were available, and the apparent shift in the interest patterns of basic recruits over a period of three weeks. Although a final set of items is recommended for the inventory, it is suggested that the following additional research be undertaken.

#### 1. Conduct a Longitudinal Study of Interest

In this development effort, the scales of the inventory were validated using a standard cross-validation technique. Although this method of validating measures is worthwhile, it fails to examine the facet of validity that deals with prediction. In other words, do the interest scales, or scores, obtained early in an airman's service predict his subsequent satisfaction with his Air Force career field? This is an essential aspect of validity that must be confirmed prior to the adoption of any measure of vocational interest.



Associated with this problem is the question of whether interests change as a result of experience in a career. It should be recalled that the mean scores, produced in this field test for the occupational scales, showed that airmen dissatisfied with their careers were closer in their interests to satisfied airmen in the same career than they were to men-in-general. One reason for this may be that airmen who are dissatisfied with a career field do, nevertheless, acquire some interests in common with those of men who like the field. Knowledge of the job, alone, may cause this. The validity of this hypothesis needs to be examined.

Also, a longitudinal study would allow the examination of the stability of many items comprising the M-scale. For example, two items, "March in a parade" and "Take part in a military drill," appear in a number of scales. These items appeared to identify satisfied personnel, in that men satisfied with their careers tended to dislike these activities more than men-in-general. However, this may have been due to the fact that the men-in-general had not been extensively exposed to such activities. After some experience in military service, recruits' interest in these activities may decline regardless of their satisfaction with their careers. By identifying items such as these, which may correlate with time and thus be useless for prediction, the validity of the scales would be increased.

Such a longitudinal study could be conducted by following the men-in-general group used in this field test. Repeated annual administration of VOICE to these men would provide an initial



group, to be followed by subsequent groups of new recruits until a sample size is reached that would allow significant longitudinal inference.

#### 2. Exand the Men-In-General Group

Closely associated with the longitudinal study could be the establishment of accurate statistical data for men-in-general.

The importance of obtaining sound estimates for the distributions of responses cannot be overstated. The men-in-general group is used in either the development or validation of all scales for VOICE.

Strong (1954, Chapter 21) illustrates the effects of different men-in-general groups on correlations, scoring weights, and occupational clusters. His first men-in-general sample consisted of a few thousand men he happened to test during development of the Vocational Interest Blank. He modified this sample by using various U. S. Bureau of the Census statistics on employed men. Since then, several revisions of the men-in-general group have taken place. The group developed in 1969 includes some 1,000 men, stratified by general occupational area and specific occupation (Campbell, 1971, pp. 398-399, for a detailed listing of occupations).

The statistical standards of the men-in-general group used to test VOICE do not compare to Strong. We urge that the group be revised until it possesses sufficient quality. Under simple random sampling, a sample size of 625 airmen ensures that the standard deviation of a proportion will be less than 0.02.



The precision could undoubtedly be increased by using stratified sampling. Men-in-general could be stratified by numerous variables (AQE score range, career field, and biographical information are possibilities) in conjunction with other studies of their interest. There is no doubt that scales developed with such a sample would be more accurate.

#### 3. Test the Factor Structure of the A Priori Scales

As stated in the section describing the development of the a priori scales, an underlying structure was hypothesized for the inventory, and items were written accordingly. Whether that structure was, in actuality, realized is open to question. A factor analysis of the items in VOICE would serve to answer the question. The analysis could be conducted immediately without collecting additional data.

The results of a factor study might indicate that the a priori scales should be modified. For example, the factor analysis might suggest that the Pedagogy and Scientific scales be combined or that the Outdoor scale be divided into two separate scales.

#### 4. Revise the Job Satisfaction Scale

The evidence gathered indicates that the nature of the work itself is of overwhelming importance in determining how satisfied an airman is with his career. Rather than include scales which attempt to measure other factors, it is suggested that the job content scale be made more reliable by adding items and performing an item selection such as that performed for the a priori scales in the present study.



An alternative to a two group criterion should be investigated.

A multiple regression approach with a continuous criterion would seem to have the most promise. It would develop inventory scales against a continuous criterion of satisfaction. An individual could then be classified on the basis of a combination of manpower requirements in various fields and the satisfaction scores predicted for him in each of several fields.

#### 6. Examine Methodological Problems

A number of methodological questions surround the traditional procedures used to key interest inventories. The effects of explicit selection on AQE scores are not clear; i.e., men are eligible for certain careers only within a given AQE score range. For example, it would not be necessary to use the Weather Observer's scale for anyone with an AQE General score of less than the minimum required score of 80. Thus, discrimination should be only between satisfied Weather Observers and those men-in-general whose AQE score qualifies them. Such explicit selection could have considerable impact, particularly when the occupational scale approach is used.

Along the same line, there are undoubtedly other selection factors producing self-selection. To what extent these factors affect the interest scales and decision rules arrived at is not clear. It may be possible to perform range-restriction correlations of some kind of the within-career personnel, using a men-in-general sample to achieve more useful results. Both a theoretical and an empirical approach to these questions are needed.



#### 7. Estimate Test-Retest Reliability

The establishment of reasonable standards of measurement error for a psychological test is paramount in a developmental effort. When an instrument contains a significant degree of measurement error, its usefulness as an indicator of present status or a predictor of future behavior is questionable. In psychological measurement, measurement error is defined in terms of reliability coefficients and is frequently estimated by obtaining correlations between two administrations of a test.

If a correlation between scores on two administrations is to serve as an estimate of reliability, the administrations must be conducted independently and under identical conditions. Furthermore, the distributions of the test scores for the two administrations must be identical.

It is recommended that such a reliability study be conducted under strict control. The subjects for this study should not be in basic training, but rather in the field. This would make the assumption of equal variance more likely to occur in practice. The test should be administered under supervised conditions on both occasions and under conditions in which the men are at ease so that measurement of their interests can take place with minimum error.

#### 8. Establish Methodology for Differential Assignment

No attempt was made to differentiate career interests among two or more of the various career fields at one time. The inventory may classify a man to an occupational area as opposed to men-



in-general. However, in the actual recruiting situation, the man who conceivably have interests identified to more than one career area must be assigned to only one area. In a situation such as this, the comparability of interest scores must be taken into consideration. To do this, an investigation should focus on interest scales which differentiate between a number of career fields being considered simultaneously.

### 9. Develop Additional Scales

The occupations represented in the present study were necessarily limited. It is strongly recommended that development of a greater variety of occupational scales than the eight in the present study. It is suggested, however, that this step <u>not</u> be carried out until some of the questions and issues addressed in the preceding recommendations have been answered.



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# APPENDIX A

Letter to Airmen

Follow-up Letter to Airmen

Letter to CBPO

Follow-up Letter to CBPO

VOICE Questionnaire



# DEPARTMENT OF THE AIR FORCE AFHRL PERSONNEL RESEARCH DIVISION (AFSC) LACKLAND AIR FORCE BASE, TEXAS 78236



REPLY TO

PEPP

Administration of USAF Vocational and Occupational Interest Survey (USAF SCN 73-33)

- 10: DPMQS/Survey Control Officer
  - 1. Reference is made to HQ USAF/ACMR letter, 20 Dec 1972, Vocational and Occupational Interest Choice Examination Survey.
  - 2. Educational Testing Service, under Government contract with the Personnel Research Division of the AF Human Resources Laboratory, is developing an occupational interest inventory (VOICE) for Air Force use. This inventory will eventually be used to assist in job placement of new recruits. In order to accomplish this research, these inventories need to be administered to a selected sample of Air Force personnel.
  - Attached are inventory packets and a list of enlisted personnel assigned to units under your jurisdiction who were selected to participate in the field testing of this inventory. We are requesting your cooperation in distributing these The listing includes identification data on all packets. selected personnel and an indication of those personnel who are expected to arrive at a unit under your jurisdiction within the time period of the survey administration. If the airman is expected to arrive within the next two weeks after receipt of the survey packets, hold this material for him until he arrives. If personnel indicated on the roster have been transferred, we would appreciate your forwarding these materials to them as soon as possible. Respondents are requested to return all materials directly to Educational Testing Service upon completion.
  - 4. We greatly appreciate your assistance in the distribution of the enclosed packets. If you have any questions or require additional information, contact Dr. Guinn, Personnel Research Division, Lackland AFB, Texas, AUTOVON 473-3967.

FOR THE COMMANDER

RALPH S. HOCGAUL Colonel, USAF Chief, Personnel Research Division

2 Atch

1. Roster

Inventory Packets



# DEPARTMENT OF THE AIR FORCE AFHRL PERSONNEL RESEARCH DIVISION (AFSC) LACKLAND AIR FORCE BASE, TEXAS: 78236



REPLY TO ATTN OF:

PEPP

SUBJECT:

Follow-up on Administration of USAF Vocational and Occupational Survey (USAF SCN 73-33)

70: DPMQS/Survey Control Officer

- 1. Reference is made to HQ USAF/ACMR letter, 20 Dec 1972, Vocational and Occupational Choice Examination Survey.
- 2. Approximately two weeks ago, you received a number of inventories to be distributed to personnel under your jurisdiction in support of a research project being conducted by Educational Testing Service (ETS) under contract with the Personnel Research Division.
- 3. As of this date, one or more of your personnel have not, as yet, returned the materials to Educational Testing Service which were originally distributed. Since it is very important that as many of the selected personnel as possible complete the inventory, we are again requesting that you distribute the enclosed packets to those personnel designated on the attached roster. In addition, we would appreciate your encouraging them to complete the inventory as soon as possible and return it directly to ETS.
- 4. Thank you again for your cooperation and assistance in this project. If you have any questions, contact Dr. Guinn at the Personnel Research Division, Lackland AFB, Texas, AUTOVON 473-3967.

FOR THE COMMANDER

RALPA S. HOGGATT Colonel, USAF Chier, Personnel Research Division

2 Atch

1. Roster

Inventory Packets



### DEPARTMENT OF THE AIR FORCE AFHRL PERSONNEL RESEARCH DIVISION (AFSC) LACKLAND AIR FORCE BASE, TEXAS 78236

REPLY TO PEPP

SUBJECT: Vocational and Occupational Interest Questionnaire (SCN 73-33)

## TO: Selected USAF Enlisted Personnel

- 1. The attached questionnaire, the Vocational and Occupational Interest Choice Examination (VOICE), is part of a study being conducted under contract by Educational Testing Service (ETS) for the Personnel Research Division of the Air Force Human Resources Laboratory. This questionnaire is designed to obtain information regarding your interests in various occupational areas and job activities. The aim of the study is to help in assigning future Air Force recruits into career specialties corresponding more closely with their interests. In order to gain information to be used in this research, we are requesting a select group of enlisted personnel to complete all five sections of VOICE. Since our project depends on your participation, it is very important that we receive your answers promptly.
- 2. VOICE is not a test of ability; there are no right or wrong answers. Your best answers are those that accurately indicate your true feelings. The information requested is for official research purposes only and will NOT be placed in your personnel records or made available to your supervisor or commander. Read the directions carefully, then work quickly. Only your Social Security Account Number (SSAN) is required on the answer sheet which is placed inside the questionnaire packet. Do not write in the booklet; mark answers only on the answer sheet with the pencil provided. Do not use a pen. The answer sheet will be scored by machine so make your marks dark and only within the boxes provided on your answer sheet.
- It is requested that the attached questionnaire be completed as soon as possible. Upon completion, return the questionnaire, answer sheet, and pencil in the self-addressed envelope directly to Educational Testing Service, Developmental Research Division, Princeton, New Jersey. 08540.
- Thank you for your cooperation in this project.

FOR THE COMMANDER

RALPH & . HOGGATT . (Oblubne] . USAF

Chief, Personnel Research Division

1 Atch Ouestionnaire packet



# DEPARTMENT OF THE AIR FORCE AFHRL PERSONNEL RESEARCH DIVISION (AFSC) LACKLAND AIR FORCE MASE, TEXAS 78236



REPLY TO PEPP

Subject: Follow-up on Completion of Vocational and Occupational Interest Questionnaire

### TO: Selected USAF Enlisted Personnel

- 1. Approximately two weeks ago, a VOICE questionnaire was sent to you. As of today, your reply has not been received. Since it is very important that we obtain completed questionnaires from everyone contacted in this study so that the results of our research will be valid, we are enclosing another copy of the questionnaire to be completed and returned to Educational Testing Service. If you have already mailed your previous questionnaire, disregard this second request.
- 2. VOICE is not a test of ability; there are no right or wrong answers. Your best answers are those that accurately indicate your true feelings. All of your answers will be kept CONFIDENTIAL and will be used for research purposes only. Read the directions carefully, then work quickly. When you have finished, return all materials provided in the self-addressed envelope to Educational Testing Service, Developmental Research Division, Princeton, New Jersey, 08540.
- 3. Thank you again for your participation in this research project.

FOR THE COMMANDER

RALPH S. HOGGATU, Colonel, USAF

Chief, Personnel Research Division

1 Atch Questionnaire packet



# VOICE

Vocational Occupational Interest Choice Examination

Information regarding the VOICE questionnaire may be obtained by writing to the authors at Educational Testing Service, Princeton, New Jersey 08540.



# APPENDIX B

Maximum Likelihood Placement Using Eight Satisfied Career Groups



Maximum Likelihood Placement Using Eight Satisfied Career Groups

An alternative placement strategy consisted of the following steps:

- Using satsified groups <u>only</u>, perform a discriminant analysis with the eight groups as dependent variables and the a priori scales as independent variables.
- 2. Use the following function to make placement decisions

$$F_{ij} = X'_{ij} D_{j}^{-1} X_{ij} + \log |D_{j}| - 2 \log P_{j}$$
;

where  $X_{ij}$  is a vector of discriminant scores for the <u>ith</u> individual taken as deviations from the <u>jth</u> group mean,  $D_j^{-1}$  is the inverse of the <u>jth</u> group covariance matrix, and  $P_j$  is the a priori (or a posteriori) probability of membership in the <u>jth</u> group.

In the present study, F was computed for each of the eight groups for each individual. The individual was then assigned to the group for which the function F was lowest in algebraic value, since the lowest algebraic value would correspond to the highest probability. The Pj were estimated in the half-samples as

$$N_k / \sum_{j=1}^{8} N_j$$
,

where  $N_{\mathbf{j}}$  is the number of satisfied personnel in group  $\mathbf{j}$  in the half-sample.

The discriminant functions and classification rules from one halfsample were applied to the other half-sample so that an estimate of the accuracy of the classification scheme could be made.



Tables 1 and 2 present the results of the eight-group discriminant analyses for the two half-samples using a priori scales. Since the percentage variance accounted for beyond the 4th latent root was minimal, only the first four discriminant functions were employed in the cross-validation.

Table 3 shows the cross-validated predicted and actual placements using the first four discriminant functions and the function F derived from one half-sample to make placements in the other half-sample. The numbers in the diagonals represent hits and the off-diagonal entries represent misses.

Though both hit rates are relatively low--14.4 percent in Sample 1, and 19.1 percent in Sample 2--both hit rates are higher than the expected hit rate given proportional random assignment and in Sample 2 the cross-validated hit rate exceeded the maximal blind strategy of assigning everyone to the largest group.

Since the sample sizes were somewhat small for estimating the number of parameters involved, it may be of interest to examine the "shrinkage" which occurred as placement rules were first applied to the sample on which they were developed and then to the holdout sample. The hit rate for the rules developed on Sample 1 shrank from 20.5 percent (when applied to Sample 1) to 19.1 percent (when applied to Sample 2). The rules developed on Sample 2 showed a hit rate of 23.2 percent when applied to Sample 2 which shrank to 14.4 percent when crossed to Sample 1.

Though the results reported in Table 3 suggests that the method may not be overly promising, scoring procedures based on results for the total sample can be specified. If a computer is available the 13 a priori



scores (based on the final sets of items specified in the final report) can be entered as variables into the following set of equations:

$$F_{ij} = 2\log P_j - X_{ij} \cdot D_j^{-1} X_{ij} - \log |D_j|$$
,

where  $X_{ij}$  in a vector of discriminant function deviation scores for individual i , expressed as deviations from the jth group mean,  $D_j$  is the jth group dispersion matrix and  $P_j$  is an a priori or assigned probability for the jth group. The individual would be assigned to the group for which  $F_{ij}$  was highest in algebraic value.

The information necessary to perform these calculations is presented as Tables 4, 5, and 6 of the report.

Table 4 shows the weights for the first four discriminant functions derived from data for the total sample. Table 5 presents the discriminant function means for each of the eight career field satisfied groups and Table 6 presents the variance-covariance matrices for the eight groups.

The vector X in the above equation can be rewritten as

$$X = B Y_{1j} - M_{j} ,$$

where B is a 4x13 matrix of discriminant function coefficients, M is a 4x1 vector of means, and Y is the 13x1 vector of a priori test scores for individual i .

If we let 
$$A_j = B' D_j^{-1} M_j$$
; a 13x1 vector  $C_j = B' D_j^{-1} B$ ; a 13x13 matrix  $K_j = M_j' D_j^{-1} M_j$ ; a scalar.



The classification equation can be written in terms of the original scores

$$F_{ij} = 2\log P_j - Y_{ij} [C_j Y_{ij} - 2A_j] - K_j - \log |D_j|$$
.

Since 2log  $P_{\bf j}$  ,  $K_{\bf j}$  and log  $D_{\bf j}$  are all scalar quantities the equation can be expressed as

$$F_{ij} = Y'_{ij} [C_j Y_{ij} - 2A_j] + g_j$$

where  $g_j = 2\log P_j - K_j - \log |D_j|$ .



Table 1

Group Centroids and Discriminant Function Weights for Sample 1

# Group Centroids

| Group                                     | First Root | Second Root                   | Third Root | Fourth Root |
|---|------------|-------------------------------|------------|-------------|
| % Explained Variance                      | 41.51      | 31.22                         | 11.22      | 9.91        |
| Weather Ubserver<br>Badio Belaw Benairman | 2861       | 49/0                          | 9122       | 191/        |
| Ground Equipment Repairman                | .3168      | 1054                          | .1186      | 0507        |
| Aircraft Maintenance                      | .3625      | .1840                         | 1730       | .1713       |
| Vehicle Repairman                         | .5422      | .3989                         | 6600.      | .5789       |
| Accounting Specialist                     | 7220       | .0201                         | .4233      | .6621       |
| Administration Specialist                 | .4547      | .4341                         | .0497      | 5150        |
| Security Specialist                       | .0432      | .3991                         | 0423       | 8945        |
|   | Discrimina | Discriminant Function Weights | hts        |             |
|   |            | 1                             |            |             |
| Test                                      | First Root | Second Root                   | Third Root | Fourth Root |
| Audiographic                              | 0569       | .0134                         | .1192      | .0155       |
| Food Service                              | .0179      | 9620.                         | 0207       | 0191        |
| Pedagogy                                  | 0192       | 9900'-                        | .1257      | .0210       |
| M-Scale                                   | 9660       | 1077                          | .0313      | .1591       |
| Leadership                                | 0118       | 0508                          | 1500       | 0808        |
| Computational                             | .2661      | .1238                         | 2365       | 2544        |
| Health Service                            | 0151       | 1076                          | 0436       | .1311       |
| Scientific                                | 9890.      | .2894                         | .3178      | 0081        |
| Electronic                                | 2870       | .3478                         | 3387       | .2491       |
| Mechanics                                 | .1756      | 0028                          | .0053      | 0060*-      |
| Clerical                                  | 2648       | 2843                          | .1421      | -,3002      |
| Outdoors                                  | .1511      | 2751                          | .0057      | .1745       |
| Academic                                  | .1292      | .0453                         | 0251       | .0162       |



Table 2

Group Centroids and Discriminant Function Weights for Sample 2

Group Centroids

| Group   | First Root   | Second Root   | Third Root   | Fourth Root   |
|---|--|---|--|---|
| % Explained Variance Weather Observer Radio Relay Repairman Ground Equipment Repairman Aircraft Maintenance Vehicle Repairman Accounting Specialist Administration Specialist Security Specialist | 41.76<br>.1415<br>4193<br>3382<br>2431<br>3353<br>.7857<br>.3115 | 76  | 14.37<br>.3803<br>0640<br>3727<br>.3536<br>.6480<br>.3491<br>4461<br>8482  | 11.21<br>. 6092<br>3088<br>4837<br>. 0092<br>1188<br>5372<br>0522 |
|   | WITHIT 10010   | יייר ז מווכרזכווי ז כיופ  |  |   |
| Test  | First Root   | Second Root   | Third Root   | Fourth Root   |
| Audiographic Food Service Pedagogy M-Scale Leadership Computational Health Service Scientific Electronic  | 0133<br>0206<br>0239<br>0530<br>2741<br>0074<br>0074             | 1279<br>1127<br>0044<br>.1941<br>.1358<br>1441<br>.0715<br>2157<br>2355 | .0750<br>.0293<br>.0293<br>.2238<br>1290<br>0695<br>.1746<br>1922<br>.3866 | 1002<br>.0166<br>1407<br>1558<br>.2070<br>.2028<br>0865<br>0785   |
| Clerical  | 060T   | . 1923  | .1134  | .0280   |

-.0324 -.0956

-.1785 .0304

.0084

.1142

Outdoors Academic



# Table 3

# Predicted and Actual Placements

Sample 1 Mode with Rules Derived from Sample 2

| Actual   |  |  |                               | Predicted                                  | pa   |  |                                   |                        |
|--|--|--|-------------------------------|--|--|--|-----------------------------------|------------------------|
|  | Weather<br>Observer                            | Radio Relay<br>Repairman                   | Grourd Equipment<br>Repairman | A:lrcraft<br>Maintenance                   | Vehicle<br>Repairman                         | Accounting<br>Specialist                             | Administration<br>Specialist      | Security<br>Specialist |
| Weather Observer Radio Relay Repairman Ground Equipment Repairman Aircraft Maintenance Vehicle Repairman Accounting Specialist Administration Specialist | 8.0<br>5.0<br>1.0<br>6.0<br>4.0<br>12.0<br>2.0 | 10.0<br>11.0<br>7.0<br>7.0<br>11.0<br>16.0 | 0000000                       | 13.0<br>14.0<br>6.0<br>9.0<br>8.0<br>113.0 | 22.0<br>14.0<br>14.0<br>19.0<br>23.0<br>18.0 | 51.0<br>59.0<br>34.0<br>53.0<br>43.0<br>44.0<br>13.0 | 4.0<br>4.0<br>10.0<br>10.0<br>2.0 | 000000000              |
| Hit Rate 14.4% Maximal Blind Strategy 17.1% Pronortional Random Assienment 13.4%   | 14.4%<br>17.1%                                 | }  | }                             | }  |  |  | }                                 |                        |

Sample 2 Mode with Rules Derived from Sample 1

| Actual  |                     |                          |                            | Predicted               | peq                  |                          |                              |                        |
|---|---------------------|--------------------------|----------------------------|-------------------------|----------------------|--------------------------|------------------------------|------------------------|
|   | Weather<br>Observer | Radio Relay<br>Repairman | Ground Equipment Repairman | Aircraft<br>Maintenance | Vehicle<br>Repairman | Accounting<br>Specialist | Administration<br>Specialist | Security<br>Specialist |
| Weather Observer<br>Radio Relay Repairman<br>Ground Foutomert Repairman | 16.0                | 44.0<br>38.0             | 0.00                       | 0.0                     | 8.0                  | 44.0<br>52.0             | 0.0.0                        | 1.0                    |
| Aircraft Maintenance<br>Vehicle Repairman                               | 17.0                | 30.0                     | 0.0                        | 0.0                     | 11.0                 | 31.0                     | 2.0                          | 0.00                   |
| Accounting Specialist Administration Specialist                         | 18.0                | 30.0                     | 0.00                       | 0.0                     | 12.0                 | 36.0                     | 0.00                         | 3.0                    |
| Hit Rate<br>Maximal Blind Strategy<br>Proportional Random Assignment    |                     | 9                        |                            | <del>.</del>            |                      | •                        | )                            | )<br>-                 |



Table 4

Discriminant Function Coefficients for 13 A Priori Scales

| Test           | First Function | Second Function | Third Function | Fourth Function |
|----------------|----------------|-----------------|----------------|-----------------|
| Audiographic   | 0.0286         | -0.0546         | 0.0652         | -0.1198         |
| Food Service   | -0.0220        | -0.0824         | 0.0038         | 0.0053          |
| Pedagogy       | 0.0080         | 0.0225          | 0.0063         | -0.1321         |
| M-Scale        | -0.0201        | 0.1790          | 0.1731         | -0°0662         |
| Leadership     | -0.0156        | 0.0896          | -0.1467        | 0.1602          |
| Computational  | -0.3249        | -0.1605         | -0.2004        | 0.2301          |
| Health Service | 0.0372         | 0.0952          | 0.1461         | -0.0131         |
| Scientific     | -0.0318        | -0.2752         | -0.0980        | -0.1823         |
| Electronic     | 0.3270         | -0.3020         | 0.3112         | 0.2955          |
| Mechanics      | 0.1715         | 0.2873          | -0.3175        | 6660.0-         |
| Clerical       | -0.0863        | 0.2485          | 0.1701         | 0.0102          |
| Outdoors       | 0.0266         | -0.0693         | -0.1088        | -0.0117         |
| Academic       | -0.1216        | 0.0472          | 0.0788         | -0.0414         |



Table 5

Discriminant Function Means for Eight Career Groups

| Group                      | First Function | Second Function | Third Function | Fourth Function |
|----------------------------|----------------|-----------------|----------------|-----------------|
| Weather Observer           | -1.3388        | 0.7948          | 5.6504         | 2.3194          |
| Radio Relay Repairman      | -5.0461        | 2,2399          | 4.7408         | 0.1385          |
| Ground Equipment Repairman | -5.6164        | -1.2505         | 4.6536         | 0.1912          |
| Aircraft Maintenance       | -5.4189        | -2.4607         | 5.5677         | 1.3061          |
| Vehicle Repairman          | -6.3829        | -3.9292         | 6.2557         | 1.0586          |
| Accounting Specialist      | 1.7624         | -0.8524         | 6.0258         | 0.7989          |
| Administration Specialist  | 1.3827         | 1.2556          | 4.6937         | 2.8285          |
| Security Specialist        | 1.4342         | 1,2750          | 4.8044         | 2,7769          |



Group Variance-Covariance Matrices for Four Discriminant Functions

|   | Function IV  | -0.095476        | -1.291568 | -0.507477    | 6.885397  |                       | 0.155789  | -1.606539  | 1.041942    | 5.294343     |                            | 1.263272   | .49140      | 1.236838     | 6.368880    |                      | 1.660305   | -1.480030   | 0.832031     | 5.860572    |
|---|--------------|------------------|-----------|--------------|-----------|-----------------------|-----------|------------|-------------|--------------|----------------------------|------------|-------------|--------------|-------------|----------------------|------------|-------------|--------------|-------------|
| ur Discriminant func  | Function III | 1.151974         | 0.750726  | 6.298863     | -0.507677 | an                    | 1.389888  | •          | 6.056647    | 1.041942     | rman                       | 0.104962   | -1.184658   | 4.922754     | 1.236838    | Θĺ                   | 0.813933   | -0.941040   | 5.124807     | 0.832031    |
| riance-covariance matrices for Four Discriminant Functions Weather Observer | Function II  | 0.334782         | .54861    | 0.750726     | -1.291568 | Radio Relay Repairman | -0.660748 | 15.509681  | -0.036551   | -1.606539    | Ground Equipment Repairman | 1.677989   | 15.973304   | -1.184658    | -1.491408   | Aircraft Maintenance | -0.494734  | 12.195809   | 0.94104      | -1.480030   |
| Group Variance-Cov  | Function I   | 17,840458        | 0.434782  | 1-151974     | -0.095476 |                       | 15.543922 | -0.660748  | 1.389888    | 0.155789     |                            | 18.686464  | 1.677989    | 0.104962     | 1.263272    |                      | 14.494880  | -0.494734   | 0.813933     | 1.660305    |
|   |              | 7.sso + f. cs. 1 |           | Function III |           |                       |           | Function I | Function if | Function III |                            | Function I | Function II | Function III | Function IV |                      | Function I | Function II | Function III | Function IV |



Table 6

Group Variance-Covariance Matrices for Four Discriminant Functions (Continued)

|                   | Function IV  | 1.057727<br>-2.115980<br>1.714179<br>4.231098            |                       | 0.086638<br>1.296739      | -1.498070<br>5.713929       |                           | -1.669189<br>-1.192340<br>-5.574727<br>2.657848  |                     | -1.558059<br>-1.161131<br>-5.373455<br>2.565294          |
|-------------------|--------------|--|-----------------------|---------------------------|-----------------------------|---------------------------|--|---------------------|--|
|                   | Function III | 0.497820<br>-3.650410<br>6.234617<br>1.714179            |                       | 3.426546                  | 6.793523                    | st                        | 13.699161<br>0.869285<br>14.560174<br>-5.574727  |                     | 13.652323<br>0.770197<br>14.177051<br>-5.373455          |
| Vehicle Repairman | Function II  | C.595258<br>14.491776<br>-3.650410<br>-2.115980          | Accounting Specialist | -1.861915<br>13.251934    | -0.668078<br>1.296739       | Administration Specialist | -5.485263<br>1.560913<br>0.869285<br>-1.192340   | Security Specialist | -5.643034<br>1.570250<br>0.770197<br>-1.161131           |
|                   | Function I   | 17.476279<br>0.595258<br>0.497820<br>1.057727            |                       | 23.186726<br>-1.861915    | 3.426546<br>0.086638        |                           | 39.223298<br>-5.485263<br>13.699161<br>-1.669189 |                     | 39.824478<br>-5.643034<br>13.652323<br>-1.558059         |
|                   |              | Function I<br>Function II<br>Function III<br>Function IV |                       | Function I<br>Function II | Function III<br>Function IV |                           | Function I<br>Function II<br>Function III        |                     | Function I<br>Function II<br>Function III<br>Function IV |

